

Grant ID: 1906

**Title of Proposal:** Orange County, FL Spay/Neuter Outreach**Agency Type:** Municipal**Total Funding Requested:** \$25,000.00**Check Payable To:** Orange County Animal Services

## Application Information

## Demographics

**Name of Applicant Agency:** Orange County Animal Services**Website Address:** http://orangecountyanimalservicesfl.net/**Person Submitting Proposal:** Savannah Lewis**Position:** Clinic Team Supervisor**Person Submitting Proposal Email Address:** Savannah.Lewis@ocfl.net**Agency Head:** Diane Summers**Agency Head Email:** Diane.Summers@ocfl.net**Organization Business Address:** 2769 Conroy Rd**City:** Orlando**State:** FL**Zip:** 32839**Phone (xxx-xxx-xxxx):** 407-836-3111**Fax:** 407-355-5749**Cell:**

## Agency Details

**Date of 501(c)(3) Incorporation:****Dates of Last Fiscal Year: Begin:** 10/01/18 **End:** 09/30/19**Organization Income in Last Fiscal Year:** \$2,637,461.00**Organization Expenses in Last Fiscal Year:** \$8,117,485.16**Number of Paid Employees:** Full Time: 94 Part Time: 9**Number of Active Volunteers:** 360**Total Volunteer Hours per Week:** 418.00**How did you learn of the 2009 Florida Animal Friend grant competition?** Our organization learned of the Florida Animal Friend Grant Competition through the Florida Animal Control Association**Year(s) of previous Florida Animal Friend grants (if applicable):****Previous Florida Animal Friend Applications:** Years Funded: 0 Year(s) denied/incomplete: 0**Auto-Generated (Previous Applications):**

Grant #	Proposal Year	Proposal Title	Status
1906	2020	Orange County, FL Spay/Neuter Outreach	Funded

## Describe your Organization:

## Services Provided

- Open Admission Intake Shelter
- Limited Intake Shelter
- Foster Network
- Animal Control
- Spay/Neuter Services
- Other

## Organization Structure:

- City, county, or tribal agency
- Private nonprofit agency
- TNR Group
- Rescue Group
- Other

**List your current board of directors:**

Name	Title	Phone	Occupation
Frayda Morris	Ms.	407-575-9923	Board Member
Janet Williams	Ms.	207-233-1919	Board Member
Nanette Paratto-Wagner	Ms.	407-249-8235	Vice Chair
Paul Wean	Mr.	407-876-5709	Chair
Richard Risser	Mr.	407-448-6114	Board Member
Rosina McVicker	Ms.	321-297-9617	Board Member

#### Applicant Qualifications

**For your organization, in the last complete fiscal year:**

**9921 cats and 7472 dogs were admitted.**

**4590 cats and 4268 dogs were adopted.**

**2581 cats and 1059 dogs were euthanized.**

**6640 cats and 3099 dogs were sterilized.**

**Briefly describe your animal programs:**

- Stray/Lost pet intake**
 **Foster Program**
 **Wellness services to understand pet owners**
 **Volunteer Program**
- Owner surrendered animals**
 **Food Bank**
 **Cruelty investigation**
 **High volume spay/neuter clinic**
- Lost and Found Program**
 **Behavior counseling**
 **Enforcement of ordinances**
 **Full service wellness clinic**
- Adoption Program**
 **Disaster services**

**If your program performs adoptions, are all animals sterilized before adoption?**

No

**If not all, what percentage of animals are not currently sterilized before adoption?**

12%

**If not all, how are animals selected for sterilization before adoption?**

Orange County Animal Services strives to combat the issue of pet overpopulation by sterilizing every animal that is adopted at our facility. However, due to an animal's overall health our veterinary staff may determine that the pet is not medically suitable for surgery.

**If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:**

In cases where our veterinary staff has determined a pet is not medically suitable for sterilization, whether due to a temporary issue or a lifelong condition, we make every effort to ensure new pet parents are adequately prepared. If a pet leaves the facility and is not sterilized due to a temporary medical issue such as low weight or an upper respiratory infection, we will follow up with the adopter via email and phone to ensure the pet is fixed within 120 days. After this time frame if no contact has been made, an enforcement officer will follow up in person as long as the adopter lives within Orange County, FL. If a pet leaves the facility where they will never be medically suitable for in house sterilization, such as a heart murmur or geriatric issues, we will make every effort to educate the adopter on concerns that may arise as well as the importance of avoiding accidental litters. Adopters are also educated on following up with a private practice veterinary facility that may perform higher risk sterilizations. This is further stressed when adopters sign their contract. This goes into detail the need to follow up with a veterinarian within 72 hours.

**Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.**

Orange County Animal Services has been in operation since the early 1980's and has been offering public low cost spay and neuter for over 20 years. Collectively, our division manager and assistant division manager have more than 55 years of experience in the animal welfare field and are more than equipped to oversee this new venture. The veterinary clinics we have partnered with are also veterans in their own right. These clinics are built for high volume spay and neuter and have sufficient staff at their reserve. While it is imperative the program runs smoothly, it is also vital that we reach our target audience. Our communications team has access to a wealth of media partners so we may convey all relevant program information to our target market.

**If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?**

We currently operate a mobile spay and neuter unit that brings low cost or free sterilization surgeries to lower income communities throughout the county. We spend approximately \$45,000 annually but have an income of only \$8,000. This venture is supplemented through annual budget allocation. The community is highly receptive to the program however the capabilities of the bus do not meet the demands or needs of the public. This program can only perform a maximum of 792 surgeries a year due to financial and resource constraints. With the additional funding from this grant, we would be able to increase the surgeries offered to the public by 46%. We would offer 368 additional surgeries annually or 1160 surgeries total and thus continue our mission to decrease pet overpopulation and provide exemplary care to the citizens and pets in our community.

Target Population

<b>Geographical target area (name of city, county, zip codes, geographical Information service (GIS), etc.):</b>	Orange County, FL
<b>Total human population in target area:</b>	1321194
<b>Percent of residents living below poverty in target area:</b>	16.1
<b>Estimated number of pet cats in target area (human population divided by 3.3):</b>	400362
<b>Estimated number of pet dogs in target area (human population divided by 4.0):</b>	330299
<b>Estimated number of feral cats in target area (human population divided by 6.0):</b>	220199
<b>Number of cats admitted to animal control shelters in the target area last year (if known)</b>	9921
<b>Number of dogs admitted to animal control shelters in the target area last year (if known)</b>	7272
<b>Number of cats euthanized in animal control shelters in the target area last year (if known)</b>	2581
<b>Number of dogs euthanized in animal control shelters in the target area last year (if known)</b>	1059
<b>Please explain if you believe your target area animal population is significantly different than above.</b> Living in a state with year-round summer, we believe our target feral or community cat population is much higher than average. In FY19, we impounded almost 6,000 stray cats. This makes up 60% of all cat intake, further illustrating the fact that we have an abnormally high community cat population. In reference to the data above however, it should be noted that for both admitted and euthanized dogs and cats, these numbers include both animals that are deceased on arrival as well as animals that are euthanized at the request of their owners.	
<b>Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area:</b> In Orange County, FL the most substantial sources of dog and cat overpopulation include accidental litters from unsterilized pets in low income communities as well as unsterilized community cats. This is exacerbated by the fact that our county poverty rate is higher than the national average. Additionally when looking at our impound data to date, 6.3% of people surrender due to cost and 13.7% of people surrender for having too many animals. This shows that some of the most substantial sources of dog and cat overpopulation stem from economic issues and accidental litters. This information compounded with the high level of intake of stray cats further supports this idea.	
<b>What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs?</b> Orange County Animal Services currently operates a spay and neuter bus that brings low cost sterilization surgeries to lower income areas throughout Orange County, FL. While this program has been successful, it is a small operation only performing a maximum of 66 surgeries per month. With a dog and cat population of over 950,000 the mobile bus simply cannot keep up with demand. Residents can elect to visit private veterinary clinics however this can come at a price that many cannot afford.	
<b>Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population of the spay/neuter project proposed for this grant:</b> <input checked="" type="checkbox"/> Pets in low-income families <input type="checkbox"/> Pit Bull / large breed dogs <input type="checkbox"/> TNR managed colonies of feral cats <input type="checkbox"/> Community cats (free-roaming and/or owned) <input type="checkbox"/> Other	

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program

**Define the precise boundaries of the colony or targeted area, including estimate of square miles.**

N/A

**What is the criteria used for determining the target area(s) and/or eligibility for this program?**

N/A

**Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?**

N/A

**Estimated number of cats in the target colony area :** 0

**Estimated number that are currently sterilized:** 0

**Projected reduction after utilizing the grant:** 0

**For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations,**

etc.  
N/A

**Do current city/county ordinances address TNR or free-roaming cats?**

No

**Please explain what is allowed:**

N/A

**(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)**

**For TNR program, list any groups or government agencies who support this TNR effort:**

N/A

**Describe any effort to lessen the negative impact on local wildlife.**

N/A

**Describe efforts that will be made to mitigate current or potential nuisance issues.**

N/A

**Will the cats be ear-tipped?** No

**Will the cats be microchipped?** No

**Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.**

N/A

## Objectives

**What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?**

With the funding gifted by the Florida Animal Friends, Orange County Animal Services will have the opportunity to offer spay and neuter services to under-served populations. This will be done through the implementation of a new voucher program that would allow families in need to have their pet fixed at minimal to no cost. Vouchers will be issued online, by phone, and in person. Once a voucher is provided, the citizen can reach out to select veterinary offices and schedule an appointment. Through the funds from this grant, we will be able to offer 368 vouchers. These vouchers would increase our baseline by 46% meaning we can offer the public 1160 free surgeries annually.

**How does this program increase the number of sterilization surgeries above the existing baseline?**

As of current, we can perform a maximum of 792 surgeries annually or 66 per month through our spay and neuter bus. With the use of this funding, we can increase our baseline by 46% and perform an additional 368 surgeries or 1161 total. Our facility will continue to perform the 792 mobile surgeries with current funding while the 368 additional surgeries will be outsourced to partner veterinary clinics. The funding will help to cover the cost of surgery for low income families so they will have to pay little to nothing in fees depending on their circumstances.

## Methods

**What criteria will you use to determine eligibility for your program?**

The program will be open to residents of Orange, County FL that fall under the poverty line or receive medicare. These citizens may elect to receive a voucher at no cost.

**How will you advertise the program? Explain how the advertising will reach the target audience.**

Our division will conduct a marketing campaign that will focus on low-income communities as well as all Orange County citizens. This will be accomplished through the use of social media, local TV news channels, 311, and signage at community events, parks, the convention center, and partner veterinary clinics. Flyers will also be created and provided to our field team so we can get the information directly to the people who need it.

**How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?**

In order to ensure all Orange County, FL residents have access to the program despite transportation, illiteracy, and cultural obstacles several accommodations have been put into place. At this time, several clinics have agreed to participate in this new venture. These clinics are in locations throughout the county so all residents are within a reasonable distance to a facility. Having the various locations available as well as the freedom for participants to choose the time, date, and location of their pets sterilization allows them the opportunity to overcome any potential transportation issues. For those that may require accommodations for literacy issues, they may enroll in the program by phone through the use of 311. This number provides access to non-emergency municipal services and information. Additionally to address any cultural hurdles, our educational material will be issued in various languages such as Spanish and Creole. 311 dispatchers are also specially trained to communicate with our community regardless of language or cultural background.

**Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.**

This project does not involve the transportation of animals by anyone other than the client or pet owner.

**Veterinary Services**

**What arrangements have you made with veterinarians to perform the surgeries?**

Our organization has reached out to the community and established partnerships with three clinics: The Pet Alliance of Greater Orlando, SNiP It, and Spay N Save. These clinics have agreed to honor any vouchers issued as well as verify any supporting documents. Once they have performed the surgery, we will compensate the clinic and cover the agreed upon surgery cost.

Are they:  In-house  Private Vet(s)  Combination

**Veterinary Practices**

Practice Name	Address	City	State	Zip	Phone	Lead Practice
Pet Alliance of Greater Orlando	12050 E. Colonial Dr	Orlando	FL	32826	(407) 351-7722	<input checked="" type="checkbox"/>
SNiP It	3096 Michigan Ave,	Kissimmee	FL	34744	(407) 476-4748	<input type="checkbox"/>
Spay N Save	988 N Ronald Reagan Blvd	Longwood	FL	32750	(407) 920-4894	<input type="checkbox"/>

**Fee Range**

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control) and not for other items such as vaccines, testing, licensing, and capital purchases.

	Amount Paid by Client	Amount Paid by Project	Total Amount
<b>Range for Male Cats</b>	<input type="text" value="\$0.00"/>	<input type="text" value="\$50.00"/>	<input type="text" value="\$50.00"/>
<b>Range for Female Cats</b>	<input type="text" value="\$0.00"/>	<input type="text" value="\$50.00"/>	<input type="text" value="\$50.00"/>
<b>Range for Male Dogs</b>	<input type="text" value="\$0.00"/>	<input type="text" value="\$85.00"/>	<input type="text" value="\$85.00"/>
<b>Range for Female Dogs</b>	<input type="text" value="\$0.00"/>	<input type="text" value="\$95.00"/>	<input type="text" value="\$95.00"/>

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required  Yes, Fee to client  No

	Required, Optional, or Not Offered	Fee to Client?
<b>Examination</b>	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
<b>Rabies Vaccination if Due</b>	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
<b>Other Vaccination if Due</b>	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$7.00"/>
<b>Pain Medication</b>	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
<b>Parasite Medication</b>	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$3.00"/>
<b>HW Testing</b>	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$20.00"/>
<b>Feline Leuk/FIV</b>	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$20.00"/>
<b>County License</b>	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
<b>Ear tipping</b>	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
<b>Microchip</b>	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$15.00"/>
<b>Other</b>	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes

**None of the anticipated grant funds can be used for any of the above services, except for pain medication.**

**If necessary, please explain the procedures and fees described above:**

Through the spay and neuter voucher program, clinics will offer residents the option to give their pet a microchip or additional vaccines for a minimal fee. These fees are set by the performing clinic so they vary in price. All clinics however provide a rabies vaccine at no cost to the pet owner. Every animal must be examined by the performing veterinarian just prior to sedation to ensure they are a good candidate for sterilization. This exam is also at no additional cost. It should also be noted that the above price schedule was estimated using the average cost of services at partner veterinary facilities.

**Is this a voucher program?** Yes

**If so, how will you assure compliance with the program?**

To assure compliance, the performing clinic will collect a completed voucher from the patron as well as any supporting documentation. Once the surgery is performed, this information will be provided to us so it can be confirmed. Once found valid, we will pay the clinic for their services. Meetings will also be held with participating clinics on a regular basis to ensure all parties are in compliance. Clinics are also free to enforce any "no-show" policies to ensure voucher holders are held accountable for their appointment slots. Additionally, issued vouchers must be redeemed within 90 days of issuance.

**For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?**

Prior to the creation and implementation of the voucher program, projections were made to determine the estimated number of incoming surgeries. These projections were brought to our partner clinics who stated they can handle this new capacity. These clinics have also stated they have the ability to expand their appointment availability should the program be successful.

**Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?**

Yes, the voucher program will be overseen by our division with thorough statistics on the number of vouchers issued as well as the number of spay and neuter surgeries completed. There is also intent to track the number of dogs and cats sterilized as well as the areas of the county where the vouchers are most used.

### Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Yes  No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
No records to display.	

### Other Information

**Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.**

For FY19, Orange County Animal services boasts a live release rate of 94% for dogs and 74% for cats, both of which were an increase from the previous year. We plan to continue this momentum by offering free spay and neuter surgeries to eligible Orange County citizens. This will be done through the implementation of a voucher program that would allow families in need to have their pet fixed at no cost. It should be noted however that while the average cost of surgery is \$70, based on anticipated demand the cost is lower than that meaning we can offer even more surgeries to help better our community and combat pet overpopulation.

### Budget

**Total number of sterilization surgeries projected:**

**Cats:** 210 **Dogs:** 158

**Total budget requested (Budget should not exceed \$25,000):** \$25,000.00

**Average cost/surgery projected:** \$68.00

**Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):**

The only anticipated expense not eligible for grant funding that is included in the surgery voucher is a rabies vaccine. This cost, as well as any unforeseen expenses that are not included in the grant funding, will be paid for through the allocation of funds from the FY20 budget. Some costs such as additional vaccinations or microchips would be at the expense of the owner and it would be their discretion as to whether they are purchased.

**Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget**

**allocation, etc.**

This program will also be funded through budget allocation of Orange County Animal Services operating funds. Should demand exceed our capacity, trust funding is also available as well as the potential for grant acquisition.

**What percent of the total cost of the program would this projected grant cover?**

95

## Timeline

**All projects must be completed within 12 months of receipt of funding.**

**Projected start date:** 10/01/20/    **Projected end date:** 09/30/20

**Unexpended funds**

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

**Requests for extensions**

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

## Future Funding to Sustain Public Spay/Neuter

**\*Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

To ensure the future of this program, future budget allocation will be sought out based on community demand. Our division is also seeking additional grant funding from other sources. To further ensure a sustainable future, we are taking steps to increase our community partnerships. This would allow us to further improve and expand this new venture by offsetting potential costs and increasing our offerings.

## Promotion of Florida Animal Friend Spay/Neuter License Plate

**\*Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.**

Our division intends to publicize our support of the Animal Friend license plate through a variety of avenues. We will utilize social media, local TV news channels, 311, and signage at community events, parks, the convention center, and partner veterinary clinics. The Orange County Convention center alone sees 1.4 million people annually. A flyer will also be distributed to every adopter at our facility which is an additional 9,000 people within reach. With our resources and influence, the funding from this grant as well as the sale of the Animal Friend license plate can be highly and efficiently broadcast to the community and beyond.