

Grant ID: 1864

Title of Proposal: St. Francis Pet Care Application

Agency Type: Non-Profit

Total Funding Requested: \$14,800.00

Check Payable To: St. Francis Pet Care, Inc.

Application Information

Demographics

Name of Applicant Agency: St Francis Pet Care, Inc.

Website Address: http://stfrancispetcare.org

Person Submitting Proposal: Priscilla Caplan

Position: Coordinator

Person Submitting Proposal Email Address: coordinator@stfrancispetcare.org

Agency Head: Dale Kaplan-Stein

Agency Head Email: oaksdks@gmail.com

Organization Business Address: PO Box 358462

City: Gainesville

State: FL

Zip: 32635

Phone (xxx-xxx-xxxx): 352-372-4959

Fax:

Cell: 352-318-3871

Agency Details

Date of 501(c)(3) Incorporation: 01/01/2010

Dates of Last Fiscal Year: Begin: 01/01/18 **End:** 12/31/18

Organization Income in Last Fiscal Year: \$225,187.00

Organization Expenses in Last Fiscal Year: \$165,215.00

Number of Paid Employees: Full Time: 0 Part Time: 0

Number of Active Volunteers: 45

Total Volunteer Hours per Week: 95.00

How did you learn of the 2009 Florida Animal Friend grant competition? We were previous awardees.

Year(s) of previous Florida Animal Friend grants (if applicable):

Previous Florida Animal Friend Applications: Years Funded: 2 Year(s) denied/incomplete: 0

Auto-Generated (Previous Applications):

Grant #	Proposal Year	Proposal Title	Status
249	2011	SFHPCC Spay/Neuter Grant	Funded
1500	2015	St. Francis Pet Care FAF application	Funded
1864	2019	St. Francis Pet Care Application	Funded

Describe your Organization:

Services Provided

- Open Admission Intake Shelter
- Limited Intake Shelter
- Foster Network
- Animal Control
- Spay/Neuter Services
- Other

Organization Structure:

- City, county, or tribal agency
- Private nonprofit agency
- TNR Group
- Rescue Group
- Other

List your current board of directors:

Name	Title	Phone	Occupation
Amber Emanuel	Director	717-870-2541	UF Faculty Member
Chris Machen	Vice-President	352-514-3187	Retired
Dale Kaplan-Stein	President	352-871-2843	Veterinarian
Debi Honey Harris	Director	352-256-0013	Self employed
Galey Gravenstein	Treasurer	352-258-6823	Retired
Joanne Lopez	Secretary	352-226-5825	Contract representative
Natalie Isaza	Director	352-262-9887	Veterinarian and UF Faculty
Patti Gordon	Director	352-215-6194	Veterinarian

Applicant Qualifications

For your organization, in the last complete fiscal year:

0 cats and 0 dogs were admitted.

0 cats and 0 dogs were adopted.

0 cats and 0 dogs were euthanized.

0 cats and 0 dogs were sterilized.

Briefly describe your animal programs:

- Stray/Lost pet intake
- Foster Program
- Wellness services to understand pet owners
- Volunteer Program
- Owner surrendered animals
- Food Bank
- Cruelty investigation
- High volume spay/neuter clinic
- Lost and Found Program
- Behavior counseling
- Enforcement of ordinances
- Full service wellness clinic
- Adoption Program
- Disaster services

If your program performs adoptions, are all animals sterilized before adoption?

Yes

If not all, what percentage of animals are not currently sterilized before adoption?

If not all, how are animals selected for sterilization before adoption?

The system made us answer "yes" or "no" to "If your program performs adoptions, are all animals sterilized before adoption." However we do not do adoptions, so the questions in this section are n/a.

If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:

n/a

Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.

St. Francis Pet Care was founded in September, 2007 and incorporated and gained 501(c)(3) status in 2010. We have been operating continuously since 2007 and have treated over 2962 animal patients in this time. In 2018, we had 527 active clients in the program, with 769 pets. Our veterinarians saw 927 dog visits and 193 cat visits. To qualify for our program, an individual must live in Alachua County and be homeless or very low income. All pets in the household must be spayed or neutered, or the client must allow us to sterilize the animal(s) at no cost to them. Once in our program, they can receive free primary veterinary care, medicines, monthly flea and heartworm preventives, and pet food. Unlike drop-in clinics, vaccination clinics, or low-cost spay/neuter clinics, we maintain a long-term relationship with our clients and their pets. We must see each pet at least once a year, and the owner must come to clinic monthly to pick up preventives. We also partner with another local 501(c)(3) charity, the Home Van Pet Care Project, to provide spay/neuter services to pets of a large and relatively transient homeless population. HVPCP works at the city/county homeless complex known as Grace Marketplace/Dignity Village, where roughly 300 people live in dorms, a pavilion, and a tent city, to monitor pets brought in to the complex and ensure they are vaccinated and sterilized. Our President and lead veterinarian, Dr. Dale Kaplan-Stein, is a co-founder of St. Francis Pet Care and has been with the organization since its inception. A 1981 graduate of the UF College of Veterinary Medicine, she received the 2009 Alumni Achievement award. She owned two veterinary practices in Gainesville which she recently sold in order to devote more time to SFPC. Clinic veterinarian Dr. Natalie Isaza founded the Shelter Medicine rotation at the UF College of Veterinary Medicine and has been teaching students to perform spay/neuter for a dozen years. In 2016 received the American Humane Association's American Hero Veterinarian Award for her work in that program and at SFPC. SFPC holds a weekly clinic that has always been held in borrowed or rented space. After five years of planning and fundraising, construction is finally completed on a new clinic building designed by our own volunteers. It has an operating room, equipment and supplies to enable us to perform our own spay/neuter surgeries. April 9, 2019, will be the first clinic held in the new building. (Please note that our normal operating budget is around \$70,000 for income and expenditures. The Income and Expense figures given on this application include money in our Capital Construction Fund and expenditures on the new building.) In sum, SFPC is a sustainable, stable organization with a 12-year track record. Our lead veterinarians have 63 years of experience between them and are well qualified to run our spay/neuter program. And we own a newly constructed clinic building where our own volunteer veterinarians will perform sterilizations. We also have two partners who will help us do spay/neuter under this grant.

If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?

Up to now, we have not been performing surgeries ourselves but have been paying other practices to spay and neuter the pets of our clients. In 2018 we arranged for and funded the sterilization of 142 dogs and cats using the UF Veterinary Community Outreach Program, All Cats Veterinary Healthcare, the Alachua County Humane Society (now the Humane Society of North Central Florida), and Micanopy Animal Hospital. The cost to us was \$5909. We do not charge are clients for spay/neuter. Our spay/neuter program has in the past been funded by grants from PetSmart Charities®, the Wagmore Foundation, and Florida Animal Friend. When we have had FAF funding, we were able to perform additional outreach to nearly doubly the number of sterilizations in our target demographic.

Target Population

Geographical target area (name of city, county, zip codes, geographical Information service (GIS), etc.):	Alachua County FL
Total human population in target area:	266,944
Percent of residents living below poverty in target area:	21.2
Estimated number of pet cats in target area (human population divided by 3.3):	80893
Estimated number of pet dogs in target area (human population divided by 4.0):	66736
Estimated number of feral cats in target area (human population divided by 6.0):	44491
Number of cats admitted to animal control shelters in the target area last year (if known)	2074
Number of dogs admitted to animal control shelters in the target area last year (if known)	2500
Number of cats euthanized in animal control shelters in the target area last year (if known)	144
Number of dogs euthanized in animal control shelters in the target area last year (if known)	304
Please explain if you believe your target area animal population is significantly different than above. Our clients must be homeless or documented low-income, so our target population would be the 21.2% of residents living below the poverty level, plus a relatively transient population of homeless people probably not counted in that census.	
Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area: Unsterilized dogs and cats.	
What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs? Alachua County is lucky to have a variety of spay/neuter services available. Alachua County Animal Services does spay/neuter for animals adopted from their shelter. Operation Catnip provides high volume spay/neuter for community cats. The Humane Society of North Central Florida has a low-cost spay/neuter program with prices ranging from \$50 for cats to \$130 for large dogs. Many area veterinarians provide spay/neuter at their standard prices. However, we are the only organization that consistently provides spay/neuter services to companion animals of people in the lowest decile who can't afford even low-cost spay/neuter.	
Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population of the spay/neuter project proposed for this grant: <input checked="" type="checkbox"/> Pets in low-income families <input type="checkbox"/> Pit Bull / large breed dogs <input type="checkbox"/> TNR managed colonies of feral cats <input type="checkbox"/> Community cats (free-roaming and/or owned) <input checked="" type="checkbox"/> Other pets of homeless	

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program

Define the precise boundaries of the colony or targeted area, including estimate of square miles.

What is the criteria used for determining the target area(s) and/or eligibility for this program?

Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?

Estimated number of cats in the target colony area :

Estimated number that are currently sterilized:

Projected reduction after utilizing the grant:

For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc.

Do current city/county ordinances address TNR or free-roaming cats?

Please explain what is allowed:

(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)

For TNR program, list any groups or government agencies who support this TNR effort:

Describe any effort to lessen the negative impact on local wildlife.

Describe efforts that will be made to mitigate current or potential nuisance issues.

Will the cats be ear-tipped?

Will the cats be microchipped?

Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.

Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

Our objective in applying for this grant is to cover the cost of sterilization of the dogs and cats of people who are homeless or very low-income. In our demographic, even the \$85 charged by the Humane Society to sterilize a small dog is prohibitive. Households with an income of \$10,000 or less a year have no disposable income (money left over after essentials like food and shelter are paid for); in fact, according to the Bureau of Labor Statistics, people in this demographic actually have negative disposable income. Our goal is 224 sterilizations in the 12 month grant period.

How does this program increase the number of sterilization surgeries above the existing baseline?

Normally, we sterilize between 120 and 150 animals in a calendar year. In 2016, with the help of a 2015 grant from FAF, we were able to do 216 sterilizations. The difference is, that with enough capacity, we can offer spay/neuter to people who meet the income eligibility criteria for our program, but not other program requirements (for example, they may live outside Alachua County, have too many animals in their household, or refuse ongoing services).

Methods

What criteria will you use to determine eligibility for your program?

Our income eligibility requirements are that the pet owner is homeless, or has low-income status as documented by eligibility for SNAP (food stamps), SSI disability, subsidized housing, HUD/VASH, or referral from the VA.

How will you advertise the program? Explain how the advertising will reach the target audience.

In 2018 we produced a video, Straight Talk about Spay/Neuter, using the experience of our own clients to encourage spay/neuter (<https://www.youtube.com/watch?v=hKSgMI1CNjU>). If we receive funding under this program, we will promote this video in target communities, including the SWAG neighborhoods of Southwest Gainesville, Lincoln Heights and Lincoln Estates, and Pinderidge in north Gainesville, as well as the Alachua County towns of Archer, Waldo, and Hawthorne. We will also:

- Put the information on our voicemail recording, in both English and Spanish
- Post fliers in the offices of trailer parks and apartment complexes providing subsidized and/or low-income housing

How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

The demographic we are targeting is the same that we work with on a daily basis, so we have a lot of experience. Our clinic is only blocks from the main bus depot in Gainesville, which facilitates access for small dogs and cats. Animals are transported to and from surgeries by SFPC volunteers. The pickup/dropoff point is ordinarily our clinic in southeast Gainesville or our outreach clinic location in southwest Gainesville, but we can do directly to the owner's location if the person has no transportation to these sites. Our fliers can be produced in both English and Spanish and we try to have at least one Spanish-speaking volunteer on staff at all times.

Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.

Yes, we do provide transportation in most cases. We use plastic carriers for small dogs and cats, and wire crates for larger dogs. Our volunteers sign a waiver of liability, and they are covered under our Volunteers Insurance. People use their own vehicles, which are covered under our General Liability Insurance.

Veterinary Services

What arrangements have you made with veterinarians to perform the surgeries?

We will perform most spay/neuter surgeries in-house using our own volunteer veterinarians. Our lead veterinarian is Dale Kaplan-Stein. We also have partnerships with the Humane Society of North Central Florida and All Cats Healthcare Clinic to perform spay/neuter for us.

Are they: In-house Private Vet(s) Combination

Veterinary Practices

Practice Name	Address	City	State	Zip	Phone	Lead Practice
All Cats Healthcare Clinic	1034 NW 13th St	Gainesville	FL	32601	352-376-2287	<input type="checkbox"/>
Humane Society of North Central Florida	4205 NW 6th St	Gainesville	FL	32609	352-373-5855	<input type="checkbox"/>
St. Francis Pet Care	PO Box 358462	Gainesville	FL	32635	352-372-4959	<input checked="" type="checkbox"/>

Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control) and not for other items such as vaccines, testing, licensing, and capital purchases.

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	<input type="text" value="\$0.00"/>	<input type="text" value="\$50.00"/>	<input type="text" value="\$50.00"/>
Range for Female Cats	<input type="text" value="\$0.00"/>	<input type="text" value="\$50.00"/>	<input type="text" value="\$50.00"/>
Range for Male Dogs	<input type="text" value="\$0.00"/>	<input type="text" value="\$70.00"/>	<input type="text" value="\$70.00"/>
Range for Female Dogs	<input type="text" value="\$0.00"/>	<input type="text" value="\$70.00"/>	<input type="text" value="\$70.00"/>

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required Yes, Fee to client No

	Required, Optional, or Not Offered	Fee to Client?
Examination	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Rabies Vaccination if Due	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Other Vaccination if Due	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Pain Medication	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Parasite Medication	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
HW Testing	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Feline Leuk/FIV	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
County License	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Ear tipping	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Microchip	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input type="radio"/> No <input type="radio"/> Yes
Other	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes

None of the anticipated grant funds can be used for any of the above services, except for pain medication.

If necessary, please explain the procedures and fees described above:

Wellness exam, vaccinations and microchipping are part of our regular clinic services. We will do those at the time of spay/neuter if due.

Deworming and testing dogs for heartworm are services we offer at our veterinary clinic but are not specifically part of our spay/neuter program.

Is this a voucher program? No

If so, how will you assure compliance with the program?

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?

Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Yes No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Home Van Pet Care Project	The Home Van Pet Care Project will identify unsterilized dogs and cats at Grace Marketplace/Dignity Village and tent cities, schedule their surgeries with us, and help with transportation to/from spay/neuter.

Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

SFPC screens clients for eligibility and does wellness exams on the pets. Pets are microchipped and vaccinated at the time of surgery to minimize the number of no-shows. This will be our first year doing our own spay/neuters in our new clinic facility.

Budget

Total number of sterilization surgeries projected:

Cats: 44 **Dogs:** 180

Total budget requested (Budget should not exceed \$25,000): \$14,800.00

Average cost/surgery projected: \$67.00

Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

Other expenses include transportation to/from spay/neuter (absorbed by volunteers); and vaccines and microchipping which are paid for by our regular operating budget.

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

We interpret "this program" to mean our spay/neuter program, not everything we do at our veterinary clinic. We have not requested other funding for spay/neuter in 2018/2019 because if we get funding from FAF it will be enough. However, we did get \$33,363 from PetSmart Charities to furnish our new surgery room with equipment for spay/neuter.

What percent of the total cost of the program would this projected grant cover?

100

Timeline

All projects must be completed within 12 months of receipt of funding.

Projected start date: 08/18/19/ **Projected end date:** 08/15/20

Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

***Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

St. Francis Pet Care has been in existence since 2007 and we have always been able to support our veterinary clinic, spay/neuter program and food bank through our fundraising efforts. Because we are an all-volunteer organization, our overhead is low. We get about a quarter of our operating expenses from the annual United Way campaign, and we have a steady level of local individual and business donations. We are a proud partner of PetSmart Charities, and we have received grants from the Wagmore Foundation, Banfield Foundation, Cold Noses, Maddie's Fund, Walmart and Wells Fargo, as well as two prior grants from Florida Animal Friend.

Promotion of Florida Animal Friend Spay/Neuter License Plate

***Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.**

We will announce the award of our grant, which will include a promotional paragraph for FAF, in a press release to local print media including the Gainesville Sun and the Independent Alligator. We will also promote on our website in a series of posts, and add your license plate icon linking to FAF on our home page. We will announce the award and promote FAF in our quarterly newsletter, which goes out to over 700 subscribers. We can schedule an initial announcement of the award and a series of posts on spay/neuter throughout the year on our Facebook page. We will bring FAF fliers to every event at which we have a table, such as the annual PRIDE festival and the Downtown Art Festival. We will put a holder full of FAF fliers on the front counter of our clinic, and we will ask the veterinarians that we partner with to do the same at their practices.