Grant ID: 1800Title of Proposal:Pay to Spay 2018 Grant RequestAgency Type:Non-ProfitTotal Funding Requested:\$17,030.00Check Payable To:Pay to Spay, Inc.Application Information

#### Demographics

Name of Applicant Agency:	Pay to Spay, Inc.	Website Address:	paytospay.org
Person Submitting Proposal:	Eve Crispin	Position:	President
Person Submitting Proposal Email Address:	paytospay@gmail.com		
Agency Head:	Eve Crispin	Agency Head Email:	crispininteriors@gmail.com
Organization Business Address:	7401 NW 18th Avenue	City:	Gainesville
State:	Florida	Zip:	32605
Phone (xxx-xxx-xxxx):	352-665-3042	Fax:	877-700-3600
Cell:	352-665-3042		

#### **Agency Details**

Date of 501(c)(3) Incorporation:	04/25/2016
Dates of Last Fiscal Year:	<b>Begin:</b> 01/01/17 <b>End:</b> 12/31/17
Organization Income in Last Fiscal Year:	\$32,652.93
Organization Expenses in Last Fiscal Year:	\$25,042.05
Number of Paid Employees:	Full Time: 0 Part Time: 1
Number of Active Volunteers:	8
Total Volunteer Hours per Week:	90.00
How did you learn of the 2009 Florida Animal Friend grant competition?	From other animal welfare organizations
Year(s) of previous Florida Animal Friend grants (if	

applicable):

Previous Florida Animal Friend Applications:	Years Fund	led: Year(s) de	enied/incomplete:	
Auto-Generated (Previous Applications):	<b>Grant</b> # 1800	Proposal Ye 2018	ear Proposal Title Pay to Spay 2018 Grant Request	Status Funded
Describe your Organization: Services Provided	a Shaltar		Drganization Structure: City, county, or tribal agency	
<ul> <li>Open Admission Intake Shelte</li> <li>Limited Intake Shelter</li> <li>Foster Network</li> <li>Animal Control</li> </ul>		<ul> <li>Private nonprofit agency</li> <li>TNR Group</li> <li>Rescue Group</li> </ul>		
✓ Spay/Neuter Services ○ Other List your current board of	of directors	5:	Other	

Name	Title	Phone	Occupation
Bill Crispin	Secretary	352-665-3043	attorney
Eve Crispin	President	352-665-3042	interior decorator
Victoria Foster	Director	305-942-0774	wildlife biologist

#### **Applicant Qualifications**

For your organization, in the last complete fiscal year:

0 cats and 0 dogs were admitted.

0 cats and 0 dogs were adopted.

0 cats and 0 dogs were euthanized.

208 cats and 54 dogs were sterilized.

#### Briefly describe your animal programs:

Stray/Lost pet intake	Foster Program	Wellness services to understand pet owners	<b>♂ Volunteer Program</b>
Owner surrendered animals	Food Bank	Cruelty investigation	High volume spay/neuter clinic
Lost and Found Program	Behavior counseling	Enforcement of ordinances	Full service welness clinic
□ Adoption Program	Disaster services		

**If your program performs adoptions, are all animals sterilized before adoption?** Yes

If not all, what percentage of animals are not currently sterilized before adoption?

If not all, how are animals selected for sterilization before adoption?

If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:

# Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.

Pay to Spay, Inc. has successfully run a spay/neuter program in Levy County for the last 15 months, with over 400 animals sterilized in that time. We are helping citizens who on their own cannot afford to spay/neuter their pets. To date we have operated on mostly private donations and one small grant from The Wagmore Foundation. The president, Eve Crispin, works directly with the volunteers and vets and oversees the program. She is a business owner with more than 20 years experience in management. Eve has worked with rescues for the last 19 years and started PTS to attack the problem of pet overpopulation from a different angle while still working closely with rescues. Eve is also a board member of Haile's Angels Pet Rescue in Gainesville, Florida. We have demonstrated the ability to run this program and we will continue to build on that success with a grant from Florida Animal Friend.

### If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?

Our sterilization program operates on mostly private donations and one small grant from The Wagmore Foundation. Even without a large amount of grant money we have funded over 400 spays/neuters to date. We are not able to help all citizens who request help due to our limited resources. Funding from the Florida Animal Friend grant would allow PTS to more than double the sterilization surgeries we could provide, increasing the number of citizens helped exponentially.

Target Population

Geographical target area (name of city, county, zip codes, geographical Information service (GIS), etc.):	Levy County, Florida
Total human population in target area:	39,961
Percent of residents living below poverty in target area:	22.4%
Estimated number of pet cats in target area (human population divided by 3.3):	12110
Estimated number of pet dogs in target area (human population divided by 4.0):	9991
Estimated number of feral cats in target area (human population divided by 6.0):	6661
Number of cats admitted to animal control shelters in the target area last year (if known)	n/a
Number of dogs admitted to animal control shelters in the target area last year (if known)	n/a
Number of cats euthanized in animal control shelters in the target area last year (if known)	n/a
Number of dogs euthanized in animal control shelters in the target area last year (if known)	n/a

Please explain if you believe your target area animal population is significantly different than above. There are 3 municipal shelters in Levy County, Chiefland, Inglis and Williston, whose intake numbers are not provided by the county. Therefore the number of intakes and euthanizations are actually higher than what the county reports.

Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area:

Levy County and surrounding areas have a lower income population and many residents are unable to afford spay/neuter surgeries. Many residents also cannot afford proper containment which leads to free-roaming animals and therefore an over abundance of unwanted litters. Because Levy County has an ordinace against free-roaming animals (Sec. 14-34) many "stray" animals end up at animal control.

What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs?

There are a limited number of veterinary practices in the area and most do not offer lower prices based on lower income. Lower income pet owners cannot afford spay/neuter surgeries at rates that are charged and many cannot afford it at any cost. Pay to Spay is the only spay/neuter program in the area that offers free spay/neuter to low income pet owners.

Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population of the spay/neuter project proposed for this grant:

✓ Pets in low-income families □ Pit Bull / large breed dogs □ TNR managed colonies of feral cats □ Community cats (free-roaming and/or owned) □ Other

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program **Define the precise boundaries of the colony or targeted area, including estimate of square miles.** 

What is the criteria used for determining the target area(s) and/or eligibility for this program?

Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?

Estimated number of cats in the target colony area :

Estimated number that are currently sterilized:

Projected reduction after utilizing the grant:

For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc.

Do current city/county ordinances address TNR or free-roaming cats?

Please explain what is allowed:

(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)

For TNR program, list any groups or government agencies who support this TNR effort:

Describe any effort to lessen the negative impact on local wildlife.

Describe efforts that will be made to mitigate current or potential nuisance issues.

#### Will the cats be ear-tipped? Will the cats be microchipped?

Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.

#### Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)? Our goal is to at least double the number of animals spayed/neutered in 2017, which was 262, and means we want to provide at least 500 surgeries for lower income pet owners. Even using very conservative statistics (5 offspring per animal) this would result in saving a minimum of 2,500 unwanted animals from being born.

**How does this program increase the number of sterilization surgeries above the existing baseline?** The amount we are requesting for this Florida Animal Friend grant would pay for approximately 262 sterilization surgeries, which would allow us to double the number of surgeries we provided in 2017.

#### Methods

#### What criteria will you use to determine eligibility for your program?

All pet owners who request a spay/neuter voucher are interviewed to verify their need, however none are turned away because our goal is to sterilize as many animals as possible and avoid unwanted litters.

#### How will you advertise the program? Explain how the advertising will reach the target audience.

We have extensive relationships with many rescues in the area who help pet owners in need connect with Pay to Spay. We also use Facebook and local news sources, as well as word of mouth by local residents and business owners. This multi-pronged approach allows us to reach a very large audience.

### How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

Pay to Spay has a network of 8 regular volunteers in the area. These volunteers prepresent various ages and come from diverse socio-economic backgrounds. Our volunteers are representative of the clients they work with hands on. Our volunteers are adept at communicating across all boundaries. Furthermore, volunteer transport is available when needed.

#### Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.

Animals are transported by their owners. Should a pet owner need help with transport animals will be transported by an experienced volunteer and in the confinement of a secure crate to the facility.

Veterinary Services

#### What arrangements have you made with veterinarians to perform the surgeries?

Pay to Spay has arrangements with 2 vets within Levy County, as well as The Alachua County Humane Society, to provide low cost spay/neter surgeries to Pay to Spay clients.

Practice Name	Address	City	State	Zip	Phone	Lead Practice
Alachua County Humane Society	4205 NW 6 Street	Gainesville	FL	32609	352-373- 5855	
Dr. Wendy Biggs	12850 NE 130 Avenue	Archer	Florida	32618	352-495- 3905	1
Trenton Animal Hospital	603 N. Main Street	Trenton	FL	32693	352-463- 7100	

#### **Veterinary Practices**

#### Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control) and not for other items such as vaccines, testing, licensing, and capital purchases.

#### Amount Paid by Client Amount Paid by Project Total Amount

Range for Male Cats	\$0.00	\$40.00	\$40.00
<b>Range for Female Cats</b>	\$0.00	\$55.00	\$55.00
Range for Male Dogs	\$0.00	\$65.00	\$65.00
Range for Female Dogs	\$0.00	\$80.00	\$80.00

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required 🗹 Yes, Fee to client 🗹 No

#### Required, Optional, or Not Offered Fee to Client?

Examination	• Required Optional Not Available	• No⊖Yes
Rabies Vaccination if Due	• Required Optional Not Available	ONO Yes
Other Vaccination if Due	Required Optional Not Available	• No⊖Yes
Pain Medication	Required Optional Not Available	ONO Yes
Parasite Medication	Required • Optional Not Available	• No⊖Yes
HW Testing	Required Optional Not Available	• No Ves
Feline Leuk/FIV	Required Optional Not Available	ONO Yes
<b>County License</b>	Required Optional Not	○No○Yes

	Available	
Ear tipping	○Required ○ Optional ○ Not Available	• No⊖ Yes
Microchip	Required Optional Not Available	• No Ves
Other	○Required ○ Optional ○ Not Available	• No⊖Yes

### None of the anticipated grant funds can be used for <u>any</u> of the above services, except for pain medication.

#### If necessary, please explain the procedures and fees described above:

Required vaccines are paid for by the client if they can afford it. If they cannot afford vaccines Pay to Spay partners with Critter Crusaders, a rescue group in Levy County, who pays for the vaccines. All optional items are at cost to the clients and based on the fees at each clinic.

#### Is this a voucher program? Yes

#### If so, how will you assure compliance with the program?

We issue vouchers for specific services to be done and communciate with the clinics as vouchers are distributed. Each clinic notifies Pay to Spay when vouchers are redeemed to allow for follow up and assure compliance.

### For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

We have ongoing communications with the vets to assure they have the ability to accommodate the projected capacity. Each clinic specializes in high volume spay/neuter surgeries.

### Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?

Yes, we closely track the number of vouchers issued and the resulting surgeries.

#### Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies,etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Alachua County Humane Society	advertise/referrals/surgery provider
Animals Helping Humans Humans Helping Animals (AHHHHA)	volunteer/advertise/referrals
Critter Crusaders	volunteer/advertise/referrals/vaccine co- pays
Florida Collies Rescue	volunteer/advertise/referrals
Haile's Angels Pet Rescue	advertise/referrals
Hardison Ink Online News	advertise

House of the Happy Cat Levy County Animal Services Rapscallion to the Rescue

#### Level of Involvement

volunteer/advertise/referrals referrals advertise/referrals

Other Information

## Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

Pay to Spay, through it's network of collaborative rescue groups, will reach out to low income and spay/neuter resistant pet owners in Levy County, Florida. PTS will harness these contacts to provide vouchers for free spay/neuter services to identified individuals. Our volunteers and partner groups meet with the pet owners, arrange for the spay/neuter surgery, in some cases transport animals for sterilization and follow up with the providers to ensure the vouchers were redeemed. This hands on approach is necessary and the only effective way to be sure the lower income clients complete the demand of set surgery appointments and also to combat the cultural resistance to spay/neuter in Levy County.

Budget

**Total number of sterilization surgeries projected: Cats:** 416 **Dogs:** 108

**Total budget requested (Budget should not exceed \$25,000):** \$17,030.00 **Average cost/surgery projected:** \$65.00

### Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

Required vaccines are paid for by the client if they can afford it. If they cannot afford vaccines Critter Crusaders, a Levy County rescue, will pay for the vaccines. All optional items are paid for by the clients and based on the fees at each clinic.

### Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

We actively solicit private donations and continually apply for applicable grants. We are considering targeted fundraisers that will also raise money for this program. All grant funds will specifically be used for the costs of sterilization surgeries. Any additional expenses are at the owners expense, unless Critter Crusaders is able to fund some of these expenses.

### What percent of the total cost of the program would this projected grant cover?

50% Timeline

All projects must be completed within 12 months of receipt of funding.

Projected start date: 08/01/18/ Projected end date: 06/30/19

### Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

### **Requests for extensions**

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension,

such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

# \*Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.

Pay to Spay is actively applying for other spay/neuter grants, including but not limited to; Bissell Foundation, Petco, Petsmart, Doris Day Foundation, DJ&T Foundation, Best Friends, The Wagmore Foundation. We also work within the community to enlist private donars, business sponsorships and corporate donations. We are also considering targeted fundraisers that will increase donations.

Promotion of Florida Animal Friend Spay/Neuter License Plate

\*Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.

Pay to Spay will add Florida Animal Friend information to our website and Facebook page, as well as add it to our vouchers. We will do press releases in all available media outlets and hand out FAF information at all events.