## Grant ID: 2001

## Title of Proposal: Operation Spay/Neuter Miami 2021 Agency Type: Non-Profit Total Funding Requested: \$25,000.00 Check Payable To: Miami Veterinary Foundation

## Application Information

## Demographics

Name of Applicant Agency:	Miami Veterinary Foundation	Website Address:	11622 SW 88 St. (N. Kendall Dr.)
Person Submitting Proposal:	Ana Sanchez	Position:	Board Member
Person Submitting Proposal Email Address:	info@miamivetfoundation.org		
Agency Head:	Irving Lerner, DVM	Agency lead Email:	info@miamivetfoundation.org
Organization Business Address:	11622 SW 88 St. (N. Kendall Dr.)	City:	Miami
State:	FL	Zip:	33176
Phone (xxx-xxx-xxxx):	305-793-2548	Fax:	
Cell:	305-793-2020		

## **Agency Details**

Date of 501(c)(3) Incorporation:	01/03/1980			
Dates of Last Fiscal Year:	Begin: 01/01/2	21 End: 12/31/2	21	
Organization Income in Last Fiscal Year:	\$549,874.00			
Organization Expenses in Last Fiscal Year:	\$549,874.00			
Number of Paid Employees:	Full Time: 0 Pa	rt Time: 3		
Number of Active Volunteers:	12			
Total Volunteer Hours per Week:	200.00			
How did you learn of the 2009 Florida Animal Friend grant competition?	emails, meetings, forwards from collaborators in animal welfare			
Year(s) of previous Florida Animal Friend grants (if applicable):				
Previous Florida Animal Friend Applications:	Years Funded: 2013 Year(s) denied/incomplete: never			
Auto-Generated (Previous Applications):		roposal Year 021	Proposal Title Operation Spay/Neuter Miami 2021	Status Funded
Describe your Organization: Services Provided		Organiza	tion Structure:	
Open Admission Intake Shelter Limited Intake Shelter Foster Network				

List your current board of directors:

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Name	Title	Phone	Occupation
Ana Sanchez	Board Member	305-793-2548	Realtor
Bradley Richter, DVM	Board Member	305-807-7799	Veterinarian
Claudia Valderrama, DVM	Board Member	305-297-8893	Veterinarian
Irving Lerner, DVM	President	305-793-2020	Veterinarian
Robert Pane, DVM	Board Member	786-371-9586	Veterinarian

#### **Applicant Qualifications**

For your organization, in the last complete fiscal year:

0 cats and 0 dogs were admitted.

0 cats and 0 dogs were adopted.

0 cats and 0 dogs were euthanized.

4755 cats and 197 dogs were sterilized.

### Briefly describe your animal programs:

Stray/Lost pet intake	Eoster Program	Wellness services to understand pet owners	Volunteer Program
Owner surrendered animals	Food Bank	Cruelty investigation	High volume spay/neuter clinic
Lost and Found Program	Behavior counseling	Enforcement of ordinances	Full service welness clinic
Adoption Program	Disaster services		

If your program performs adoptions, are all animals sterilized before adoption?  $\ensuremath{\mathsf{Yes}}$ 

## If not all, what percentage of animals are not currently sterilized before adoption?

### If not all, how are animals selected for sterilization before adoption?

We don't directly do adoptions but via our foster network, who area big users of our program, we do collaborate with transport and adoption partners and 98% cats are sterilized before they travel.

#### If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:

On rare occasion one of the transport partners (SPCA of Brevard) will take intact kittens and that would only happen if they were too young to S/N at time of transport.

# Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.

MVF is closely aligned with the humane trapper community and other local groups who promote S/N among under resourced pet owners, targeting high need areas. Approximately 50% of all community cats brought for S/N are by individuals who each bring more than 10 cats/kittens annually to our clinics. Nearly 800 individuals bring 10 or more cats to our clinics each year. Another approx. 1600 are responsible for 9 or fewer annually. Our network of 22 participating clinics is consistently available for spay/neuter surgeries with minimal advance booking needed, some take early morning walk ins. We are also closely aligned with non profits who raise funds for transports. So our clients' kittens/cats who do not return to field are held in foster care and prepared and placed for adoption via successful transport programs. Our client/user base of humane trappers/ feeders/Good Samaritans is robust. Every grant we earn represents opportunity for this audience to help more animals. There is a very close collaboration between our participating vets and the TNR community. We compliment the work of large gov. and non gov. providers by providing more than 20 points of service and fast turnaround, incl. walk-in opportunities.

## If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?

Every year we completely exhaust every spay/neuter dollar earned, so there is no risk of not achieving the goal within the allotted timeframe. Despite a large grant from Miami Dade Animal Services, and a handful of smaller grants throughout the year, we still have more capacity for work than current annual funding levels permit. Our network of 22 clinics is robust and can scale up to meet increased funding and we would alert the animal welfare community with which we are aligned, who will put their man/woman power to work immediately and the goal will be achieved quickly. In order to keep our program running 12 mos. of the year, additional funding is needed. Projected 425 cats/dogs for S/N with \$25,000.

## Target Population

Geographical target area (name of city, county, zip codes, geographical Information service (GIS), etc.):	All Miami Dade County
Total human population in target area:	2,716,800
Percent of residents living below poverty in target area:	633,000
Estimated number of pet cats in target area (human population divided by 3.3):	823273

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Estimated number of pet dogs in target area (human population divided by 4.0):	679200
Estimated number of feral cats in target area (human population divided by 6.0):	452800
Number of cats admitted to animal control shelters in the target area last year (if known)	N/A
Number of dogs admitted to animal control shelters in the target area last year (if known)	N/A
Number of cats euthanized in animal control shelters in the target area last year (if known)	N/A
Number of dogs euthanized in animal control shelters in the target area last year (if known)	N/A
Please explain if you believe your target area animal population is significantly different the The above data is very close to what we have repeatedly seen in data from UF Vet Medicine College and	
<b>Please explain what you believe are the most substantial sources of dog and cat overpopula</b> In Miami Dade it's quite possible that 20% of the geography / population generate 80% of the animal s awareness, lack of ability/tools/know how for trapping cats, lack of time and job flexibility to dedicate to awareness of the network that supports TNR, cultural and religious barriers that over glorify the animal profitable to make and sell dog litters, lack of consumption of messaging that is absorbed by those who for those who don't bring animals they own/feed for S/N. Resistance by those who need the help becau	suffering and unwanted litters. A lack of the effort of animal welfare, lack of procreation process, belief that it's need it most, lack of fines/consequences

## What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs?

who want to and can help. Lack of understanding and education re: how easy it is for dogs/cats to mate and have litters and cycles to repeat.

Largest provider of S/N is Miami Dade Animal Services, followed by Humane Society of Greater Miami. MVF (applicant) is likely the third largest provider, followed by Cat Network and we have the greatest ability to scale up when funding permits. Pandemic and natural disasters have proven the value and strength of our clinic network as it mitigates facilities closures and staffing issues of large institutional providers. With 22 points of service we have ample redundancies which allows us to keep our doors open to animals in need and the people who care for them.

Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population(s) of the spay/neuter project proposed for this grant:

## Pets in low-income families Pit Bull / large breed dogs TNR managed colonies of feral cats Community cats (freeroaming and/or owned) Other

## TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program

## Define the precise boundaries of the colony or targeted area, including estimate of square miles.

Feeders and Trappers are a key source of "presenters" of animals to our program. They are the ones in the front lines receiving the distress calls help from the community. Miami's poorest zips: 33056, 33125, 33127, 33128, 33136, 33137, 33138, 33142, 33147, 33150 tend to have the greatest need for TNR and could span an area of 10 square miles, with a median household income of \$14,000 to \$37,000 depending on area.

#### What is the criteria used for determining the target area(s) and/or eligibility for this program?

These areas are identified as Hot Spots by our local Animal Services division, we see on the county heat map that these areas generate the greatest # of calls for nuisance animals, distressed animals and deceased animals. We see a strong overlap in our own heat map when we track the origins of the roaming cat. We also see hot spot pockets in the south and agricultural areas of Miami Dade.

## Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?

The areas vary in use but we see a propensity for large roaming cat populations in commercial/warehouse areas and in certain low socio econ. residential areas.

## Estimated number of cats in the target colony area : 2000

## Estimated number that are currently sterilized: 700

Projected reduction after utilizing the grant: 425

## For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc.

The clients or presenter of cats to our program are well entrenched in the communities in which they work. They need the access and cooperation from the families who feed. We typically see a colony in areas where there already is feeding occurring. In Miami it's not uncommon to see feeders of colonies for years. Feeders and trappers are the largest collaborators in our other grants relate to preparing kittens for transport and adoption. MVF other funding is responsible for prep of approx. 500 ki

#### Do current city/county ordinances address TNR or free-roaming cats? Yes

### Please explain what is allowed:

It is illegal to relocate or remove roaming cats from their location and large fines are imposed if discovered. TNR professionals are backed by the county and other groups as long as they don't trespass and our law enforcement is becoming more involved in this process of supporting these individuals when they do come across threats or opposition. Feeding of community cats is not illegal. **(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)** 

### For TNR program, list any groups or government agencies who support this TNR effort:

Miami Dade has a program where they will pick up roaming cats, S/N and return to their address. MVF has in past earned Trapper Stipend grants to alleviate the expense and support the work of trappers and feeders. Some of our participating clinics loan out humane traps, some municipalities in Miami Dade loan our traps, some even license their feeders so they're safe to do their work - TNR is done extensively by feeders. Our clinic network are all experiened in high volume, high quality and do the

### Describe any effort to lessen the negative impact on local wildlife.

For the most part the wildlife affected would be birds. If cats are fed there is less danger of wildlife endangering. By vaccinating for rabies at time of S/N we actually help wildlife not spread the disease to other animals and humans.

### Describe efforts that will be made to mitigate current or potential nuisance issues.

When we reduce unwanted litters, we reduce kitten deaths. It's estimated that most queens will have two litters annually and only 6 kittens will survive, meaning 60% perish. Cries for help from the community are reduced when we avoid these litters who get injured and sick, end up at Animal Svcs. being euthanized. We try to get to as many as possible and we do strive to earn grants to help those already born that have a safety net of foster care til adopted. We apply for transport prep any time

#### Will the cats be ear-tipped? Yes Will the cats be microchipped? No

## Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.

Since the summer of last year, our program has included FVRCP, Rabies, Meloxicam for pain, needles and syringes to participating clinics, regardless of the source of funding. The only cats microchipped are those that are fostered and readied for transport or adoption via the local pet supplies stores. The microchip is not covered by this grant, nor are the FVRCP and pain meds or needle/syringes. This grant would be enhanced and supported by complimentary grant for these pharma items.

## Objectives

### What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

We aim to S/N 425 cats with this grant. More than half of the 425 will be female, meaning that at least 225 queens will not birth kittens only to have them perish. With this effort, in the first year alone approx. 2700 new kitten births will be prevented and approx. 1620 kitten deaths will be avoided. If we compound to include the litters of those who would have been born, survived to reach maturity and had their own litters the numbers grow exponentially over just 5 years to tens of thousands saved.

#### How does this program increase the number of sterilization surgeries above the existing baseline?

Our baseline with the regular Miami Dade Grant is roughly 4600 annual surgeries. However, we also fundraise on Give Miami Day via a golf tournament (which is on hold for now due COVID). We apply for every grant for which we are eligible and typically raise another \$75 to \$100,000 annually all efforts included. The FAF grant and all others would serve to increase our baseline. This grant alone would increase our baseline by 10% but because we have the capacity to do more than 5000 surgeries annually, we will continue to strive for more \$\$\$.

## Methods

## What criteria will you use to determine eligibility for your program?

Our program is free to presenters of community cats. Eligibility is very simple, requires that the cat be brought in a humane trap if feral and that TNR guidelines are followed by presenters. Our program is frequented by very experienced TNR pros. In the area of owned pets, there will be a small copay and eligibility is needs based, however, at the moment we have a small fund available to cover the copay for under resourced pet owners.

### How will you advertise the program? Explain how the advertising will reach the target audience.

We would promote the grant in the following ways: -special dedicated section on our web page that would be updated regularly to show surgery pace against goal -eblasts to our mailing lists announcing the grant award -eblasts to the South Florida Veterinary Medical Association mailing lists - announcement on our FB, Instgram and Twitter accounts with regular updates -SEO optimization using key words to highlight the cobranded effort -flyers posted at all our member clinics announcing the funding that has made possible the surgeries, co branded ribbon with FAF stapled to carriers and invoices alerting clients of the funding (in the hopes they too will purchase the license plate in the future) -a graphic to be given to all participating clinics for their FB pages -article in the quarterly newsletter of SFVMA where MVF has a regular presence -announcement of the grant at zoom lecture series and CE workshops -articles and interviews in pet friendly media

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### How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

Our program is a well oiled machine and already excels in using every dollar raised every year, despite the challenges. For owned pets, we participate in every dialog possible on the topic of S/N for example World Spay Day this past Feb. 23, at our wellness clinic on Sunday, no animals are seen past the 2nd appointment, that are of age and still in tact. These clients have been redirected to MDAS and ASPCA and HS since we ceased having face to face contact due to COVID. We are anxious to return to our wellness clinic at Camillus house by end this year 2021. This project gives us excellent access and opportunity to influence and combat resistance due to illiteracy, cultural hurdles and transportation issues.

## **Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.** This grant would service animals brought in to our clinics by the owners or the trapper/feeder/tnr community.

### Veterinary Services

#### What arrangements have you made with veterinarians to perform the surgeries?

Our network of 22 participating clinics is already under contract to perform our S/N program year round. We are planning to use only 5 clinic to carry out this grant. They are spread evenly across the county for maximum coverage, and access and they are high volume.

Are they: In-house Private Vet(s) Combination

#### **Veterinary Practices**

Practice Name	Address	City	State	Zip	Phone	Lead Practice
ASIS ANIMAL CLINIC	3240 NW 7TH STREET	Miami	FL	33125	305-461-2600	
BRAVO ANIMAL CLINIC	10901 SW 186TH ST	Miami	FL	33157	305-234-9422	$\checkmark$
FEFERREIRA ANIMAL HOSPITAL	14504 SW 8TH ST	Miami	FL	33184	786-275-4629	
SOUTH MIAMI ANIMAL CLINIC	6100 So. Dixie Highway	South Miami	FL	33143	305-667-7238	
THE FALLS ANIMAL CLINIC 1 MIAMI, FL 33157 786-592-1483	15301 SOUTH DIXIE HIGHWAY	Palmetto Bay	FL	33157	786-592-1483	

#### Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control, which is required) and not for other items such as testing, licensing, and capital purchases. However, \$2 per animal of grant funds can be used for rabies vaccination.

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	\$0.00	\$40.00	\$40.00
Range for Female Cats	\$0.00	\$75.00	\$75.00
Range for Male Dogs	\$20.00	\$90.00	\$110.00
Range for Female Dogs	\$20.00	\$125.00	\$145.00

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required  $\checkmark$  Yes, Fee to client  $\checkmark$  No

	Required, Optional, or Not Offered	Fee to Client?
Examination	$\bigcirc$ Required $\bigcirc$ Optional $\bigcirc$ Not Available	● No ○ Yes
Rabies Vaccination if Due	$lace$ Required $\bigcirc$ Optional $\bigcirc$ Not Available	● No ○ Yes
Other Vaccination if Due	Required $\bigcirc$ Optional $\bigcirc$ Not Available	● No ○ Yes
Pain Medication	$lace$ Required $\bigcirc$ Optional $\bigcirc$ Not Available	● No ○ Yes
Parasite Medication	$\bigcirc$ Required $old O$ Optional $\bigcirc$ Not Available	○ No
HW Testing	$\bigcirc$ Required $oldsymbol{O}$ Optional $\bigcirc$ Not Available	○ No

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eline Leuk/FIV	$\bigcirc$ Required $oldsymbol{igodol}$ Optional $\bigcirc$ Not Available	○ No
County License	$\bigcirc$ Required $\bigcirc$ Optional $\bigcirc$ Not Available	○ No
Ear tipping	$lace$ Required $\bigcirc$ Optional $\bigcirc$ Not Available	● No ○ Yes
Microchip	Required Optional Not Available	○ No ● Yes \$25.00
Other	$\bigcirc$ Required $\bigcirc$ Optional $\bigcirc$ Not Available	O No ○ Yes

# None of the anticipated grant funds can be used for <u>any</u> of the above services, except for pain medication which is required and \$2 per animal for rabies vaccination.

## If necessary, please explain the procedures and fees described above:

MVF would provide the FVRCP, pain meds and needle/syringe, All FAF funds would go directly to the surgery. Each of the 5 participating clinic would have an allotted # of surgeries based on their proximity to the animals and based on their capacity for surgeries in designated time frame.

#### Is this a voucher program? No

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#### If so, how will you assure compliance with the program?

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

## Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?

## Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

O Yes ○ No

#### Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Feeders	Feeders are private citizens who tend colonies in public places where there is a feeding schedule usually covered by 1-3 individuals .
IMPACC	This group is a volunteer corps who do door knocks and sweep poverty areas and motivate and encourage residents to bring pets for S/N.
Operation Paw	their volunteers do large scale target TNR
SoBE Cats	Their volunteers to large scale TNR efforts on Miami Beach
Trappers	Humane trappers are private citizens who do TNR in target zones where they are called to assist.

## Other Information

## Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

We will have no difficulty meeting the timeline since our all clinics' combined pace of surgery is approximately 500 spay/neuters monthly. 5 of our high volume clinics could comfortably be done with the surgery volume commitment within two to three months from start of funding. The animals would be brought in by the already in place network of animal welfare professionals, and resident's owned pets are target via the described promo efforts.

## Budget

**Total number of sterilization surgeries projected: Cats:** 405 **Dogs:** 20

Total budget requested (Budget should not exceed \$25,000): \$25,000.00 Average cost/surgery projected: \$59.00

## Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

Rabies and FVRCP vaccine, Meloxicam, needles/ syringes, and an owned pet copay would be covered by another small grant.

# Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

We have unused funds from our Wellness Clinic at Camillus House and that donor has approved the use of their funds for under resourced pets of Miami Dade residents. With these \$\$ we will cover a copay of owned pets of qualifying Miami Dade residents.

#### What percent of the total cost of the program would this projected grant cover?

98%

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All projects must be completed within 12 months of receipt of funding, with the final report submitted no later than September 1 of the following year.

Projected start date: 09/01/21/ Projected end date: 12/15/21

#### Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

#### **Requests for extensions**

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

## Future Funding to Sustain Public Spay/Neuter

## \*Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.

Spay and neuter for roaming cats and for under resourced pets is at the core of our work. MVF receives multi year funding from Miami Dade Animal Svcs. raised \$\$ on Give Miami Day, holds a golf tournament that raises \$35,000 approx. and receives a handful of other grants i.e. MARS Cities for Pets, SPAY TOGETHER etc. We also have a packed calendar of grants to apply to i.e. Petco, Banfield Foundation, Doris Day Foundation, and some private family foundations. MVF is the # 3 provider of S/N in our county and we intend to continue to grow and are well-positioned to do so.

## Promotion of Florida Animal Friend Spay/Neuter License Plate

\*Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.

First let me say that each and every board member and volunteer will be asked to buy this plate at next renewal. Secondly, every opportunity we get to let residents know how they can help WILL INCLUDE this item top of list. We would prom following ways: - special dedicated section on our web page that would be updated regularly to show surgery pace against goal -eblasts to our mailing lists announcing the grant award -eblasts to the South Florida Veterinary Medical Association mailing lists - announcement on our FB, Instgram and Twitter accounts with regular updates -SEO optimization using key words to highlight the cobranded effort -flyers posted at all our member clinics announcing the funding that has made possible the surgeries, co branded ribbon with FAF stapled to carriers and invoices alerting clients of the funding (in the hopes they too will purchase the license plate in the future) -a graphic to be given to all participating clinics for their FB pages -article in the quarterly newsletter of SFVMA where MVF has a regular presence -announcement of the grant at zoom lecture series and CE workshops -articles and interviews in pet friendly media

Number of FAF specialty plates on vehicles of staff and/or volunteers: Unknown