Grant ID: 1887

Title of Proposal: Central Brevard Cat Sterilization Project Agency Type: Non-Profit Total Funding Requested: \$25,000.00 Check Payable To: Brevard Humane Society (Central Brevard Humane Society)

Application Information

Demographics

Name of Applicant Agency:	Brevard Humane Society (Central Brevard Humane Society)	Website Address:	1020 Cox Road
Person Submitting Proposal:	Theresa Clifton	Position:	Executive Director
Person Submitting Proposal Email Address:	director@brevardhumanesociety.org		
Agency Head:	Theresa Clifton	Agency Head Email:	director@brevardhumanesociety.org
Organization Business Address:	1020 Cox Road	City:	Сосоа
State:	FL	Zip:	32926
Phone (xxx-xxx-xxxx):	321-636-3343	Fax:	321-636-0127
Cell:	321-302-4828		

Agency Details

Date of 501(c)(3) Incorporation: 04/07/1981

Dates of Last Fiscal Year: Begin: 07/01/18 End: 06/30/19

Organization Income in Last Fiscal Year: \$2,205,006.00

Organization Expenses in Last Fiscal Year: \$2,185,763.00

Number of Paid Employees: Full Time: 27 Part Time: 33

Number of Active Volunteers: 681

Total Volunteer Hours per Week: 750.00

How did you learn of the 2009 Florida Animal Friend grant competition? Previous grant applications.

Year(s) of previous Florida Animal Friend grants (if applicable):

Previous Florida Animal Friend Applications: Years Funded: 2014/2016/2018 Year(s) denied/incomplete: 2009/2010

	Grant #	Proposal Year	Proposal Title	Status
	117	2009	Public low cost spay/neuter services to reduce the number of unwanted pets in our community	Denied
	165	2010	Targeted Spay/Neuter Grant	Denied
Auto-Generated (Previous Applications):	1410	2014	Central Brevard Cat Sterilization Program	Funded
	1606	2006		Denied
	1635	2016	Central Brevard Cat Sterilization Program	Funded
	1755	2018	Central Brevard Cat Sterilization Project	Funded
	1887	2020	Central Brevard Cat Sterilization Project	Funded

Describe your Organization: Services Provided

Organization Structure:

- Open Admission Intake Shelter
- Limited Intake Shelter
- Foster Network
- Animal Control
- Spay/Neuter Services
- **Other** Adoptions/Wellness Clinic/Chi

List your current board of directors:

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- City, county, or tribal agency
- Private nonprofit agency
 TNR Group
- Rescue Group
- Other

Name	Title	Phone	Occupation
Betsy Farmer	Director	321-536-7062	Housing Authority
Brenda Mulberry	Director	321-783-4407	Pike Products
Brian Hawkins	Director	321-288-6816	Caliber Mortgage
Dianne George	Treasurer	321-632-0398	Community Volunteer
Jodi Levesque	Director	321-268-2260	Engineering Consultant
Laura Kutryb	Director	321-210-9207	Keller Williams Realty
Michelle Earltinez	Director	321-431-4359	EFSC
Pat Shoemaker	Secretary	321-795-9984	Community Volunteer
Rich Carpenter	Vice President	321-917-6882	Community Volunteer
Sandi Trudeau	President	321-544-4935	Real Estate
Susan Palmbach	Director	321-446-6636	Alluvonic
Tom Yardley	Director	321-868-7959	Yardley Law
Trisha Frazier	Director	248-444-7608	Grimaldi Candies

Applicant Qualifications

For your organization, in the last complete fiscal year:

- 877 cats and 1086 dogs were admitted.
- 732 cats and 737 dogs were adopted.
- 43 cats and 6 dogs were euthanized.
- 512 cats and 416 dogs were sterilized.

Briefly describe your animal programs:

Stray/Lost pet intake	Foster Program	Wellness services to understand pet owners	Volunteer Program
Owner surrendered animals	Food Bank	Cruelty investigation	High volume spay/neuter clinic
Lost and Found Program	Behavior counseling	Enforcement of ordinances	Full service welness clinic
Adoption Program	Disaster services		

If your program performs adoptions, are all animals sterilized before adoption? $\ensuremath{\mathsf{Yes}}$

If not all, what percentage of animals are not currently sterilized before adoption? 100%

If not all, how are animals selected for sterilization before adoption?

N/A

If not all, describe your sterilization policies and procedures for assuring sterilization after adoption: $\ensuremath{\mathsf{N/A}}$

Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.

CBHS has the expertise and capacity to perform the number of surgeries we are proposing. CBHS has been in operation in Brevard County since 1952. In 2009, a modern clinic (including a fully-equipped operating room) was constructed to provide low-cost routine medical care, with an emphasis on spay/neuter services, for the shelter pets and those in the community. Currently, we perform spay/neuter surgeries two (2) days per week (Wednesday and Thursday), along with wellness on Tuesday, Friday and Saturday to ensure access to low-cost vaccinations and other health-care services for pets. In 2019, we performed 2405 spay/neuter surgeries 826 dogs and 1579 cats). In spite of these numbers and the greatly reduced fees, the clinic is not fully utilized, and we would like to take advantage of the excess capacity to participate in this spay/neuter project for the underserved, low-income population in our community. Currently, the clinic is closed on Sunday, but we are prepared to open on Sunday to perform this grant project's surgeries, if needed. Our project will fund approximately 735 surgeries, with an average of 30 surgeries per

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week. CBHS is accustomed to performing up to 30 surgeries per day, so the proposed schedule can accommodate our project under the current operating timeframes. However, if needed, we are also prepared to perform this project's surgeries on additional days of the week. The surgeries will be performed by CBHS's part-time staff veterinarian, Dr. Zenaida Agrait-Rodriguez, License #7180 (with 24 years of experience), assisted by Lead Veterinary Technician, Ashley Sylvia (with 5 years of experience) and Veterinary Technician, Matthew Dobson (with 7 years of experience). If additional veterinarian assistance becomes necessary, CBHS has a second full-time, qualified staff veterinarian, Dr. Kimberly Maier. Overseeing this project at CBHS will be Executive Director, Theresa Clifton, who has extensive feline knowledge and experience, has served on multiple County and community boards concerned with animals, and has served CBHS for 16 years (including Board of Directors; 2 years as President). CBHS Shelter Manager, Gina Burnett (with over 18 years of experience in the animal welfare field), will perform all administrative aspects of this grant project, including providing the phone number for inquiries, qualifying participants, monitoring the project's progress, and preparing all grantrequired reports and paperwork.

If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?

CBHS offers low-cost spay/neuter services to all clients. Our current funding comes from revenue generated through our Clinic services, product services, adoption fees, retail sales from our four (4) thrift stores, fundraising and donations. The purpose of our grant request is to reach out to low-income families in the County who cannot afford the cost, even at discounted rates, to continue in our goal of a no-kill community.

Target Population

Geographical target area (name of city, county, zip codes, geographical Information service (GIS), etc.):	Brevard County 32922, 32923, 32926
Total human population in target area:	23,065
Percent of residents living below poverty in target area:	32%
Estimated number of pet cats in target area (human population divided by 3.3):	6990
Estimated number of pet dogs in target area (human population divided by 4.0):	5767
Estimated number of feral cats in target area (human population divided by 6.0):	3845
Number of cats admitted to animal control shelters in the target area last year (if known)	2,316 (county wide)
Number of dogs admitted to animal control shelters in the target area last year (if known)	2,040 (county wide)
Number of cats euthanized in animal control shelters in the target area last year (if known)	267 (county wide)
Number of dogs euthanized in animal control shelters in the target area last year (if known)	73 (county wide)

Please explain if you believe your target area animal population is significantly different than above.

We believe that the cat population in the target area is significantly greater than the standard statistics indicate. These statistics show an estimated 10,833 cats in the target area and 271,562 in Brevard County. A total of 877 cats (8% of the standard estimated total) were admitted to CBHS in 2019. It is unlikely that CBHS is admitting 8% of the area's total cats in one year. Further, the standard statistics indicate that all of Brevard County (543,376) has 271,562 cats. The total number of cats admitted to Brevard County Animal Services in 2019 (2,316) constitutes less than 1% of this county-wide standard estimate. The conclusion that CBHS admitted 8% of all cats in the target area and Brevard County Animals Services admitted less than 1% of all cats in Brevard County, suggests that either there is a larger cat population in the target area than the standard estimate, or the admission rate of cats from the target area is twice the County-wide rate. Either way, there is a problem that needs to be fixed.

Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area:

We believe the free-roaming, unaltered dogs (pets and strays from low-income families who cannot afford the normal cost of sterilization surgery) are the most substantial source of dog overpopulation in the target area; and free-roaming, unaltered cats (both pets from low-income families and community cats) are the most substantial source of cat overpopulation. The significance of unaltered strays is illustrated by the fact that last year 82.43% of our intake was from stray animals, approximately 75% which were unaltered.

What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs?

Brevard County is 72 miles long. Most spay/neuter surgeries throughout the County are performed by private-practice veterinarians who charge full fees for their services. These resources are insufficient, because the poor economy prevent many residents from affording those fees. In Central Brevard, CBHS is the only substantial provider of low-cost surgeries. (two non-profits – Animal Guardians of Brevard and Space Coast Feline Network – use these low-cost providers to perform surgeries at a reduced rate for their clients.) A small nonprofit – United Humanitarians – is also a low-cost provider in Cocoa, but they have a very small facility, are open only a few days a week to perform a limited number of surgeries, and do not have the resources to expand their program or facility. This project's target area includes the City of Cocoa (Central Brevard) which has Brevard County's largest population of poverty-level residents. The spay/neuter services in this area are insufficient, because many of these low-income residents (or no-income residents) cannot afford even CBHS's greatly reduced fees (\$27 for male cats and \$40 for female cats). This has been demonstrated by CBHS's phone log, which documents approximately 25 calls per day (including calls from feral cat caregivers) requesting even lower fees from CBHS. The under utilization of CBHS's clinic attests to the impact today's economy and job market are having on people's ability to afford to sterilize their companion animals.

Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population of the spay/neuter project proposed for this grant:

✓ Pets in low-income families □ Pit Bull / large breed dogs □ TNR managed colonies of feral cats ✓ Community cats (freeroaming and/or owned) □ Other

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program **Define the precise boundaries of the colony or targeted area, including estimate of square miles.** N/A

What is the criteria used for determining the target area(s) and/or eligibility for this program? $\ensuremath{\text{N/A}}$

Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use? N/A

Estimated number of cats in the target colony area : 0

Estimated number that are currently sterilized: 0

Projected reduction after utilizing the grant: 0

For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc. N/A

Do current city/county ordinances address TNR or free-roaming cats? No

Please explain what is allowed:

(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)

For TNR program, list any groups or government agencies who support this TNR effort: $\ensuremath{\text{N/A}}$

Describe any effort to lessen the negative impact on local wildlife. $N\!/\!A$

Describe efforts that will be made to mitigate current or potential nuisance issues. $\ensuremath{\mathsf{N/A}}$

Will the cats be ear-tipped? No Will the cats be microchipped? No

Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals. N/A

Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

The requested grant funds will sterilize approximately 735 cats belonging to (or for community cats tended by) low-income residents of Brevard County. The charge for each surgery will be \$27 for male cats and \$40 for female cats. In addition, since cats are such prolific breeders, this large number of sterilizations has the potential to prevent thousands of unwanted cats from arriving at our shelter in the coming years. The biggest obstacle to this goal is the unmanageable number of unwanted animals arriving at our shelters, with cat overpopulation being the biggest problem. This problem is further compounded by the increasing numbers of low-income residents who are unable to afford the cost of sterilizing their pet cats or the feral cats they tend.

How does this program increase the number of sterilization surgeries above the existing baseline?

This program will increase the current utilization of CBHS's clinic (the existing baseline (by providing approximately 735 sterilization surgeries (for pet cost of low-income residents and community cats) that would not otherwise be performed. The publicity which will be generated for this program will increase awareness of the need for low-cost spay/neuter surgeries, thereby increasing donations to our facility to keep a strong spay/neuter program going after the grant funds have been expended.

Methods

What criteria will you use to determine eligibility for your program?

Eligible applicants will be required to provide proof that they receive some form of public assistance (e.g.; subsidized housing, food stamps, SSI, Medicaid, etc.) or have an income at or below the poverty level published by the Centers for Medicare & Medicaid Services (at www.cms.gov). In addition, others will also be considered who can demonstrate that they have lost their jobs and have been unable to find employment.

How will you advertise the program? Explain how the advertising will reach the target audience.

To reach the target audience, CBHS will advertise in areas frequented by low-income residents. This means that they will put up posters and fliers at CBHS's shelter, clinic, Merritt Island adoption center, and four thrift stores. CBHS will also promote the program at their various events; run repeated public service announcements on local TV and radio stations, including FM 99.3 where the Executive Director will promote the program during her bi-weekly interviews; issue press releases to local publications (e.g.; Florida Today, Pet Gazette, Hometown News); create a brochure about this program which will be distributed to all animal shelters in the County and at the numerous pet events which are conducted throughout the County by shelters, rescue organizations, and other animal groups; promote the program in CBHS's weekly email newsletter, and on the website and social media pages; and other animal organizations in the County, with email notification of this program to their memberships; and promote the program on any other appropriate location or event which may arise. We will not be shy about advertising this program.

How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

We do not anticipate that transportation will be an issue, since the CBHS clinic is centrally located in the County and is easily accessible from all major roadways in the area. We also anticipate no literacy or cultural hurdles, since CBHS has staff members and several volunteers who can communicate in Spanish and assist with paperwork if needed.

Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers. No, this project does not involve the transportation of animals by someone other than the client.

Veterinary Services

What arrangements have you made with veterinarians to perform the surgeries?

CBHS has two full-time staff veterinarians who will be performing all surgeries.

Are they: In-house Private Vet(s) Combination

Veterinary Practices

Practice Name	Address	City	State	Zip	Phone	Lead Practice
Brevard Humane Society Spay/Neuter & Wellness Clinic	1020 Cox Road	Сосоа	FL	32926	321-636-3343	

Fee Range

Rabie

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control) and not for other items such as vaccines, testing, licensing, and capital purchases.

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	\$0.00	\$27.00	\$27.00
Range for Female Cats	\$0.00	\$40.00	\$40.00
Range for Male Dogs	\$0.00	\$0.00	\$0.00
Range for Female Dogs	\$0.00	\$0.00	\$0.00

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required \checkmark Yes, Fee to client \checkmark No

	Required, Optional, or Not Offered	Fee to Client?
Examination	$lace$ Required \bigcirc Optional \bigcirc Not Available	🔘 No 🔾 Yes
es Vaccination if Due	$lace$ Required \bigcirc Optional \bigcirc Not Available	● No ○ Yes

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\bigcirc Required \bigcirc Optional \bigcirc Not Available	○ No	
$lace$ Required \bigcirc Optional \bigcirc Not Available	○ No	
🔿 Required 🧿 Optional 🔿 Not Available	○ No	
Required Optional Not Available	● No ○ Yes	
○ Required	○ No	
○ Required ○ Optional	● No ○ Yes	
	○ No	
🔍 Required 🔍 Optional 🔍 Not Available	○ No ◎ Yes \$25.00	
\bigcirc Required \bigcirc Optional $old O$ Not Available	● No ○ Yes	
	 Required Optional Not Available 	

None of the anticipated grant funds can be used for <u>any</u> of the above services, except for pain medication. If necessary, please explain the procedures and fees described above:

To help ensure the highest-quality healthcare to their patients, CBHS requires a physical examination prior to surgery and current rabies vaccination on file; there is no charge to the client for either of these (CBHS will absorb all costs not borne by the client or covered by this grant). Ear tipping is performed only on feral cats, without charge to the client. Licensing is required by Brevard County Animal Services only, but is not a requirement for spay/neuter, therefore, there is no charge from CBHS. In addition, there is no additional charge to the client for sterilization of a pregnant or cryptorchid cat.

Is this a voucher program? No

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If so, how will you assure compliance with the program?

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?

Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

O Yes ○ No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Brevard County Animal Services	Brevard County Animal Services will post flyer at their locations and on their website.
Space Coast Feline Network	Space Coast Feline Network will utilize our services for local feral cats to be spayed/neutered and placed back in their habitats.

Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

This project will be heavily promoted from its inception to ensure that all proposed surgeries are accomplished before the end of the grant period. After six months, if the number of completed and scheduled surgeries is not on track to fully accomplish the project, we will expand the target area to include additional low-income locations. We recognize that we are proposing a large project, but we are confident that CBHS can successfully complete it. CBHS would like this project to continue its efforts toward fixing our County's pet overpopulation problem; but we need financial help to do so. We are prepared and eager to conduct this project and demonstrate that we can maximize the effectiveness of FAF's grant funds as we have in a prior year.

Budget

Total number of sterilization surgeries projected: Cats: 735 **Dogs:** 0

Total budget requested (Budget should not exceed \$25,000): \$25,000.00 Average cost/surgery projected: \$35.00

Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

Not included in the grant will be public service announcements and newspaper/radio media; and rabies vaccine that will be donated by a local vendor.

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

CBHS has already established a "Spay it Forward" program that we now ask clients to donate \$1.00 to help those who cannot afford it. In addition, since 2006 this fund has provided CBHS with an annual stipend up to \$3,000 that CBHS will use towards this continued spay/neuter program.

What percent of the total cost of the program would this projected grant cover?

100%

Timeline

All projects must be completed within 12 months of receipt of funding.

Projected start date: 09/01/20/ Projected end date: 08/31/20

Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

*Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.

CBHS will continue to offer low-cost spay/neuter services to the community. In addition, CBHS will continue soliciting donations from the general public through our Spay it Forward program, and seek other grants to offer free spay/neutering.

Promotion of Florida Animal Friend Spay/Neuter License Plate

*Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.

All promotional materials and advertising for this grant project (delineated in a previous question) will identify both the FAF grant and the FAF Spay/Neuter License Plate. This will include all written materials, oral presentations, media mentions (including newspaper, radio, and television), and the CBHS website and social media pages, the four (4) Molly Mutt Thrift Stores and any other local animal organizations willing to promote spay/neuter in this manner. The CBHS website will also provide a link to FAF's website. Numerous CBHS staff members and volunteers already proudly display this license plate on their cars.