

Grant ID: 2004

Title of Proposal: Flagler Spay & Neuter
Agency Type: Non-Profit
Total Funding Requested: \$25,000.00
Check Payable To: Flagler Cats Inc.

Application Information

Demographics

Name of Applicant Agency: Flagler Cats Inc. **Website Address:** 2550 N. State St. (US1) Suite 11
Person Submitting Proposal: Mari Molina **Position:** Executive Director
Person Submitting Proposal Email Address: m.molina@flagler-cats.org
Agency Head: Mari Molina **Agency Head Email:** m.molina@flagler-cats.org
Organization Business Address: 2550 N. State St. (US1) Suite 11 **City:** Bunnell
State: FL **Zip:** 32110
Phone (xxx-xxx-xxxx): 386-503-4250 **Fax:** 386-263-3167
Cell: 386-264-1645

Agency Details

Date of 501(c)(3) Incorporation: 11/23/2004

Dates of Last Fiscal Year: Begin: 01/01/20 **End:** 12/31/20

Organization Income in Last Fiscal Year: \$149,136.96

Organization Expenses in Last Fiscal Year: \$176,348.20

Number of Paid Employees: Full Time: 0 Part Time: 6

Number of Active Volunteers: 15

Total Volunteer Hours per Week: 32.00

How did you learn of the 2009 Florida Animal Friend grant competition? Previous Applicant

Year(s) of previous Florida Animal Friend grants (if applicable):

Previous Florida Animal Friend Applications: Years Funded: Year(s) denied/incomplete: 2020

Auto-Generated (Previous Applications):

Grant #	Proposal Year	Proposal Title	Status
1795	2018	Spay & Neuter	Denied
1918	2020	Meow Fix	Denied
2004	2021	Flagler Spay & Neuter	Funded

Describe your Organization:

Services Provided

- Open Admission Intake Shelter
- Limited Intake Shelter
- Foster Network
- Animal Control
- Spay/Neuter Services
- Other

Organization Structure:

- City, county, or tribal agency
- Private nonprofit agency
- TNR Group
- Rescue Group
- Other

List your current board of directors:

Name	Title	Phone	Occupation
Mari Molina	President	386-503-4250	Executive Director
Mary Rosenstengel	Treasurer	386-237-0013	Business Owner
Sara Crewe	Secretary	386-264-1645	Retired

Applicant Qualifications

For your organization, in the last complete fiscal year:

0 cats and 0 dogs were admitted.

0 cats and 0 dogs were adopted.

0 cats and 0 dogs were euthanized.

2516 cats and 0 dogs were sterilized.

Briefly describe your animal programs:

- Stray/Lost pet intake
- Foster Program
- Wellness services to understand pet owners
- Volunteer Program
- Owner surrendered animals
- Food Bank
- Cruelty investigation
- High volume spay/neuter clinic
- Lost and Found Program
- Behavior counseling
- Enforcement of ordinances
- Full service wellness clinic
- Adoption Program
- Disaster services

If your program performs adoptions, are all animals sterilized before adoption?

No

If not all, what percentage of animals are not currently sterilized before adoption?

If not all, how are animals selected for sterilization before adoption?

If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:

Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.

Flagler Cats transitioned from an Adoption Center and a Feral Cat Managed Program to a High Quality, High Volume Spay/Neuter Clinic. Our programs are designed to prevent the needless relinquishment of cats to shelters with directed effort on spay/neuter services to help reduce shelter intake. Both domestic cats and feral cats clinics are staffed by our Veterinarian, Dr. Jessica Russell, two Vet Techs, and a dedicated crew of volunteers. Under the leadership of our Executive Director, Mari Molina Flagler Cats has grown and offer various service that the community needs. Flagler Cats has been using the Feral Cat Spay/Neuter Project model, since 2014.

If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?

We are committed to maintaining a low -cost structure to ensure that all cats have access to quality veterinary care regardless of their owner's financial circumstances. Our objective is to remove all barriers and excuses which prevent cat owners from sterilizing their animals. In 2020, we performed 2,516 sterilizations and are poised to increase that number dramatically this year. Our goal is to increase the sterilization numbers each year until the need is lessened. Funding for operations and facility related costs will continue to be sustained through reliable resources, such as the revenue generated from wellness clinic fees, private donations, special events and support from grants and foundations. Sadly, even with our low-cost fees, these services can be out of reach for cat owners experiencing the greatest need. We know that more cat owners would access sterilization for their cats if the rate was free because we see a substantial drop in sterilization appointment when the grant funding is exhausted. With the help of Florida Animal Friends, Inc. we can offer low-income cat owners our spay/neuter services at no cost while continuing to focus specialized efforts on cats.

Target Population

Geographical target area (name of city, county, zip codes, geographical information service (GIS), etc.):	Flagler County
Total human population in target area:	115,081
Percent of residents living below poverty in target area:	9.7
Estimated number of pet cats in target area (human population divided by 3.3):	34874
Estimated number of pet dogs in target area (human population divided by 4.0):	28771
Estimated number of feral cats in target area (human population divided by 6.0):	19181

Number of cats admitted to animal control shelters in the target area last year (if known)	N/A
Number of dogs admitted to animal control shelters in the target area last year (if known)	N/A
Number of cats euthanized in animal control shelters in the target area last year (if known)	N/A
Number of dogs euthanized in animal control shelters in the target area last year (if known)	N/A
Please explain if you believe your target area animal population is significantly different than above. We believe the data to be correct. Although we've included all of Flagler County, we are adjacent to one of the state's poorest county, Putnam County. Putnam County population is 74,521 with a poverty level of 22.4% . As a result, we believe our focused geographic area has a much higher percentage of residents living in poverty.	
Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area: National statistics support the determination that unaltered pets of low-income pet owners contribute to 85% of the unwanted pet population. Because we see firsthand these cat owners as they seek services in our low-cost wellness clinic and pet food pantry, we are confident that proving free spay/neuter services is vital in the efforts to reduce the number of surrendered and euthanized cats. Cats are at the highest risk, due to their prolific nature, so that even middle income cat caregivers have difficulty obtaining the sometimes multiple surgeries needed.	
What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs? Private practice veterinary hospital in the area offer spay neuter services with fees ranging from \$200 to over \$600. Of the practices with fee on the low end, there are generally added costs which drive the total fee upwards. Other options include Redinger Spay/Neuter Clinic, Flagler Humane Society and St. Augustine Humane Society. Redinger Spay/Neuter Clinic and St. Augustine Humane Society are these facilities is distance prohibitive. Flagler Humane Society has a 2-appointment visit process that makes surgeries time lengthy. With our on site surgeon, cat owners can be confident that follow-up care will be provided as needed. We have the ability to deliver higher spay/neuter numbers in our targeted population but, in order to provide these services free, funding is required.	
Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population(s) of the spay/neuter project proposed for this grant: <input checked="" type="checkbox"/> Pets in low-income families <input type="checkbox"/> Pit Bull / large breed dogs <input type="checkbox"/> TNR managed colonies of feral cats <input checked="" type="checkbox"/> Community cats (free-roaming and/or owned) <input type="checkbox"/> Other	

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program

Define the precise boundaries of the colony or targeted area, including estimate of square miles.

N/A

What is the criteria used for determining the target area(s) and/or eligibility for this program?

N/A

Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?

N/A

Estimated number of cats in the target colony area : 0

Estimated number that are currently sterilized: 0

Projected reduction after utilizing the grant: 0

For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc.

N/A

Do current city/county ordinances address TNR or free-roaming cats?

No

Please explain what is allowed:

(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)

For TNR program, list any groups or government agencies who support this TNR effort:

N/A

Describe any effort to lessen the negative impact on local wildlife.

N/A

Describe efforts that will be made to mitigate current or potential nuisance issues.

N/A

Will the cats be ear-tipped? Yes**Will the cats be microchipped?** No

Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.

Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

Our goals with the Florida Animal Friend Are: 1. Target low-income cat owners and cat caregivers. 2. Sterilize approximately 700 cats: 416 males and 284 females 3. Offer the surgery free to qualified low-income cat owners with only a \$10 admin fee. 4. Offer the surgery free to community cat caregivers with a \$10 admin fee, regardless of their financial situation. We request the \$10 admin to, medicate the cost of a rabies vaccine as needed while the Florida Animal Friend contribution will pay for the actual surgery. Should a pet owner be unable to pay the admin fee, it will be waived. 5. Aim for a reduction in shelter intake and shelter euthanasia.

How does this program increase the number of sterilization surgeries above the existing baseline?

We sterilized 2,516 cats from January 1, 2020 through December 31, 2020 which showed a 26% increase in sterilization over the year 2019. We estimate that of the surgeries we performed, most families met our low-income guidelines. With the Florida Animal Friend a significant number of cat owners will be able to schedule surgery because it will be free, we subsidized their surgeries with our Cat Boutique item for sale and the Directors Birthday Fund.

Methods

What criteria will you use to determine eligibility for your program?

We will qualify individuals using a current photo ID for determining residency, and proof of income-based need. Low-income eligibility will be provided to any cat owner who can 1. Demonstrate their participation in a public assistance program such as food stamp, Medicaid, SSI, etc. or 2. Declare their household income is at or below 200% of the 2019-2020 poverty level as shown on a W-2. Should the client be unable to produce documents, they will not be turned away. Instead, they will be asked to sign an affidavit expressing need. Eligibility requirement will be clearly posted on application, flyers, website, and any associated published materials.

How will you advertise the program? Explain how the advertising will reach the target audience.

In-house prepared flyers and Florida Animal Friends supplied material will be distributed at our facility and at locations visited by our target audience, as well as Flagler Cats events. The information will be featured on our website, monthly newsletter, and social media.

How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

We have a great relationship with numerous rescue group that can provide transportation. We also have a relationship with Deputy Annie Conrad with whom we have communications with certain clients. Our director speaks fluent Spanish. Flyers will contain clear, concise imagery regarding our services.

Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.

The owner must accompany the pet to our clinic. And therefore does the "handling" of their own cat.

Veterinary Services

What arrangements have you made with veterinarians to perform the surgeries?

All surgeries will be done in-house

Are they: In-house Private Vet(s) Combination

Veterinary Practices

Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control, which is required) and not for other items such as testing, licensing, and capital purchases. However, \$2 per animal of grant funds can be used for rabies vaccination.

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	<input type="text" value="\$10.00"/>	<input type="text" value="\$30.00"/>	<input type="text" value="\$40.00"/>
Range for Female Cats	<input type="text" value="\$10.00"/>	<input type="text" value="\$44.00"/>	<input type="text" value="\$54.00"/>
Range for Male Dogs	<input type="text" value="\$0.00"/>	<input type="text" value="\$0.00"/>	<input type="text" value="\$0.00"/>
Range for Female Dogs	<input type="text" value="\$0.00"/>	<input type="text" value="\$0.00"/>	<input type="text" value="\$0.00"/>

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required Yes, Fee to client No

	Required, Optional, or Not Offered	Fee to Client?
Examination	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Rabies Vaccination if Due	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Other Vaccination if Due	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$14.00"/>
Pain Medication	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Parasite Medication	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$14.00"/>
HW Testing	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Feline Leuk/FIV	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$20.00"/>
County License	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Ear tipping	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Microchip	<input type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$20.00"/>
Other	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes

None of the anticipated grant funds can be used for any of the above services, except for pain medication which is required and \$2 per animal for rabies vaccination.

If necessary, please explain the procedures and fees described above:

A brief exam is performed on animals prior to anesthesia. Feral cats are examined after anesthesia. To ensure compliance with state and local rabies laws, we will provide the Rabies vaccination at no additional charges as needed. Elective vaccinations are provided with affordable pricing. Every cat will receive appropriate pain medications. All Community Cats will receive the rabies and distemper vaccinations, and the ear will be tipped. Community Cats will also receive a long last injectable pain medication. Topical flea prevention will be applied at no charge to cats who appear to have a flea infestation.

Is this a voucher program? No

If so, how will you assure compliance with the program?

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?

Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Yes No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Community Cats of Palm Coast	This organization not only bring their cats for adoption to us, they have a TNR program that we help them with
S.A.F.E	Safe transport their cats from Putnam County to Flagler Cats, plus they also transport cats from private clients.
Wags & Whiskers	This rescue group transport cats from the St. Augustine area to our clinic plus we spay/neuter all their cats for adoption

Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

Our goal is to create an environment for disadvantaged cat owners that facilitates accessible spay neuter surgeries and veterinary care. With adequate spay neuter options, we hope to see a reduction in cat overpopulation. Cat owners will be qualified by clinic staff before an appointment for their cat(s) is scheduled. Qualifying documents must be produced to be scanned and attached to the client file. Our client record keeping is managed with Microsoft 360, allowing us to create a paper-light environment. If cat owners don't necessarily qualify under the Florida Animal Friend guidelines set forth, but still need assistance, they will not be turned away.

Budget

Total number of sterilization surgeries projected:

Cats: 700 **Dogs:** 0

Total budget requested (Budget should not exceed \$25,000): \$25,000.00

Average cost/surgery projected: \$36.00

Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

The \$10 admin fee per animal paid by the owner will mitigate the cost of a rabies vaccine and certain parasite controls if needed. Optional services that are elected by the pet owner will be at the owner's expense. Community cat packages are all inclusive as outlined on our pet owner application. These and other expenses associated with the program will be covered by Flagler Cats operating funds and additional donations. Costs of outreach – including printing and staff time – will be absorbed by our public relations and humane education programs.

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

Through budget allocation. With aggressive marketing of the program, we are confident our regular supporters will step up to donate addition funds. Our vendors have also been very generous in the past, and we will request additional discounts on supplies, drugs and vaccines to supplement the program. We are encouraged that we might also receive grant funding from our local Rotary Club and The Kiwanis Club

What percent of the total cost of the program would this projected grant cover?

80%

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All projects must be completed within 12 months of receipt of funding, with the final report submitted no later than September 1 of the following year.

Projected start date: 09/01/21/ **Projected end date:** 09/01/22

Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

***Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

Our high volume, low-cost spay neuter program is based on self-sustaining standard created by Feral Cat Spay/Neuter Project Clinic Model. Being able to offer the high number of free surgeries that comes with the Florida Animal Friends grant is what truly makes an impact on the overpopulation problem. We have fundraisers events, planned giving, grant writing, individual and corporate contribution avenues through direct mail, newsletters, online campaigns, etc.

Promotion of Florida Animal Friend Spay/Neuter License Plate

***Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.**

Flagler Cats will be grateful and proud to work with Florida Animal Friend, and will promote the organization in all media opportunities. We will publicly recognize to donors and guests how the partnership with the Florida Animal Friend program has helped make a difference in our efforts to reach more pet owners in need. Our annual Fur Ball Event is our main fundraiser, and Florida Animal Friend will be identified in our printed program as well as in acknowledgement video. We will feature the Florida Animal Friend logo and/or license plate on associated print materials, in press releases, social media accounts and website to recognize and link to Florida Animal Friend efforts. Include information on our monthly E-newsletter. We will also highlight your support at events, in n lobby.

**Number of FAF specialty plates on vehicles of staff and/or volunteers:
Unknown**