Grant ID: 2325

Title of Proposal: Friends don't let friends breed

**Agency Type:** Non-Profit Total Funding Requested: \$25,000.00

**Check Payable To:** Flagler Humane Society

# **Application Information**

## **Demographics**

Name of Applicant Flagler Humane Society Website Address: www.flaglerhumanesociety.org

Person Submitting Proposal: Amy Carotenuto **Position:** Executive Director

**Person Submitting** Person Submitting Proposal Cell: 386-566-3734 Proposal Email acarotenuto@flaglerhumanesociety.org

Address:

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Email: acarotenuto@flaglerhumanesociety.org Organization Head's Organization Head: Amy Carotenuto

**Organization Business**Address: 1 SHELTER DR City: Palm Coast

State: FL **Zip:** 32137

Organization Business 386-445-1814 County: Flagler Phone (xxx-xxx-xxxx):

Organization Head's Cell: 386-566-3734

## **Agency Details**

EIN:0%"> EIN: 59-2247034

**Date of 501(c)(3) Incorporation:** 10/01/1980

Dates of Last Fiscal Year: Begin: 10/01/23 End: 09/30/24

Organization Income in Last Fiscal Year: \$2,855,323.29

Organization Expenses in Last Fiscal Year: \$2,706,526.05

Number of Paid Employees: Full Time: 32 Part Time: 15

How did you learn of the 2009

Florida Animal Friend grant Seems like I've always known about it.

competition?

Year(s) of previous Florida Animal Friend grants (if applicable):

Previous Florida Animal Friend Years Funded: 2013, 2015, 2017, 2019, 2021, 2023 Year(s) denied/incomplete: none

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uto-Generated (Previous	Grant #	Proposal Year	Proposal Title	Status
Applications):	381	2013	Controlling Community Cats	Funded
	1481	2015	Community Cat Diversion	Funded

1691	2017	The Big Fix	Funded
1826	2019	The Big Fix	Funded
1977	2021	Fixing Flagler's Furries	Funded
2127	2023	Fix Flagler	Funded
2325	2025	Friends don't let friends breed	Funded

*Type of Organization (check all that apply):	
☐ Municipal Agency with Shelter	
☐ Municipal Agency without Shelter	
☐ Private Animal Shelter	
Private Animal Shelter with Municipal Contract	
☐ Public Spay/Neuter Services	
Other Public Veterinary Services	
Non-profit Agency	
☐ TNR Group	
Rescue Group	
Other	
List the current President of your nonprofit organization (Not re	equired of governmental agency):
Name	Title
Linda Lester	President

#### **Applicant Qualifications**

For your organization, in the last complete fiscal year:

1675 cats and 1048 dogs were admitted.

1553 cats and 981 dogs were adopted, transferred, or other live outcome.

70 cats and 63 dogs were euthanized.

1559 cats and 803 dogs were sterilized.

Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the capacity to carry out this program.

Our low cost spay neuter program began in 1992. We perform surgery or wellness clinic 5-6 days per week. Led by Veterinarian Roberto Carlos Aguiar and medical manager Joelene Osterhout who have both been with us for years, we provide safe surgery for shelter animals and owned animals alike.

# Florida Animal Friend grants are for low-cost and/or no-cost spay/neuter programs; If you currently have such a program, please describe

We are proud to have offered low cost or free surgery for over thirty years. We do not require proof of financial need. Instead, we have a private conversation, because often those who are most needy don't have a residence to obtain benefits, or there may be those who work hard and are just above poverty level so they don't qualify for benefits.

Number of animals sterilized in that program in the past year:

**Cats:** 698 **Dogs:** 489

## Target Population

Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population(s) of the spay/neuter project proposed for this grant:		
Pets in low-income families Large mixed-breed dogs Trap-Neuter-Return of free-road	aming community cats. EAR-TIPPING IS	
REQUIRED ✓ S/N services where demand exceeds current resources.  ☐ Other		
Geographical target area (name of city, county, zip codes, etc. Be as specific as possible.):	Flagler County	
Please explain what you believe are the most substantial sources of dog and cat over It feels like our cat population has leveled off. The years of hitting hard with low cost and free seem to be our weak spot right now. Large dogs tend to be owned by younger, less affluent rehave the largest litters.	S/N has really paid off. Large dogs	
What kinds of spay/neuter services are currently available in the target area and in currently insufficient to meet community needs?  We offer low cost spay/neuter services. There is a cat clinic in the area and there is the Reding hour away.	-	

# Objectives

## What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

Our objective is to help those who cannot even afford our low cost services and to reduce our shelter intake by reducing litters.

## How does this program increase the number of sterilization surgeries above the existing baseline?

Our operating (salaries, supplies, utilities) have increased significantly, so we have been forced to raise our prices. Although we try to help special hardship cases and still sterilize their pets even if they cannot pay, that puts a strain on our budget, so we can only do that once in a while. The FAF grant would open the doors to those in need without them having to have awkward conversations with us about financial difficulties and favors.

## Methods

### What criteria will you use to determine eligibility for your program?

We have private conversations with pet owners. Our officers in the field are often the ones who see the greatest need, so they could schedule appointments for pets. At the shelter it would also be brief conversations. We do not require proof with food stamp cards or the like. Too often those with the most need may not be under those types of government programs.

### How will you advertise the program? Explain how the advertising will reach the target audience.

Word of mouth travels as fast as anything in Flagler County. We have a tremendous social media presence, and we have a radio show. We will display the rack cards at both the shelter and at our busy thrift store. Our officers can drop off rack cards at the health department and other government social services officers.

## How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

Not requiring proof opens the services up. Our forms are printed also in Spanish and we have a front desk staff member who speaks five languages including Russian. Also, our officers provide transportation when needed.

## Does this project involve the transportation of animals by someone other than the client? If so, describe.

If necessary, but not on a regular basis

# **Veterinary Services**

## What arrangements have you made with veterinarians to perform the surgeries?

We friendships with several area We have	doctors and support staff 5 to 6 days per week.	We also havhospitals who may pitch in if
we aren't able to keep up with the grant.	Although we believe we will be able to keep up	)

Are thev:	In-House Veterinarian	Outside Clinic	Combination

## Participating veterinary practices if surgeries will not be performed in-house:

Practice Name	Address	City	State	Zip	Phone	Lead Practice
Dr. Danielle Morosco	130 N. Old Kings Rd.	Flagler Beach	FL	32136	386-439-1606	
Dr. Tom Freiberg	1437 N US1	Ormond Beach	FL	32174	386-615-7297	

#### Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program?

Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery. This includes pain medication, ear tipping, and \$ 2 per animal for rabies vaccinations. Costs for licensing, testing, transport, etc. are not to be paid for with grant funds.

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	\$10.00	\$50.00	\$60.00
Range for Female Cats	\$10.00	\$60.00	\$70.00
Range for Male Dogs	\$20.00	\$80.00	\$100.00
Range for Female Dogs	\$20.00	\$100.00	\$120.00

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required 

Yes, Fee to client 
No

	Required, Optional, or Not Offered	Fee to Client?
Examination	○ Required <b>○</b> Optional ○ Not Available	○ No ○ Yes \$25.00
Rabies Vaccination if Due	■ Required ○ Optional ○ Not Available	No ○ Yes
Other Vaccination if Due	○ Required • Optional ○ Not Available	○ No <b>③</b> Yes \$20.00
Pain Medication*	■ Required ○ Optional ○ Not Available	○ No ○ Yes
Parasite Medication	○ Required • Optional ○ Not Available	○ No <b>○</b> Yes \$10.00
HW Testing	○ Required   Optional   Not Available	○ No
Feline Leuk/FIV	○ Required <b>○</b> Optional ○ Not Available	○ No
<b>County License</b>	○ Required ○ Optional ● Not Available	○ No ○ Yes
Ear tipping*	○ Required • Optional ○ Not Available	No ○ Yes
Microchip	Required Optional Not Available	○ No ○ Yes \$20.00
Other	○ Required ○ Optional ○ Not Available	○ No ○ Yes

Grant funds cannot be used for the above services except for pain medication, ear tipping, and \$2 per animal for rabies vaccination.

<sup>\* =</sup> REQUIRED by grant

#### If necessary, please explain the procedures and fees described above:

We have some Fi Nano brand microchips that we can implant for free for anyone who cannot afford a chip but wants one.

Is this a voucher program? No

If so, how will you assure utilization of the program?

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

Will you have the ability to report the number of vouchers issued and the number redeemed for spay/neuter surgeries?

# Community Collaboration

Florida Animal Friend values community/inter-agency collaboration. Are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?



Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Flagler Animal Hospital	They provide services that may be beyond our scope. For instance - If we have a giant breed who would benefit from a gastropexy at the same time as neuter, they provide that service.
Frieberg's Healing Paws	We help each other. We have loaned them vaccines or snap tests when they run out then if we have a doctor out sick, they have taken our surgeries that day. They may not perform any of our surgeries, but they certainly are our safety net, should we have any problems.

## Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

We very much appreciate the opportunity to help animals that may not get the veterinary care without assistance.

## Budget

Total number of sterilization surgeries projected:

**Cats:** 127 **Dogs:** 200

Total budget requested (Budget should not exceed \$25,000): \$25,000.00

Average cost/surgery projected: \$77.00

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

We always accept donations toward our Angel fund which helps people who cannot afford veterinary care for their pets. The demand is usually above what the fund brings in though.

What percent of the total cost of the program would this projected grant cover? 85%

If not 100%, please elaborate.

### Timeline

PROJECTS CANNOT BEGIN UNTIL GRANT FUNDS ARE RECEIVED, usually before September 1.

All projects must be completed within 12 months of receipt of funding, with the final report submitted no later than

### September 1 of the following year.

Projected start date: 09/02/25/ Projected end date: 09/01/26

#### **Unexpended funds**

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

#### **Requests for extensions**

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

# Future Funding to Sustain Public Spay/Neuter

\*Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.

We have an Angel Fund in which we can dip into to help sterilize an animal in need even if the owner has no money. We do this often for dogs with pyometra or other medical issues that require surgery before an owner can come up with funds. There are other grants we can apply for (not as good as FAF) :-) If nothing else, we always have our already low cost S/N program.

## Promotion of Florida Animal Friend Spay/Neuter License Plate

\*Applicants selected for funding are expected to actively publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate. Publicity efforts should include press releases, newsletters, website links, and social media posts, among other strategies. Florida Animal Friend's marketing firm will provide assistance and advice, and partner with your organization to achieve coverage. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report as part of their reporting obligations.

We have FAF info on our "Supporters" page of our website. We have a far reaching social media presence so we have always promoted FAF that way, as well as rack cards in our lobby and thrift store. When I make presentations to groups such as Rotary Club, church groups etc. I have a slide with a photo of the plate and information of how it helps pets across the state.

Number of FAF specialty plates on vehicles of staff and/or volunteers:

14