

Grant ID: 2461

Title of Proposal: Spay Neuter for Low Income Families**Agency Type:** Non-Profit**Total Funding Requested:** \$23,100.00**Check Payable To:** Spay N Save

Application Information

Demographics

Name of Applicant Agency: Spay N Save**Website Address:** www.spaynsave.org**Person Submitting Proposal:** Joanne Montchal**Position:** Executive Director**Person Submitting Proposal Email Address:** joannes@spaynsave.org**Person Submitting Proposal Cell:** 407-982-9688**Organization Head:** Joanne Montchal**Organization Head's Email:** joannes@spaynsave.org**Organization Business Address:** 988 N Ronald Reagan Blvd**City:** Longwood**State:** FL**Zip:** 32750**Organization Business Phone (xxx-xxx-xxxx):** 407-920-4894**County:** Seminole**Organization Head's Cell:** 407-982-9688

Agency Details

EIN:0% "> EIN: 300693930**Date of 501(c)(3) Incorporation:** 01/19/2012**Dates of Last Fiscal Year: Begin:** 01/01/25 **End:** 12/31/25**Organization Income in Last Fiscal Year:** \$1,976,856.19**Organization Expenses in Last Fiscal Year:** \$1,839,953.35**Number of Paid Employees:** Full Time: 15 Part Time: 10**How did you learn of the 2009 Florida Animal Friend grant competition?** We are a previous recipient**Year(s) of previous Florida Animal Friend grants (if applicable):****Previous Florida Animal Friend Applications:** Years Funded: 2024 Year(s) denied/incomplete: N/A**Auto-Generated (Previous Applications):**

Grant #	Proposal Year	Proposal Title	Status
320	2012	Spay Seminole	Funded
1419	2014	Spay Altamonte Springs/Longwood	Funded
1599	2007		Funded
1653	2016	Spay Sanford	Funded

1752	2018	Pets of Low-Income Families	Funded
1929	2020	Spay/Neuter Help for Pets of Low-Income Families	Funded
2063	2022	Tri-County Community Cats	Funded
2224	2024	Tri-County Community Cats	Funded
2461	2026	Spay Neuter for Low Income Families	Funded

***Type of Organization (check all that apply):**

- ☐ Municipal Agency with Shelter
☐ Municipal Agency without Shelter
☐ Private Animal Shelter
☐ Private Animal Shelter with Municipal Contract
☒ Public Spay/Neuter Services
☐ Other Public Veterinary Services
 Non-profit Agency
 ☐ TNR Group
 ☐ Rescue Group
☐ Other

List the current President of your nonprofit organization (Not required of governmental agency):

Name	Title
POSOCCO, AUDREY	President

Applicant Qualifications**For your organization, in the last complete fiscal year:**

0 cats and 0 dogs were admitted.

0 cats and 0 dogs were adopted, transferred, or other live outcome.

0 cats and 0 dogs were euthanized.

9021 cats and 2993 dogs were sterilized.

Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the capacity to carry out this program.

Spay N Save has been providing affordable, high-quality spay and neuter services for over 13 years, serving thousands of pets in our community. Our programs are specifically designed to reduce pet overpopulation and improve animal welfare, making us uniquely positioned to implement this grant funded initiative. In addition to routine sterilizations, we provide education and outreach to pet owners about responsible pet ownership, preventive care, and the importance of timely spay and neuter procedures. Our program will be led by a highly experienced team. All surgeries will be performed by our three full-time veterinarians, each with extensive expertise in high-volume spay and neuter procedures. Our administrative and support staff are skilled in client intake, eligibility screening, and coordinating appointments to ensure efficient program operations. Together, this experienced team, our proven operational model, and our long-standing community relationships provide the capacity, knowledge, and infrastructure to successfully execute this program and achieve its objectives.

Florida Animal Friend grants are for low-cost and/or no-cost spay/neuter programs; If you currently have such a program, please describe

Spay N Save currently operates a low-cost spay and neuter program that provides affordable sterilization services to pet owners in our community. While our standard fees are already significantly reduced compared to private practice rates, we recognize that even these costs can be prohibitive for some low-income residents. Our program is designed to ensure that financial barriers do not prevent responsible pet owners from having their animals spayed or neutered. Through this program, we provide high-quality surgeries in a safe, professional setting, while also offering education and support to clients on responsible pet ownership. With additional funding from Florida Animal Friend, we will be able to further expand access by offering subsidies with a \$25 co-pay, ensuring that even more pets receive timely, preventive care and helping to prevent overpopulation and associated health issues.

Number of animals sterilized in that program in the past year:

Cats: 9021 Dogs: 2993

Target Population

Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population(s) of the spay/neuter project proposed for this grant:

☒ Pets in low-income families ☐ Large mixed-breed dogs ☐ Trap-Neuter-Return of free-roaming community cats. EAR-TIPPING IS REQUIRED ☐ S/N services where demand exceeds current resources. ☐ Other

Geographical target area (name of city, county, zip codes, etc. Be as specific as possible.):

Seminole and Volusia counties

Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area:

One of the most significant drivers of dog and cat overpopulation in our target counties is the lack of accessible, affordable spay and neuter resources. Unlike neighboring counties such as Lake and Orange, these areas do not offer voucher or subsidy programs to assist low-income residents. As a result, many pet owners who want to act responsibly are unable to afford these services. Even at our already reduced pricing, we encounter individuals daily who express a desire to have their pets sterilized but simply lack the financial means to do so. This gap in resources directly contributes to ongoing overpopulation and underscores the urgent need for expanded funding and support.

What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs?

Low-cost spay and neuter services are available in the target area through our clinic; however, these services remain out of reach for many residents. Even at significantly reduced pricing, a portion of the community must prioritize basic necessities such as food and housing over veterinary care. As a result, spay and neuter procedures are often delayed or postponed indefinitely. This delay frequently leads to more serious and preventable medical conditions, such as pyometra, which require emergency intervention. We regularly see pets presented in critical condition, and their owners are often devastated, as they are unable to afford even routine sterilization, let alone the substantially higher cost of emergency surgery. These situations highlight a critical gap in resources, demonstrating that while low-cost services exist, they are not sufficient to meet the needs of the most financially vulnerable populations.

Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

Our goal is to use these funds to expand access to spay and neuter services for low-income pet owners by reducing financial barriers and encouraging timely care. By implementing a subsidized program with a minimal co-pay, we aim to enable pet owners to seek preventive services before conditions become emergent. Specifically, we aim to: ~ Provide subsidized spay and neuter surgeries to low-income households, targeting an increase of 400 additional procedures annually ~ Reduce the number of delayed sterilizations that result in emergency conditions such as pyometra ~ Decrease the incidence of preventable, costly emergency surgeries within our service population ~ Increase early intervention rates by offering timely, affordable appointments By shifting care from reactive to preventive, this program will improve animal health outcomes, reduce suffering, and lessen the financial and emotional burden on pet owners while helping to address overall pet overpopulation in the community.

How does this program increase the number of sterilization surgeries above the existing baseline?

This program will increase the number of sterilization surgeries above our existing baseline by removing the primary barrier to access, cost. While we currently offer low-cost services, a significant portion of our target population is still unable to afford even reduced fees, resulting in delayed or forgone procedures. By introducing a subsidized program with a minimal co-pay, we will reach pet owners who would not otherwise utilize our services. As a result, we anticipate a measurable increase in total surgeries performed by capturing this previously underserved population. These are animals that, without financial assistance, would remain unaltered or present later for emergency care. By converting delayed or unmet demand into scheduled preventive procedures, the program will directly expand our surgical volume beyond current capacity and baseline levels.

Methods

What criteria will you use to determine eligibility for your program?

Eligibility for the program will be based primarily on financial need and residency within the target service area. We will prioritize low-income pet owners by utilizing established indicators such as participation in government assistance programs (e.g., SNAP, Medicaid, SSI), income thresholds relative to 2.5 times or less than federal poverty guidelines, or other verifiable financial hardship. In addition, applicants must reside within the designated target counties to ensure funds are directed toward the intended community. We may also prioritize households with multiple unaltered pets or those at higher risk of contributing to overpopulation. By using clear, needs based criteria, we will ensure that funding is directed to pet owners who would not otherwise be able to access spay and neuter services, maximizing the program's impact.

How will you advertise the program? Explain how the advertising will reach the target audience.

We will promote the program through a multi channel outreach strategy designed to effectively reach our target audience. Spay N Save has a strong social media presence, which will be a primary platform for sharing program details, eligibility requirements, and how to apply. We will also feature the program prominently on our website to ensure easy access to information. In addition, we will collaborate with our rescue partners and local animal welfare organizations to help disseminate information directly to individuals and communities most in need. These partners often work closely with underserved populations and can help extend our reach beyond digital platforms. By combining online outreach with community based partnerships, we will ensure the program is visible, accessible, and reaches the low-income pet owners it is intended to serve.

How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

We recognize that financial assistance alone does not eliminate all barriers to accessing spay and neuter services. To ensure full utilization of the program, we will implement strategies that address common challenges such as transportation, literacy, and cultural differences. To support clients with transportation limitations, we will work with rescue partners and community volunteers to help coordinate transport to and from our clinic when possible. To address literacy barriers, we will provide simple, easy-to-understand materials and offer direct assistance via phone so clients can speak with staff who can guide them through the process. For non-English-speaking clients, we will utilize bilingual staff or translation tools to ensure clear communication and inclusivity. Additionally, we will work with trusted community partners who already have established relationships within diverse populations. This helps build trust, reduce cultural barriers, and encourage participation from individuals who may otherwise be hesitant to seek services. By proactively addressing these barriers, we aim to make the program as accessible and inclusive as possible for all members of our target community.

Does this project involve the transportation of animals by someone other than the client? If so, describe.

At this time, the program is designed for clients to transport their pets to and from the clinic themselves. Our facility is conveniently located within walking distance of a train station, providing accessible public transportation options for those without personal vehicles. While third party transport is not currently a primary component of the program, we will continue to evaluate client needs and may collaborate with community partners or volunteers in the future if transportation barriers significantly impact participation.

Veterinary Services

What arrangements have you made with veterinarians to perform the surgeries?

We have three full time veterinarians on staff who will perform all spay and neuter surgeries associated with this program. Each of our veterinarians is highly experienced in high-quality, high-volume sterilization procedures and fully supports this initiative. They recognize the critical importance of providing timely, preventive care to avoid serious and costly medical conditions that can arise when pets remain unaltered. Their commitment ensures that we have the capacity, expertise, and consistency needed to successfully implement this program and meet the increased demand for services.

Are they: ☒ In-House Veterinarian ☐ Outside Clinic ☐ Combination

Participating veterinary practices if surgeries will not be performed in-house:**Fee Range**

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program?

Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery. This includes pain medication, ear tipping, and \$ 2 per animal for rabies vaccinations. Costs for licensing, testing, transport, etc. are not to be paid for with grant funds.

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	\$25.00	\$52.00	\$77.00

Range for Female Cats	\$25.00	\$52.00	\$77.00
Range for Male Dogs	\$25.00	\$100.00	\$125.00
Range for Female Dogs	\$25.00	\$100.00	\$125.00

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required ☒ Yes, Fee to client ☒ No

	Required, Optional, or Not Offered	Fee to Client?
Examination	☒ Required ☐ Optional ☐ Not Available	☒ No ☐ Yes
Rabies Vaccination if Due	☒ Required ☐ Optional ☐ Not Available	☒ No ☐ Yes
Other Vaccination if Due	☐ Required ☒ Optional ☐ Not Available	☒ No ☐ Yes
Pain Medication*	☒ Required ☐ Optional ☐ Not Available	☒ No ☐ Yes
Parasite Medication	☐ Required ☒ Optional ☐ Not Available	☐ No ☒ Yes \$8.00
HW Testing	☐ Required ☒ Optional ☐ Not Available	☐ No ☒ Yes \$15.00
Feline Leuk/FIV	☐ Required ☒ Optional ☐ Not Available	☐ No ☒ Yes \$30.00
County License	☐ Required ☐ Optional ☒ Not Available	☒ No ☐ Yes
Ear tipping*	☐ Required ☒ Optional ☐ Not Available	☒ No ☐ Yes
Microchip	☐ Required ☐ Optional ☐ Not Available	☐ No ☐ Yes \$12.00
Other	☐ Required ☐ Optional ☒ Not Available	☒ No ☐ Yes

*** = REQUIRED by grant**

Grant funds cannot be used for the above services except for pain medication, ear tipping, and \$2 per animal for rabies vaccination.

If necessary, please explain the procedures and fees described above:

All spay and neuter services come with a free Rabies and Distemper vaccine as well as pain medication. Clients are required to purchase a \$5 e-collar for dogs and it is optional for cats. All dogs also go home with sedation at no charge. All other services are optional.

Is this a voucher program? No

If so, how will you assure utilization of the program?

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

Will you have the ability to report the number of vouchers issued and the number redeemed for spay/neuter surgeries?

Community Collaboration

Florida Animal Friend values community/inter-agency collaboration. Are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

☐ Yes ☒ No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
No records to display.	

Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

Spay N Save has been a trusted provider of affordable spay and neuter services for over 13 years, with a strong reputation and deep roots in the community. We have established relationships with local full service veterinary practices, many of which refer low-income clients to us when the cost of care at private practices is not feasible. This existing referral network ensures that we are consistently reaching the population most in need of assistance. Our experienced team, efficient high-quality, high-volume model, and established community presence position us to successfully implement and scale this program. Because we already serve a large number of financially constrained clients, we are well equipped to quickly identify eligible participants and deploy funds where they will have the greatest impact. With this funding, we will build upon an already effective system to expand access, increase the number of timely spay and neuter surgeries, and ultimately reduce preventable suffering and pet overpopulation in our community.

Budget

Total number of sterilization surgeries projected:

Cats: 300 **Dogs:** 75

Total budget requested (Budget should not exceed \$25,000): \$23,100.00

Average cost/surgery projected: \$62.00

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

We have a Spay It Forward fund available, so if a pet is in need of additional care that the owner cannot afford we will provide it at little or no cost.

What percent of the total cost of the program would this projected grant cover?

100

If not 100%, please elaborate.

Timeline

PROJECTS CANNOT BEGIN UNTIL GRANT FUNDS ARE RECEIVED, usually before September 1.

All projects must be completed within 12 months of receipt of funding, with the final report submitted no later than September 1 of the following year.

Projected start date: 09/01/26/ **Projected end date:** 09/01/27

Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

***Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

Spay N Save is committed to ensuring the long term sustainability of this program through a diversified funding strategy. We actively seek grant opportunities that align with our mission, while recognizing that grant funding is limited and competitive. To supplement these funds, we organize creative fundraising events throughout the year to engage the community and generate additional revenue. We also actively promote our Spay It Forward fund, encouraging donations from clients and supporters to directly benefit low-income pet owners. In addition, our regular donors and board of directors play an active role in helping raise necessary funds to sustain

program operations. By combining grants, community support, targeted fundraising, and existing revenue streams from our services, we have a robust plan to maintain and grow access to spay and neuter care for those who need it most.

Promotion of Florida Animal Friend Spay/Neuter License Plate

***Applicants selected for funding are expected to actively publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate. Publicity efforts should include press releases, newsletters, website links, and social media posts, among other strategies. Florida Animal Friend's marketing firm will provide assistance and advice, and partner with your organization to achieve coverage. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report as part of their reporting obligations.**

We will actively promote the Florida Animal Friend Spay/Neuter License Plate through multiple channels to maximize visibility and encourage support. Applications will be prominently displayed in the lobby of our clinic, where all clients can see and access them. Information about the license plate will also be featured on our website, with a dedicated page linking to the Florida Animal Friend program. In addition, we will share regular posts across our social media platforms to highlight the license plate and its impact on spay and neuter initiatives. We will work closely with Florida Animal Friend's marketing team to ensure our messaging aligns with statewide efforts and leverages best practices for outreach. All promotional activities will be documented and submitted as required in our final report, demonstrating our commitment to supporting and publicizing the program.

Number of FAF specialty plates on vehicles of staff and/or volunteers:

6