

Grant ID: 1854

Title of Proposal: Targeted Spay/Neuter to Decrease Shelter Intakes

Agency Type: Non-Profit

Total Funding Requested: \$25,000.00

Check Payable To: Animal Shelter Foundation

Application Information

Demographics

Name of Applicant Agency: Animal Shelter Foundation

Website Address: animalshelterfoundation.org

Person Submitting Proposal: Lauren Perlman

Position: President

Person Submitting Proposal Email Address: lauren@animalshelterfoundation.org

Agency Head: Lauren Perlman

Agency Head Email: lauren@animalshelterfoundation.org

Organization Business Address: PO Box 13858

City: Tallahassee

State: FL

Zip: 32317

Phone (xxx-xxx-xxxx): 850-894-6738

Fax:

Cell: 850-766-3750

Agency Details

Date of 501(c)(3) Incorporation: 06/22/2007

Dates of Last Fiscal Year: Begin: 10/01/17 **End:** 09/30/18

Organization Income in Last Fiscal Year: \$2,880,486.00

Organization Expenses in Last Fiscal Year: \$143,627.00

Number of Paid Employees: Full Time: 0 Part Time: 0

Number of Active Volunteers: 20

Total Volunteer Hours per Week: 120.00

How did you learn of the 2009 Florida Animal Friend grant competition? We have been a prior grant recipient.

Year(s) of previous Florida Animal Friend grants (if applicable):

Previous Florida Animal Friend Applications: Years Funded: 2010, 2015, 2017 Year(s) denied/incomplete: 0

Grant #	Proposal Year	Proposal Title	Status
234	2011	Pit and Kit Snip	Denied
1484	2015	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded
1739	2017	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded
1854	2019	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded

Auto-Generated (Previous Applications):

Describe your Organization:

Services Provided

- Open Admission Intake Shelter
- Limited Intake Shelter
- Foster Network
- Animal Control

Organization Structure:

- City, county, or tribal agency
- Private nonprofit agency
- TNR Group
- Rescue Group

Spay/Neuter Services

Other

Other Foundation to support Tallahassee

List your current board of directors:

Name	Title	Phone	Occupation
Brittany Palmer	Board Member	321-279-1219	Marketing
Cara Fowler	Board Member	850-321-3665	Director of Finance
Claudia Machado	Board Member	787-525-9199	Non-Profit Director
Crystal Bends	Board Member	850-251-3969	Real Estate Agent/Petsitter
Emily Chandler	Board Member	850-728-3113	Photography/Graphic Design
Erika Leckington	Board Member	850-891-2950	Shelter Director
Jeff Nielson	Board Member	850-459-8859	Retired
Jon Edwards	Board Member	850-559-4191	Chief Creative Officer
Joyce Phipps	Board Member	850-893-3076	Retired
Kate MacFall	Vice President	850-508-1001	HSUS FL Director
Lauren Perlman	President	850-766-3750	Retired
Nikki Rupp	Board Member	850-228-8335	Project Manager
Paula Shirley	Treasurer	850-445-3573	Retired
Sam Lamb	Board Member	850-545-8144	Retired
Susan Ludder	Board Member	850-599-9336	PetSitter

Applicant Qualifications

For your organization, in the last complete fiscal year:

0 cats and 0 dogs were admitted.

0 cats and 0 dogs were adopted.

0 cats and 0 dogs were euthanized.

460 cats and 288 dogs were sterilized.

Briefly describe your animal programs:

- Stray/Lost pet intake
- Foster Program
- Wellness services to understand pet owners
- Volunteer Program
- Owner surrendered animals
- Food Bank
- Cruelty investigation
- High volume spay/neuter clinic
- Lost and Found Program
- Behavior counseling
- Enforcement of ordinances
- Full service wellness clinic
- Adoption Program
- Disaster services

If your program performs adoptions, are all animals sterilized before adoption?

Yes

If not all, what percentage of animals are not currently sterilized before adoption?

If not all, how are animals selected for sterilization before adoption?

If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:

Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.

Our foundation has been distributing vouchers for dogs and cats in need since 2007. Our spay/neuter program was expanded to include working with other organizations to transport to a low cost clinic once a month. This has also been very successful. Our Spay/Neuter Program continues to receive the majority of our funding. The same Board Members continue to work on this program and look for ways to expand and reduce the number of animals that enter Tallahassee Animal Services.

If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?

Our current budget for spay/neuter is \$40,000. In FY16/17 it was \$27,150. We continue to put money into spay/neuter as we know it makes a difference for shelter intakes. Additional resources are still needed, as community cats are still multiplying and ending up in the shelter, as well as adult dogs and our County has increased in human population and just recently one zip-code was identified as the lowest income zip-code in the State. We have made great strides with our relationship with other local organizations and we hope to continue to be able to work together to reduce the number unwanted pets. We allocate a certain number of vouchers to be given out each month, and each month we run out of vouchers.

Target Population

Geographical target area (name of city, county, zip codes, geographical information service (GIS), etc.):	South of I-10 and inside Capital Circle, Leon Co. Also, targeted zip codes near County Community Centers.
Total human population in target area:	168,000
Percent of residents living below poverty in target area:	30%
Estimated number of pet cats in target area (human population divided by 3.3):	50910
Estimated number of pet dogs in target area (human population divided by 4.0):	42000
Estimated number of feral cats in target area (human population divided by 6.0):	28000
Number of cats admitted to animal control shelters in the target area last year (if known)	2113
Number of dogs admitted to animal control shelters in the target area last year (if known)	1911
Number of cats euthanized in animal control shelters in the target area last year (if known)	511
Number of dogs euthanized in animal control shelters in the target area last year (if known)	289
Please explain if you believe your target area animal population is significantly different than above. Given the population growth and density, there is no reason to believe these populations would be significantly different.	
Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area: We continue to believe that owned pets in the poverty area and free roaming cats are a contributing factor to pet overpopulation in the target area. While our focus is primarily owned pets, we will continue to work with It's Meow or Never to assist where we can with community cats. In 2018, 83% of cats and 74% of dogs come into the shelter from this area.	
What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs? ASF provides free vouchers to Tallahassee Animal Services and City and County Animal Control Divisions for their use to distribute to families in need or those that may otherwise relinquish the pet to the animal shelter. Also, Be the Solution offers low cost vouchers to residents in these areas. ASF continues to run out of vouchers each month, so we know the need is there. Additional resources would allow us to continue the transportation component - it has been extremely successful. Voucher distribution through Tallahassee Animal Services and Animal Control has also been successful and a great relationship builder in our community.	
Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population of the spay/neuter project proposed for this grant: <input checked="" type="checkbox"/> Pets in low-income families <input type="checkbox"/> Pit Bull / large breed dogs <input type="checkbox"/> TNR managed colonies of feral cats <input type="checkbox"/> Community cats (free-roaming and/or owned) <input type="checkbox"/> Other	

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program

Define the precise boundaries of the colony or targeted area, including estimate of square miles.

What is the criteria used for determining the target area(s) and/or eligibility for this program?

Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?

Estimated number of cats in the target colony area :

Estimated number that are currently sterilized:

Projected reduction after utilizing the grant:

For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc.

Do current city/county ordinances address TNR or free-roaming cats?

Please explain what is allowed:

(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)

For TNR program, list any groups or government agencies who support this TNR effort:

Describe any effort to lessen the negative impact on local wildlife.

Describe efforts that will be made to mitigate current or potential nuisance issues.

**Will the cats be ear-tipped?
Will the cats be microchipped?**

Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.

Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

The target area for the grant was chosen to decrease the number of intakes at Animal Services and reduce pet-overpopulation. We hope to accomplish a 10% (402) reduction in shelter intakes from the target area. In 2018, 83% (2113) of cats and 74% (1911) of dogs came from the target areas.

How does this program increase the number of sterilization surgeries above the existing baseline?

ASF has increased its spay/neuter budget each year over the year's. We are committed to spend \$40k on Spay/Neuter services this year which is \$6k over last year's actual amount spent. We strongly believe that spay/neuter is the most important issue impacting pet overpopulation and intakes at our local shelter. With this grant, we can increase our surgeries by 33% from our baseline.

Methods

What criteria will you use to determine eligibility for your program?

One of two criteria will be used: (1) Eligibility will be geographic, based on the heat density map, where residents must live in Leon County (South of I-10 and anywhere in Capital Circle) or (2) Identified by Animal Control in an area where transportation along with a free voucher will make it possible for the spay/neuter to occur - where otherwise it would not.

How will you advertise the program? Explain how the advertising will reach the target audience.

ASF will advertise this program with local animal welfare groups through a network organized by County Animal Control. ASF plans to advertise through both City/County Animal Control, our local shelter, Billboards, Yard Signs, Flyers, website, mailings and social media and community centers in the target areas. Additionally, ASF is part of a local animal welfare network organized by County Animal Control, where we plan to spread the word. With this program in the past, we have had no problem filling up slots using this same type of advertising.

How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

We plan to continue the transportation component with South Georgia Spay/Neuter Clinic. We plan to have events at the community centers and with animal control assistance go door to door in the target areas to address the spay/neuter and other pet related needs.

Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.

We plan to continue partnering with the South Georgia Spay/Neuter Clinic (SGA) for transport and sterilization, and use Animal Control to transport with their service vans as needed. The same van will be used that was used the past 2 years (donated by Best Friends), fully equipped for transport. The van is insured and the drivers are covered. Animals are required to be in a kennel and strapped for transport.

Veterinary Services

What arrangements have you made with veterinarians to perform the surgeries?

We plan to continue to use the low-cost vet clinics that are already part of our Animal Birth Control Program who offer discounted rates. The addition of the SGA low cost clinic allows us to maximize our funding. We have had discounted rate agreements with our veterinarians that have been in place since 2008 and are updated as needed.

Are they: In-house Private Vet(s) Combination

Veterinary Practices

Practice Name	Address	City	State	Zip	Phone	Lead Practice
Animal Aid Foundation Spay/Neuter Clinic	2270 Boone Blvd.	Tallahassee	FL	32303	850-386-4148	<input checked="" type="checkbox"/>
At Home Veterinary Clinic	PO Box 14101	Tallahassee	FL	32317	850-274-5710	<input type="checkbox"/>
Bradfordville Animal Hospital	6714 Thomasville Rd.	Tallahassee	FL	32312	850-893-3047	<input type="checkbox"/>
Lake Jackson Animal Hospital	3512 N. Monroe St.	Tallahassee	FL	32303	850-562-0202	<input type="checkbox"/>
Lakewood Animal Hospital	4882 Portal Dr	Tallahassee	FL	32303	850-562-5116	<input type="checkbox"/>
North Florida Animal Hospital	2701 N. Monroe St.	Tallahassee	FL	32303	850-385-5141	<input type="checkbox"/>
Northwood Animal Hospital	1881 N. Martin Luther King Jr. Blvd	Tallahassee	FL	32303	850-385-8181	<input type="checkbox"/>
Oakwood Animal Hospital	2528 W. Tharpe St.	Tallahassee	FL	32303	850-386-1138	<input type="checkbox"/>
Shepherd Spring Animal Hospital	4815 Coastal Hwy	Crawfordville	FL	32327	850-926-1475	<input type="checkbox"/>
South Georgia Spay/Neuter Clinic	425 Covington Ave	Thomasville	GA	31792	229-236-7297	<input type="checkbox"/>
Timberlane Animal Hospital	426 Timberlane Rd	Tallahassee	FL	32312	850-893-3112	<input type="checkbox"/>

Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control) and not for other items such as vaccines, testing, licensing, and capital purchases.

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	<input type="text" value="\$0.00"/>	<input type="text" value="\$60.00"/>	<input type="text" value="\$60.00"/>
Range for Female Cats	<input type="text" value="\$0.00"/>	<input type="text" value="\$65.00"/>	<input type="text" value="\$65.00"/>
Range for Male Dogs	<input type="text" value="\$0.00"/>	<input type="text" value="\$80.00"/>	<input type="text" value="\$80.00"/>
Range for Female Dogs	<input type="text" value="\$0.00"/>	<input type="text" value="\$95.00"/>	<input type="text" value="\$95.00"/>

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required Yes, Fee to client No

	Required, Optional, or Not Offered	Fee to Client?
Examination	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Rabies Vaccination if Due	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Other Vaccination if Due	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$20.00"/>
Pain Medication	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Parasite Medication	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$16.00"/>
HW Testing	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$25.00"/>
Feline Leuk/FIV	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$30.00"/>
County License	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Ear tipping	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Microchip	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input type="radio"/> No <input type="radio"/> Yes
Other	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes

None of the anticipated grant funds can be used for any of the above services, except for pain medication. If necessary, please explain the procedures and fees described above:

We agree to incur the expense of rabies vaccine and any additional expenses as needed. Clients may have the option to pay for additional services if they choose.

Is this a voucher program? Yes

If so, how will you assure compliance with the program?

We have a process in place to check compliance under our current program that will continue to be followed. We review invoices, keep in contact with our vets and receive the completed vouchers with backup documentation. This allows us to see the results, redemption rates and follow up with clients.

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

We have over 10 clinics that are currently in our program. They are able to complete more surgeries than what we have financial means to cover. These funds allow us to continue the Transport Program with SGA, which does a majority of the surgeries.

Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?

Yes! We have a database we have used since the program started years ago where we currently track every voucher given out, dates, vets used, cost, animal and client information, etc. This allows us to calculate redemption rates and allows for follow up with those not redeemed.

Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Yes No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Be the Solution, INC.	Be the Solution agreed to write a grant to our foundation to cover the cost of a part-time person to coordinate the transport portion of this program. Additionally, Be the Solution will fund marketing materials and assist with spreading the word in their materials.
City of Tallahassee Animal Service Center	Tallahassee Animal Services will promote this program at the animal shelter as part of the Pet Retention Program (keeping animals out of the shelter) and for those in need of spay/neuter of their pets or community cats. Tallahassee Animal Control will use these vouchers as an educational tool (similar to Pets for Life program) when out in the field doing outreach. They will also identify areas/individuals in need of transport that would otherwise not be able to alter their animals. Tallahassee Animal Services will also donate microchips for the animals sterilized through the community transport program.
Leon County Animal Control	Leon County Animal Control has agreed to coordinate events and oversee the loading and unloading of animals for transport at County Community Centers. They will also communicate and participate in outreach in the communities, following the Pets for Life model. They will also identify areas/individuals in need of transport that would otherwise not be able to alter their animals.

Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

ASF works closely with the partner organizations listed. Additionally, we began working with It's Meow or Never two years ago more closely to assist with sterilization of the community cat population. ASF will cover the costs for rabies vaccines when needed and Tallahassee Animal Services will provide microchips to owned pets that go on the community transport program. Over the two years of this program, we have already seen several pets returned to owner because of the microchip. Together, we continue to serve those in need and build upon relationships to further the cause, reducing pet overpopulation and keeping animals out of the shelter.

Budget

Total number of sterilization surgeries projected:

Cats: 250 **Dogs:** 105

Total budget requested (Budget should not exceed \$25,000): \$25,000.00

Average cost/surgery projected: \$71.00

Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

ASF will cover the cost of rabies vaccines, when needed and pain meds and fluids. ASF will also cover travel costs associated with

transport program. Additionally, Tallahassee Animal Services will provide microchips to owned animals altered through the transport program.

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

ASF's top program is our spay/neuter voucher program. We fundraise each year with the goal of spaying and neutering 400 animals. To step up efforts in the target area, ASF will allocate 300 of the 400 ASF funded vouchers to that area. With the addition of the ASF vouchers, we expect a total of 655 surgeries in the target area. The budgeted amount for this program is the largest portion of any of our programs. The grant will allow us to almost double our efforts. Additionally, Be the Solution will fund a grant to ASF to cover the costs of a part-time person to manage the transport portion of this program.

What percent of the total cost of the program would this projected grant cover?

33%

Timeline

All projects must be completed within 12 months of receipt of funding.

Projected start date: 08/16/19/ **Projected end date:** 07/31/19

Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

***Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

ASF is committed to continue fundraising and grant efforts to increase the budget in this area in the future, as we focus on free spay/neuter services.

Promotion of Florida Animal Friend Spay/Neuter License Plate

***Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.**

We will promote the Florida Animal Friend license plate through our website, social media, billboards, newsletter, flyers and the vouchers themselves. Tallahassee Animal Services will also provide information in their lobby advertising the license plate to thousands of residents that come to the shelter annually.