

Grant ID: 1980

Title of Proposal: Targeted Spay/Neuter to Decrease Shelter Intakes**Agency Type:** Non-Profit**Total Funding Requested:** \$25,000.00**Check Payable To:** Animal Shelter Foundation

Application Information

Demographics

Name of Applicant Agency: Animal Shelter Foundation**Website Address:** animalshelterfoundation.org**Person Submitting Proposal:** Lauren Perlman**Position:** President**Person Submitting Proposal Email Address:** lauren@animalshelterfoundation.org**Agency Head:** Lauren Perlman**Agency Head Email:** lauren@animalshelterfoundation.org**Organization Business Address:** P.O. Box 13858**City:** Tallahassee**State:** Florida**Zip:** 32317**Phone (xxx-xxx-xxxx):** 850-894-6738**Fax:****Cell:** 850-766-3750

Agency Details

Date of 501(c)(3) Incorporation: 06/22/2007**Dates of Last Fiscal Year: Begin:** 10/01/19 **End:** 09/30/20**Organization Income in Last Fiscal Year:** \$178,629.00**Organization Expenses in Last Fiscal Year:** \$206,324.00**Number of Paid Employees:** Full Time: 0 Part Time: 0**Number of Active Volunteers:** 20**Total Volunteer Hours per Week:** 120.00**How did you learn of the 2009 Florida Animal Friend grant competition?** Prior grant recipient**Year(s) of previous Florida Animal Friend grants (if applicable):****Previous Florida Animal Friend Applications:** Years Funded: 2015, 2017, 2019 Year(s) denied/incomplete: 0**Auto-Generated (Previous Applications):**

| Grant # | Proposal Year | Proposal Title | Status |
|---------|---------------|--|--------|
| 234 | 2011 | Pit and Kit Snip | Denied |
| 1484 | 2015 | Targeted Spay/Neuter to Decrease Shelter Intakes | Funded |
| 1739 | 2017 | Targeted Spay/Neuter to Decrease Shelter Intakes | Funded |
| 1854 | 2019 | Targeted Spay/Neuter to Decrease Shelter Intakes | Funded |
| 1980 | 2021 | Targeted Spay/Neuter to Decrease Shelter Intakes | Funded |

Describe your Organization:**Services Provided**

- Open Admission Intake Shelter
- Limited Intake Shelter
- Foster Network
- Animal Control

Organization Structure:

- City, county, or tribal agency
- Private nonprofit agency
- TNR Group
- Rescue Group

Spay/Neuter Services Other Other Programs to help shelter anim**List your current board of directors:**

| Name | Title | Phone | Occupation |
|------------------|----------------|--------------|-----------------------------|
| Cara Fowler | Board Member | 850-321-3665 | Chief Financial Officer |
| Crystal Bends | Board Member | 850-251-3969 | Real Estate Agent/Petsitter |
| Emily Chandler | Board Member | 850-728-3113 | Photography/Graphic Design |
| Erika Leckington | Board Member | 850-891-2950 | Animal Shelter Director |
| Jeff Nielson | Board Member | 850-459-8859 | Retired |
| Jon Edwards | Board Member | 850-559-4191 | Chief Creative Officer |
| Kate MacFall | Vice President | 850-508-1001 | HSUS FL Director |
| Kayleigh Murdock | Board Member | 813-843-5909 | FSU Grad Student/Teacher |
| Lauren Perlman | President | 850-766-7650 | Retired |
| Nikki Rupp | Board Member | 850-228-8335 | Project Manager |
| Paula Shirley | Treasurer | 850-445-3573 | Retired |
| Susan Ludder | Board Member | 850-599-9336 | Petsitter |

Applicant Qualifications**For your organization, in the last complete fiscal year:****0 cats and 0 dogs were admitted.****0 cats and 0 dogs were adopted.****0 cats and 0 dogs were euthanized.****475 cats and 316 dogs were sterilized.****Briefly describe your animal programs:**

- Stray/Lost pet intake
 Foster Program
 Wellness services to understand pet owners
 Volunteer Program
- Owner surrendered animals
 Food Bank
 Cruelty investigation
 High volume spay/neuter clinic
- Lost and Found Program
 Behavior counseling
 Enforcement of ordinances
 Full service wellness clinic
- Adoption Program
 Disaster services

If your program performs adoptions, are all animals sterilized before adoption?

Yes

If not all, what percentage of animals are not currently sterilized before adoption?**If not all, how are animals selected for sterilization before adoption?****If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:****Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.**

Our Foundation has been distributing vouchers for dogs and cats in need since 2007. The past few years, our spay/neuter program was expanded to include working with other organizations to transport to a low cost clinic once a month. This has also been very successful. Our Spay/Neuter Program continues to receive the majority of our funding. The same Board Members continue to work on this program and look for ways to expand the program and reduce the number of animals that enter Tallahassee Animal Services. We are also building a new low-cost Spay/Neuter Clinic - ASF Tally Spay, scheduled to open this summer.

If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?

We are excited to announce that we are in the process of opening a new low-cost, high-volume, high-quality Spay Neuter Clinic (called Tally Spay). Renovations are underway and planned open date is June 2021. We are part of the ASPCA Spay/Neuter Alliance Mentorship Program. We will continue our voucher program until clinic opening, continuing with a modified approach after opening. Our current voucher budget for spay/neuter is \$55,000. In FY2018/19 it was \$40,000. In addition to revenue from surgeries and services, ASF has committed \$65,000 annually for the Clinic. The additional grant resources will allow us to offer FREE spay/neuter services to targeted areas, expanding our reach.

Target Population

| | |
|--|---|
| Geographical target area (name of city, county, zip codes, geographical Information service (GIS), etc.): | South of I-10 and inside Capital Circle, Leon Co. Also targeted zip codes near County Community Centers |
| Total human population in target area: | 168,000 |
| Percent of residents living below poverty in target area: | 30% |
| Estimated number of pet cats in target area (human population divided by 3.3): | 50910 |
| Estimated number of pet dogs in target area (human population divided by 4.0): | 42000 |
| Estimated number of feral cats in target area (human population divided by 6.0): | 28000 |
| Number of cats admitted to animal control shelters in the target area last year (if known) | 376 |
| Number of dogs admitted to animal control shelters in the target area last year (if known) | 520 |
| Number of cats euthanized in animal control shelters in the target area last year (if known) | 58 |
| Number of dogs euthanized in animal control shelters in the target area last year (if known) | 71 |
| Please explain if you believe your target area animal population is significantly different than above. Given the population growth and density, there is no reason to believe these populations would be significantly different. Because of COVID, the shelter did not accept stray healthy cats, so these intake numbers are way down. The shelter offered ASF vouchers and asked the finder to get them altered and return to location they were found. We offered up to 50+ vouchers each month and there was always a waiting list. Other groups reported distributed large numbers of vouchers as well, so we believe we are definitely making a difference, with still more work to meet our goals. | |
| Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area: We continue to believe that owned pets in the poverty area and free roaming cats are a contributing factor to pet overpopulation in the target area. While our focus is primarily owned pets, when our clinic opens we will work with the animal shelter to alter stray healthy cats and return to location - as an alternative to a shelter intake. We will also continue to work with It's Meow or Never and other groups to assist where we can with community cats. | |
| What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs? ASF provides free vouchers to Tallahassee Animal Services and City and County Animal Control Divisions for their use to distribute to families in need or those that may otherwise relinquish the pet to the animal shelter. Also, Be the Solution offers low cost vouchers to residents in these areas. ASF continues to run out of vouchers each month, so we know the need is there. Additional resources would allow us to reach those we have had to turn away. The new clinic, along with our continued partnership with the two other low-cost clinics will give us sufficient options to handle these much needed additional spay/neuter services. Tallahassee Animal Services and Animal Control has also been successful and a great relationship builder in our community. | |
| Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population(s) of the spay/neuter project proposed for this grant: <input checked="" type="checkbox"/> Pets in low-income families <input type="checkbox"/> Pit Bull / large breed dogs <input type="checkbox"/> TNR managed colonies of feral cats <input checked="" type="checkbox"/> Community cats (free-roaming and/or owned) <input type="checkbox"/> Other | |

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program

Define the precise boundaries of the colony or targeted area, including estimate of square miles.

What is the criteria used for determining the target area(s) and/or eligibility for this program?

Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?

Estimated number of cats in the target colony area :

Estimated number that are currently sterilized:

Projected reduction after utilizing the grant:

For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc.

Do current city/county ordinances address TNR or free-roaming cats?**Please explain what is allowed:****(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)****For TNR program, list any groups or government agencies who support this TNR effort:****Describe any effort to lessen the negative impact on local wildlife.****Describe efforts that will be made to mitigate current or potential nuisance issues.****Will the cats be ear-tipped?****Will the cats be microchipped?****Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.**

Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

The target area for the grant was chosen to decrease the number of intakes at Animal Services and reduce pet-overpopulation. With Covid changing the landscape of how our shelter is operating (not taking in stray healthy cats), our objective is to alter as many of these cats as possible before they are returned to field or a home. We are anticipating diverting and altering 80 cats/month through the animal shelter in addition to many more indirectly once the clinic is open and the program is up and running. This would mean a minimum of 960 cats annually that would have otherwise ended up at the shelter.

How does this program increase the number of sterilization surgeries above the existing baseline?

We are partnering with low-cost clinics and will have our own low-cost clinic so this will allow us to maximize the number of surgeries we can do with the funds. We are committed to spending \$55,000 on spay/neuter services this year having already expended \$25,000 after 5 months of the fiscal year. Next year we have committed to increase funding in our budget to \$65,000 annually. The shelter has been mailing our vouchers to those in need and each month they continue to run out.

Methods

What criteria will you use to determine eligibility for your program?

One of two criteria will be used: (1) Eligibility will be geographic, based on heat density map, where residents must live in Leon County (South of I-10 and West of Capital Circle East or (2) identified by Tallahassee Animal Services or Animal Control as a person in need, to keep the animal from an intake at the shelter and/or to make it possible for the spay/neuter to occur - where otherwise it would not.

How will you advertise the program? Explain how the advertising will reach the target audience.

ASF plans to advertise through both City/County Animal Control, our local shelter, Billboards, Yard Signs, Flyers, website, mailings and social media and community centers in the target areas. Additionally, ASF is part of a local animal welfare network organized by County Animal Control, where we plan to spread the word. Opening Tally Spay, will have a budget for marketing and advertising as well.

How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

The location of our new clinic is two blocks down from pickup/dropoff of the transport program. We believe our location is ideal for those with barriers, specifically for the target area. We will continue to cover surgeries done at the two other low-cost clinics which are northeast and central to Tallahassee. Our clinic is southwest, so geographically we hope this will alleviate transportation issues. We may also still use the transport option from South Georgia Spay/Neuter if the service is needed. Also, we may utilize Animal Control for transport as needed.

Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.

We plan to continue partnering with the South Georgia Spay/Neuter Clinic (SGA) with the option for transport and sterilization, and use Animal Control to transport with their service vans as needed. The same van will be used that was used the past 4 years (donated by Best Friends), fully equipped for transport. The van is insured and the drivers are covered. Animals are required to be in a kennel and strapped for transport.

Veterinary Services

What arrangements have you made with veterinarians to perform the surgeries?

We plan to continue to use the two low-cost vet clinics that are already part of our Animal Birth Control Program who offer discounted rates. Once our clinic opens, we will have a third option. We also have partner agreements with local vet clinics for services as needed.

Are they: In-house Private Vet(s) Combination

Veterinary Practices

| Practice Name | Address | City | State | Zip | Phone | Lead Practice |
|--|-------------------------|-------------|-------|-------|--------------|-------------------------------------|
| Animal Aid Foundation Spay/Neuter Clinic | 2270 Boone Blvd. | Tallahassee | FL | 32303 | 850-386-4148 | <input checked="" type="checkbox"/> |
| ASF Tally Spay | 5021 West Tennessee St. | Tallahassee | FL | 32304 | 850-894-6738 | <input type="checkbox"/> |
| South Georgia Spay/Neuter Clinic | 425 Covington Ave | Thomasville | GA | 31792 | 229-236-7297 | <input type="checkbox"/> |

Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control, which is required) and not for other items such as testing, licensing, and capital purchases. However, \$2 per animal of grant funds can be used for rabies vaccination.

| | Amount Paid by Client | Amount Paid by Project | Total Amount |
|------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|
| Range for Male Cats | <input type="text" value="\$0.00"/> | <input type="text" value="\$60.00"/> | <input type="text" value="\$60.00"/> |
| Range for Female Cats | <input type="text" value="\$0.00"/> | <input type="text" value="\$65.00"/> | <input type="text" value="\$65.00"/> |
| Range for Male Dogs | <input type="text" value="\$0.00"/> | <input type="text" value="\$80.00"/> | <input type="text" value="\$80.00"/> |
| Range for Female Dogs | <input type="text" value="\$0.00"/> | <input type="text" value="\$95.00"/> | <input type="text" value="\$95.00"/> |

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required Yes, Fee to client No

| | Required, Optional, or Not Offered | Fee to Client? |
|----------------------------------|--|--|
| Examination | <input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available | <input checked="" type="radio"/> No <input type="radio"/> Yes |
| Rabies Vaccination if Due | <input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available | <input checked="" type="radio"/> No <input type="radio"/> Yes |
| Other Vaccination if Due | <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available | <input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$20.00"/> |
| Pain Medication | <input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available | <input checked="" type="radio"/> No <input type="radio"/> Yes |
| Parasite Medication | <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available | <input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$16.00"/> |
| HW Testing | <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available | <input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$25.00"/> |
| Feline Leuk/FIV | <input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available | <input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$30.00"/> |
| County License | <input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available | <input checked="" type="radio"/> No <input type="radio"/> Yes |
| Ear tipping | <input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available | <input checked="" type="radio"/> No <input type="radio"/> Yes |
| Microchip | <input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available | <input checked="" type="radio"/> No <input type="radio"/> Yes |
| Other | <input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available | <input checked="" type="radio"/> No <input type="radio"/> Yes |

None of the anticipated grant funds can be used for any of the above services, except for pain medication which is required and \$2 per animal for rabies vaccination.

If necessary, please explain the procedures and fees described above:

We agree to incur the expense for rabies vaccine and any additional expenses as needed. Clients may have the option to pay for additional services if they choose.

Is this a voucher program? Yes

If so, how will you assure compliance with the program?

We have a process in place to check compliance under our current program that will continue to be followed. We review invoices, keep in contact with our vets and receive the completed vouchers with backup documentation. This allows us to see the results, redemption rates and follow up with clients. For surgeries done at ASF Tally Spay we will be using Clinic HQ for tracking.

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

With the two vet clinics listed and the opening of ASF Tally Spay doing surgeries 4 days/week, we will have more than enough capacity for this program. Additionally, we have over 8 clinics that are currently in our program we could reach out to as needed.

Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?

Yes! We have a database we have used since the program started years ago where we currently track every voucher given out, dates, vets used, cost, animal and client information, etc. This allows us to calculate redemption rates and allows for follow up with those not redeemed. We will use this in conjunction with Clinic HQ.

Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Yes No

Please list them and detail their level of involvement with the proposed effort.

| Name | Level of Involvement |
|-------------------------------------|--|
| Be the Solution, Inc. | Be the Solution agreed to write a grant to our foundation to cover the cost of rabies vaccines for animals altered under this program. Additionally, Be the Solution will fund marketing materials and assist with spreading the word in their materials. |
| City of Tallahassee Animal Services | Tallahassee Animal Services will promote this program at the animal shelter as part of the Pet Retention Program (keeping animals out of the shelter) and for those in need of spay/neuter of their pets or community cats. Tallahassee Animal Control will use vouchers and our new clinic services as an educational tool (similar to Pets for Life program) when out in the field doing outreach. They will also identify areas/individuals in need for these services that would otherwise not be able to alter their animals. |
| Leon County Animal Control | Leon County Animal Control has agreed to coordinate events and oversee the loading and unloading of animals for transport. They will also communicate and participate in outreach in the communities, following the Pets for Life model. They will also identify areas/individuals in need that would otherwise not be able to alter their animals. |

Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

With the opening of Tally Spay, ASF's new low-cost s/n clinic, we will be able to reach and alter far more animals in our community. The clinic is located in the lowest poverty zip code in the State. Even with the current Clinics, we still see a great need for spay/neuter in our community. This grant will allow us to target that need. We are estimating to do just under 6,000 surgeries/year at Tally Spay. ASF works closely with the partner organizations listed. Additionally, we began working more closely with It's Meow or Never four years ago to assist with sterilization of the community cat population. As part of this program, BTS will cover the costs for rabies vaccines when needed, ASF will cover the costs of microchips to owned pets. Together, we continue to serve those in need and build upon relationships to further the cause, reducing pet overpopulation and keeping animals out of the shelter.

Budget

Total number of sterilization surgeries projected:

Cats: 250 **Dogs:** 105

Total budget requested (Budget should not exceed \$25,000): \$25,000.00

Average cost/surgery projected: \$71.00

Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

BTS will cover the cost of rabies vaccines, when needed. ASF will cover the costs of pain meds and fluids, microchips (to owned animals) and travel costs associated with the transport component.

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

ASF's top program is our spay/neuter program. We fundraise each year with the goal of spaying and neutering 400 animals. Once our clinic is open, our goal is to spay/neuter almost 6,000 animals per year. We are part of the ASPCA Spay/Neuter Alliance Program. Have received a grant for start up equipment and for training. We are currently on the lookout for new grant opportunities. We have added several fundraisers in addition to those we already have (ie. Honor Wall and Capital Campaign) to help with our clinic efforts. ASF has committed to \$65,000 each year for the clinic, 400 no-cost surgeries in the target area. Revenue for surgeries and other services will help offset clinic costs.

What percent of the total cost of the program would this projected grant cover?

33%

/td>

All projects must be completed within 12 months of receipt of funding, with the final report submitted no later than September 1 of the following year.

Projected start date: 09/01/21/ **Projected end date:** 07/31/22

Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

***Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

ASF is committed to continue fundraising and grant efforts to increase the budget in this area in the future, as we focus on free spay/neuter services. We are very excited about the opening of ASF Tally Spay to further our mission!

Promotion of Florida Animal Friend Spay/Neuter License Plate

***Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.**

We will promote the Florida Animal Friend license plate through our website, social media, billboards, newsletter, flyers and the vouchers themselves. Tallahassee Animal Services will also provide information in their lobby advertising the license plate to thousands of residents that come to the shelter annually. ASF Tally Spay will give us an additional way to reach thousands of people each year.

Number of FAF specialty plates on vehicles of staff and/or volunteers:

7