

Grant ID: 2106

Title of Proposal: Targeted Spay/Neuter to Decrease Intakes

Agency Type: Non-Profit

Total Funding Requested: \$25,000.00

Check Payable To: Animal Shelter Foundation

Application Information

Demographics

Name of Applicant Agency: Animal Shelter Foundation

Website Address: animalshelterfoundation.org

Person Submitting Proposal: Lauren Perlman

Position: President

Person Submitting Proposal Email Address: lauren@animalshelterfoundation.org

Agency Head: Lauren Perlman

Agency Head Email: lauren@animalshelterfoundation.org

Organization Business Address: P.O. Box 13858

City: Tallahassee

State: Florida

Zip: 32317

Phone (xxx-xxx-xxxx): 850-894-6738

County: Leon

Cell: 850-766-3750

Fax:

Agency Details

Date of 501(c)(3) Incorporation: 06/22/2007

Dates of Last Fiscal Year: Begin: 10/01/21 **End:** 09/30/22

Organization Income in Last Fiscal Year: \$256,618.00

Organization Expenses in Last Fiscal Year: \$266,871.00

Number of Paid Employees: Full Time: 0 Part Time: 0

Number of Active Volunteers: 20

Total Volunteer Hours per Week: 120.00

How did you learn of the 2009 Florida Animal Friend grant competition? Prior Grant recipient.

Year(s) of previous Florida Animal Friend grants (if applicable):

Previous Florida Animal Friend Applications: Years Funded: 2015,2017,2019,2021 Year(s) denied/incomplete: 0

Auto-Generated (Previous Applications):

Grant #	Proposal Year	Proposal Title	Status
234	2011	Pit and Kit Snip	Denied
1484	2015	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded
1739	2017	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded
1854	2019	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded
1980	2021	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded
2106	2023	Targeted Spay/Neuter to Decrease Intakes	Funded

***Type of Organization (check all that apply):**

- Municipal Animal Shelter
- Private Animal Shelter
- Private Animal Shelter with Municipal Contract
- Public Spay/Neuter Services
- Other Public Veterinary Services
- Private Non-Profit Agency
 - TNR Group
 - Rescue Group
- Other Programs to help shelter an

List the current board of directors of your nonprofit organization (Not required of governmental agency):

Name	Title
Angela Jordan	Treasurer
Brooke McKnight	Board Member
Cara Fowler	Board Member
Crystal Bends	Board Member
Danielle Friedel	Secretary
Erika Leckington	Board Member
Jeff Nielson	Board Member
Kate MacFall	Vice-President
Kathy Maiorana	Board Member
Lauren Perlman	President
Nikki Rupp	Board Member

Susan Ludder

Board Member

Applicant Qualifications

For your organization, in the last complete fiscal year:

0 cats and 0 dogs were admitted.

0 cats and 0 dogs were adopted, transferred, or other live outcome.

0 cats and 0 dogs were euthanized.

1798 cats and 955 dogs were sterilized.

Briefly describe your animal programs:

- Stray/lost pet intake
- Foster program
- Wellness services to understand pet owners
- Volunteer program
- Owner surrendered animals
- Food bank
- Cruelty investigation
- High volume spay/neuter clinic
- Lost and found program
- Behavior counseling
- Enforcement of ordinances
- Full service wellness clinic
- Adoption program
- Disaster services

Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the capacity to carry out this program.

Our Foundation has been distributing s/n vouchers for dogs and cats in need since 2007. We had expanded to working with other organizations to transport to a low-cost clinic until opening Tally Spay in 2021, our own low-cost s/n clinic. We performed s/n surgeries for 7 months and then lost our only veterinarian. In Feb. 2023, we have re-opened 2 days/week. We just hired a full-time veterinarian that will start June 5th, allowing us to perform surgeries 4 days/week again. Between the vouchers and our clinic, we will have no problem serving the public and rescue groups. We will continue providing vouchers as well, partnering with other nearby low-cost clinics.

Florida Animal Friend grants are for low-cost and/or no-cost spay/neuter programs; If you currently have such a program, please describe

During the 7 months Tally Spay was open, we were very successful doing s/n surgeries. We are part of the ASPCA S/N Alliance program and received training in Asheville and had team from the ASPCA come to our clinic for a week. Our clinic is funded via low-cost surgeries, grants and \$65,000 annually from our budget. Grant resources allow us to provide no-cost surgeries to targeted areas that are much in need.

Number of animals sterilized in that program in the past year:

Cats: 1409 **Dogs:** 596

Target Population

Geographical target area (name of city, county, zip codes, etc.):	South of I-10 and inside Capital Circle, Leon Co. Also, targeted zip codes near our County Community Centers.
Total human population in target area:	168,000
Percent of residents living below poverty in target area:	30%
Estimated number of pet cats in target area (human population divided by 3.3):	50910
Estimated number of pet dogs in target area (human population divided by 4.0):	42000

Estimated number of free-roaming community cats in target area (human population divided by 6.0):	28000
Number of cats admitted to animal control shelters in the target area last year (if known)	341
Number of dogs admitted to animal control shelters in the target area last year (if known)	713
Number of cats euthanized in animal control shelters in the target area last year (if known)	82
Number of dogs euthanized in animal control shelters in the target area last year (if known)	164
Please explain if you believe your target area animal population is significantly different than above. Given the population growth and density, there is no reason to believe these populations would be significantly different.	
Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area: We continue to believe that owned dogs and free roaming cats in the poverty area are a contributing factor to pet overpopulation and what ends up in our shelter. People living in this area don't have the access to resources (people & animal resources) so the animals continue to represent a good percentage of the shelter's intakes (especially when it comes to dogs). These dogs appear to be coming to our shelter in worse shape too, resulting in more euthanasias being from this target area. The decrease in cats is a good sign that so many resources are now being afforded to this area for TNR (community-wide). We see what we are doing is working, however, there is still work to be done with community cats to ensure we continue to head in the right direction.	
What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs? We continue to see a decline of available affordable resources for those in the target area. Most private clinics are increasing prices making spay/neuter even more out of reach. Fortunately, we have re-opened our low-cost clinic, Tally Spay (which is in the targeted area) and plan to continue to work with the other two low-cost clinics in the area. Offering free spay/neuter services with grants and low-cost surgeries supplemented by our Foundation makes these services possible to those in need in our community. We will continue to work closely with Leon Co Animal Control and Tallahassee Animal Services to find opportunities to reach the target areas.	
Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population(s) of the spay/neuter project proposed for this grant: <input checked="" type="checkbox"/> Pets in low-income families <input type="checkbox"/> Large mixed-breed dogs <input type="checkbox"/> Trap-Neuter-Return of free-roaming community cats <input type="checkbox"/> Other	

Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

The target area for the grant was chosen to decrease the number of intakes at Tallahassee Animal Services (shelter) and reduce pet-overpopulation. We have been successful in offering s/n vouchers as part of our HOPES program in partnership with the shelter to keep animals from being surrendered. Additionally, we started a Community Cat Trap program where we have loaner traps for good Samaritans to trap and return, instead of bringing the cats to the shelter. We plan to divert and alter a minimum of 1,000 cats that otherwise would have ended up at the shelter.

How does this program increase the number of sterilization surgeries above the existing baseline?

We have proven that with Tally Spay, we can significantly increase the number of surgeries in our community. Having this low-cost option allows us to do many more surgeries 3:1,

instead of using higher cost vet clinics. Unfortunately, the public, rescue and animal welfare organizations are starting to see prices with private clinics rising, becoming out of reach for too many. Between our voucher program and Tally Spay, we were able to do 2,753 surgeries last FY. With the hiring of an additional veterinarian we expect by next year to be able to provide at least 5,000 surgeries.

Methods

What criteria will you use to determine eligibility for your program?

One of three criteria: (1) Eligibility will be geographic, based on heat density map, where residents must live in Leon County (South of I-10 and West of Capital Circle East, or (2) identified by Tallahassee Animal Services or Animal Control as a person in need, to keep the animal from an intake at the shelter and/or to make it possible for the spay/neuter to occur, or (3) a request to spay/neuter through our Community Cat trap loaner program.

How will you advertise the program? Explain how the advertising will reach the target audience.

ASF plans to advertise through social media (both our ASF and Tally Spay social media pages), through our local animal welfare network organized by County Animal Control, through both City/County Animal Control and our local shelter, yard signs, flyers, mailings, press releases and community centers in our target area.

How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

We believe our location is prime for those who may have these barriers. Tally Spay is located on a high traffic road/intersection in the 32304 zip code - West side of town. This area zip code has the highest poverty level in the State. We will continue to cover surgeries done at the two other low-cost clinics which are northeast and central to Tallahassee.

Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.

For the most part, no. On occasion, Animal Control may choose to transport an animal to Tally Spay.

Veterinary Services

What arrangements have you made with veterinarians to perform the surgeries?

In addition to using our Tally Spay clinic, we plan to continue to use the two low-cost clinics that have been a part of our Animal Birth Control program. Both offer discounted rates to ASF. We will continue to have partner agreements in place with local vet clinics for services as needed.

Are they: In-House Veterinarian Outside Clinic Combination

Participating veterinary practices if surgeries will not be performed in-house:

Practice Name	Address	City	State	Zip	Phone	Lead Practice
Animal Aid	2270 Boone Blvd.	Tallahassee	Florida	32303	850-386-4148	<input type="checkbox"/>
ASF Tally Spay	5021 West Tennessee Street	Tallahassee	Florida	32304	850-692-3425	<input checked="" type="checkbox"/>
South Georgia Spay/Neuter Clinic	425 Covington Ave.	Thomasville	Georgia	31792	229-236-7297	<input type="checkbox"/>

Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? **Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control, which is required) and not for other items such as testing, licensing, and capital purchases. However, \$2 per animal of grant funds can be used for rabies vaccination.**

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	\$0.00	\$60.00	\$60.00
Range for Female Cats	\$0.00	\$65.00	\$65.00
Range for Male Dogs	\$0.00	\$80.00	\$80.00
Range for Female Dogs	\$0.00	\$95.00	\$95.00

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required Yes, Fee to client No

Required, Optional, or Not Offered	Fee to Client?
Examination <input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Rabies Vaccination if Due <input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Other Vaccination if Due <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$20.00"/>
Pain Medication <input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Parasite Medication <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$16.00"/>
HW Testing <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$25.00"/>
Feline Leuk/FIV <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$30.00"/>
County License <input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Ear tipping <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Microchip <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$15.00"/>
Other <input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes

None of the anticipated grant funds can be used for any of the above services, except for mandatory pain medication and \$2 per animal for rabies vaccination.

If necessary, please explain the procedures and fees described above:

ASF, with a partnership grant from Be The Solution, will incur the expense for rabies vaccine and any other additional expense as needed. Clients will have the option to pay for additional services at the time of surgery.

Is this a voucher program? Yes

If so, how will you assure utilization of the program?

We have a process in place to check compliance under our current program that will continue to be followed. We review invoices, keep in contact with our vets and receive the completed vouchers with backup documentation. This allows us to see the results, redemption rates and follow up with clients. At Tally Spay, we use ClinichQ for tracking and reporting.

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

With Tally Spay and the other two veterinary clinics listed, we will have more than enough capacity for this program. Additionally, we continue to have good relationships with our local veterinary clinics that we continue to use for other services.

Will you have the ability to report the number of vouchers issued and the number redeemed for spay/neuter surgeries?

Yes! We have a database we have used since the inception of the program that we started years ago. We currently track every voucher given out, dates, vets used, cost, animal and client information etc. This allows us to calculate redemption rates and allows for follow up as needed. We will use this in conjunction with ClinichQ.

Community Collaboration

Florida Animal Friend values community/inter-agency collaboration. Are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies,etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Yes No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Be the Solution, Inc. (BTS)	ASF continues to have a long-standing partnership with BTS. BTS will cover the cost of rabies vaccines for those animals that need one and receive a surgery through the FAF grant funded program.
City of Tallahassee Animal Services	Tallahassee Animal Services will promote the program as part of the Pet Retention program and for good Samaritan's participating in the rehoming program. They will also be made available to those in need of spay/neuter services for their pets. Animal Control will use our vouchers as an educational tool when out in the field doing community outreach. They will also identify areas/individuals in need that would otherwise be unable to afford S/N surgery for their pets.
Leon County Animal Control	Leon County Animal Control has agreed to coordinate events combined with other needs - such as pet food giveaway in the underserved areas in our community. They will use the vouchers as a tool to educate about s/n and provide the community with a free service. They will also identify areas/individuals in need that would otherwise not be able to alter their animal.

Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

We are excited to have Tally Spay back open and expand this much needed service to our community. We continue to see a great need in our community and with rising costs we worry that pets will not get altered, negatively effecting shelter intakes and pet-overpopulation. This grant will allow us to further the mission. We continue to have strong partnerships with the local animal welfare groups: It's Meow or Never, Leon County Humane Society, Feline Advocates of Leon County and Big Dog Rescue to name a few.

Budget

Total number of sterilization surgeries projected:

Cats: 275 **Dogs:** 110

Total budget requested (Budget should not exceed \$25,000): \$25,000.00

Average cost/surgery projected: \$65.00

Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

BTS will cover the costs of rabies vaccines, as needed. ASF will cover the costs of pain meds, fluids, microchips (to owned animals) and other costs as deemed necessary on an individual basis. Ear notching included at no charge for community cats.

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

ASF's top program continues to be spay/neuter. ASF has committed \$65,000 annually to fund surgeries at our Tally Spay clinic. We have several fundraisers (Capital Campaign and Honor Wall at our clinic) in addition to other annual events for fundraising. Revenue from surgeries and other services will offset clinic costs and allow us to perform low-cost surgeries outside of no-cost surgeries through grants received.

What percent of the total cost of the program would this projected grant cover?

33%

Timeline

All projects must be completed within 12 months of receipt of funding, with the final report submitted no later than September 1 of the following year.

Projected start date: 09/01/23/ **Projected end date:** 07/31/24

Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

***Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

ASF is committed to continue fundraising and grant efforts to increase the S/N budget in the future, with a focus on free spay/neuter events. We have successfully been a part of our community s/n efforts for 16 years and with Tally Spay this will only grow.

Promotion of Florida Animal Friend Spay/Neuter License Plate

***Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.**

ASF and Tally Spay will promote the license plate through our website, social media, billboards, newsletters, flyers, public service announcements and the vouchers themselves. Tallahassee Animal Services and Tally Spay will also provide information in their lobby advertising the license plate to the residents of Tallahassee that visit the shelter.

Number of FAF specialty plates on vehicles of staff and/or volunteers:

10