

Grant ID: 1739

Title of Proposal: Targeted Spay/Neuter to Decrease Shelter Intakes
Agency Type: Non-Profit
Total Funding Requested: \$25,000.00
Check Payable To: Animal Shelter Foundation

Application Information

Demographics

Name of Applicant Agency: Animal Shelter Foundation **Website Address:** animalshelterfoundation.org
Person Submitting Proposal: Lauren Perlman **Position:** Vice President
Person Submitting Proposal Email Address: lauren@animalshelterfoundation.org
Agency Head: Michael Davino Agency Head Email: mdavino@wradvisors.com
Organization Business Address: PO Box 13858 **City:** Tallahassee
State: Florida **Zip:** 32317
Phone (xxx-xxx-xxxx): 850-894-6738 **Fax:**
Cell: 850-766-3750

Agency Details

Date of 501(c)(3) Incorporation: 06/22/2007
Dates of Last Fiscal Year: **Begin:** 10/01/15 **End:** 09/30/16
Organization Income in Last Fiscal Year: \$149,481.00
Organization Expenses in Last Fiscal Year: \$111,373.00
Number of Paid Employees: Full Time: 0 Part Time: 0
Number of Active Volunteers: 22
Total Volunteer Hours per Week: 120.00
How did you learn of the 2009 Florida Animal Friend grant competition? We have been a prior grant recipient.
Year(s) of previous Florida Animal Friend grants (if

applicable):

Previous Florida Animal Friend Applications: Years Funded: 2010, 2015 Year(s) denied/incomplete: 0

	Grant #	Proposal Year	Proposal Title	Status
Auto-Generated (Previous Applications):	234	2011	Pit and Kit Snip	Denied
	1484	2015	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded
	1739	2017	Targeted Spay/Neuter to Decrease Shelter Intakes	Funded

Describe your Organization:

Services Provided

- Open Admission Intake Shelter
- Limited Intake Shelter
- Foster Network
- Animal Control
- Spay/Neuter Services
- Other

Organization Structure:

- City, county, or tribal agency
- Private nonprofit agency
- TNR Group
- Rescue Group
- Other

List your current board of directors:

Name	Title	Phone	Occupation
Cara Fowler	Board Member	850-321-3665	Director of Finance
Claudia Machado	Board Member	787-525-9199	Non-Profit Director
Erika Leckington	Board Member	850-891-2950	Shelter Director
Jackie Chelette	Board Member	850-671-2944	Petsitter
Jeff Nielson	Board Member	850-459-8859	Retired
Jon Edwards	Board Member	850-559-4191	Chief Creative Officer
Joyce Phipps	Board Member	850-893-3076	Retired
Kate MacFall	Board Member	850-508-1001	HSUS FL Director
Lauren Perlman	Vice President	850-766-3750	Retired
Marcia Fenn	Board Member	850-891-2999	Retired
Michael Davino	President	321-412-4588	Financial Advisor
Paula Shirley	Treasurer	850-445-3573	Semi-Retired Budget/Finance
Sam Lamb	Board Member	850-545-8144	Retired
Susan Ludder	Board Member	850-599-9336	Petsitter
Tim Dean	Secretary	850-264-6065	Financial Advisor

Applicant Qualifications

**For your organization, in the last complete fiscal year:
0 cats and 0 dogs were admitted.**

0 cats and 0 dogs were adopted.
 0 cats and 0 dogs were euthanized.
 264 cats and 225 dogs were sterilized.

Briefly describe your animal programs:

- Stray/Lost pet intake
- Foster Program
- Wellness services to understand pet owners
- Volunteer Program
- Owner surrendered animals
- Food Bank
- Cruelty investigation
- High volume spay/neuter clinic
- Lost and Found Program
- Behavior counseling
- Enforcement of ordinances
- Full service wellness clinic
- Adoption Program
- Disaster services

If your program performs adoptions, are all animals sterilized before adoption?

Yes

If not all, what percentage of animals are not currently sterilized before adoption?

If not all, how are animals selected for sterilization before adoption?

If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:

Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.

Our foundation has been distributing free vouchers for dogs and cats for those in need since 2007. Our spay/neuter program receives the majority of our funding. Our programs are designed to keep animals from entering the municipal shelter (Tallahassee Animal Services) through spay/neuter, pet retention/intake prevention programs. We directly support Tallahassee Animal Services.

If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?

Our current budget for our spay/neuter voucher program for FY 16/17 is \$27,150. Additional resources will allow us to add the harder to reach population, do more surgeries and further our progress in keeping animals from entering the shelter. ASF will fund additional components of this program to assist with transportation needs and also continue to fund a portion of the vouchers. We are adding another low-cost clinic to our program to keep costs down and continue to work with other organizations to maximize these efforts. This program, along with others, is truly making a difference in reducing shelter intakes - the numbers show us this! We would like to see this trend continue.

Target Population

Geographical target area (name of city, county, zip codes, geographical information service (GIS), etc.):	South of I-10, West of Monroe St., Leon Co.
Total human population in target area:	96,000
Percent of residents living below poverty in target area:	30
Estimated number of pet cats in target area (human population divided by 3.3):	29091
Estimated number of pet dogs in target area (human population divided by 4.0):	24000

Estimated number of feral cats in target area (human population divided by 6.0):	16000
Number of cats admitted to animal control shelters in the target area last year (if known)	1196
Number of dogs admitted to animal control shelters in the target area last year (if known)	1375
Number of cats euthanized in animal control shelters in the target area last year (if known)	400
Number of dogs euthanized in animal control shelters in the target area last year (if known)	194

Please explain if you believe your target area animal population is significantly different than above. The estimate of cats in the target area is probably lower considering the poverty level.

Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area:

While we are making progress in the target areas, there is still work to be done as shown by the intake numbers from these areas. Two years ago, it was estimated over 4,100 animals came from the target area. Last year, it was reduced to just over 2,500, however 69% of these were unaltered. We are now entering those “more difficult” areas where obstacles exist that are preventing spay/neuter of animals. Individuals without transportation, with work schedules not permitting bringing an animal to a vet, groups of free-roaming cats, etc. are those we still see in the target area. We believe with this grant and this program expansion, we can continue to reduce shelter intakes from this target area.

What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs?

ASF provides free vouchers to Tallahassee Animal Services and City and County Animal Control and Animal Services that are given to families in need or those that may otherwise be relinquished to the shelter. Be The Solution offers low-cost vouchers to residents in these areas. Additional resources will allow us to also focus on groups of cats and dogs identified by animal control (free-roaming cats, homes with large numbers of unaltered animals, etc.) and those in the higher intake zones. Having these resources available will allow ASF to add a transportation component for those in need, will allow several groups to spend time in the neighborhood and work with animal control where there are large populations of unaltered animals in one place.

Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population of the spay/neuter project proposed for this grant:

- Pets in low-income families** **Pit Bull / large breed dogs** **TNR managed colonies of feral cats** **Community cats (free-roaming and/or owned)** **Other**

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program
Define the precise boundaries of the colony or targeted area, including estimate of square miles.

What is the criteria used for determining the target area(s) and/or eligibility for this program?

Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?

Estimated number of cats in the target colony area :

Estimated number that are currently sterilized:

Projected reduction after utilizing the grant:

For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc.

Do current city/county ordinances address TNR or free-roaming cats?

Please explain what is allowed:

(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)

For TNR program, list any groups or government agencies who support this TNR effort:

Describe any effort to lessen the negative impact on local wildlife.

Describe efforts that will be made to mitigate current or potential nuisance issues.

Will the cats be ear-tipped?

Will the cats be microchipped?

Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.

Objectives

What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?

The target area for the grant was chosen to decrease the number of intakes at Animal Services. Last year, approximately 2,571 intakes at Animal Services were from this area. By targeting spay/neuter efforts we hope to reduce intakes from that area by 20% (514). This target area represents 52% of the total intakes.

How does this program increase the number of sterilization surgeries above the existing baseline?

There were just under 500 ASF funded surgeries last year. With this grant and the new initiatives we are putting forth for this area, our goal is to increase surgeries to 700 and to focus more of the ASF funded vouchers in the target area as well.

Methods

What criteria will you use to determine eligibility for your program?

One of two criteria will have to be met: (1) Eligibility will be geographic, based on the heat density map, where residents must live in Leon County, south of the interstate (I-10) and west of Monroe Street or (2) Identified by Animal Control in an area where transportation along with a voucher will make it possible for the spay/neuter to occur – where otherwise it would not.

How will you advertise the program? Explain how the advertising will reach the target audience.

County Animal Control has already begun holding animal friendly education events in community centers in the targeted areas. ASF and other groups participate in these events. We plan to extend these to the City Community centers and work a grassroots effort in these neighborhoods to become more familiar to the residents in these communities. Our goal is to continue towards a Pets for Life model. Additionally, we plan on using Billboards/Yard Signs/Flyers (funded by Be the Solution) to get the word out, as well as our website, mailings and social media. We also plan to continue networking with other organizations to get the word out.

How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?

We are excited to add a transportation component as part of this initiative. The South Georgia Spay/Neuter Clinic has agreed to provide transport from our community centers. We have already begun to address some of the hurdles through the events held in the communities and through Animal Control efforts. We plan to start going door to door in these areas next month with several different volunteer groups and Animal Control to become more familiar to the residents and continue to build relationships. We plan to continue Community Center events as well. We know this is challenging and we are approaching this with an open mind, providing services where we can.

Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.

The South Georgia Spay/Neuter Clinic (SGC) has a transport van that will be used when necessary, as well as Animal Services vans to be used as needed. The SGC van is a state of the art van equipped for transport of animals. The van is insured and the drivers are also covered. Animals are required to be in a kennel and strapped in for transport. The Animal Services vans are those used by Animal Control.

Veterinary Services

What arrangements have you made with veterinarians to perform the surgeries?

We plan to use the low-cost vets that are already part of our Animal Birth Control program and offer discounted rates. We are also adding an additional low cost clinic in S. Georgia to maximize our funding. We have discounted rate agreements with our veterinarians that have been in place since 2008-2009.

Are they: In-house Private Vet(s) Combination

Veterinary Practices

Practice Name	Address	City	State	Zip	Phone	Lead Practice
Animal Aid Foundation Spay/Neuter Clinic	2270 Boone Blvd	Tallahassee	Florida	32303	850-386-4148	<input checked="" type="checkbox"/>
At Home Veterinary Care	PO Box 14101	Tallahassee	Florida	32317	850-274-5710	<input type="checkbox"/>
Bradfordville Animal Hospital	6714 Thomasville Rd	Tallahassee	Florida	32312	850-893-3047	<input type="checkbox"/>
Lake Jackson Animal Hospital	3512 N. Monroe	Tallahassee	Florida	32303	850-562-	<input type="checkbox"/>

	St				0202	
Lakewood Animal Hospital	4882 Portal Drive	Tallahassee	Florida	32303	850-562-5116	<input type="checkbox"/>
North Florida Animal Hospital	2701 N. Monroe St.	Tallahassee	Fl	32303	850-385-5141	<input type="checkbox"/>
Oakwood Animal Hospital	2528 W. Tharpe St.	Tallahassee	Florida	32303	850-386-1138	<input type="checkbox"/>
Shepherd Spring Animal Hospital	4815 Coastal Highway	Crawfordville	Florida	32327	850-926-1475	<input type="checkbox"/>
South Georgia Spay/Neuter Clinic	425 Covington Ave	Thomasville	Georgia	31792	229-236-7297	<input type="checkbox"/>
Timberlane Animal Hospital	426 Timberlane Rd	Tallahassee	Florida	32312	850-893-3112	<input type="checkbox"/>

Fee Range

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control) and not for other items such as vaccines, testing, licensing, and capital purchases.

	Amount Paid by Client	Amount Paid by Project	Total Amount
Range for Male Cats	<input type="text" value="\$0.00"/>	<input type="text" value="\$50.00"/>	<input type="text" value="\$50.00"/>
Range for Female Cats	<input type="text" value="\$0.00"/>	<input type="text" value="\$65.00"/>	<input type="text" value="\$65.00"/>
Range for Male Dogs	<input type="text" value="\$0.00"/>	<input type="text" value="\$95.00"/>	<input type="text" value="\$95.00"/>
Range for Female Dogs	<input type="text" value="\$0.00"/>	<input type="text" value="\$125.00"/>	<input type="text" value="\$125.00"/>

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required Yes, Fee to client No

	Required, Optional, or Not Offered	Fee to Client?
Examination	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Rabies Vaccination if Due	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Other Vaccination if Due	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$20.00"/>
Pain Medication	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Parasite Medication	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$16.00"/>
HW Testing	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$25.00"/>
Feline Leuk/FIV	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes

	Available	<input type="text" value="\$30.00"/>
County License	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Ear tipping	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
Microchip	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes
		<input type="text" value="\$20.00"/>
Other	<input type="radio"/> Required <input type="radio"/> Optional <input checked="" type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes

None of the anticipated grant funds can be used for any of the above services, except for pain medication.

If necessary, please explain the procedures and fees described above:

We agree to incur the expense of rabies vaccinations, pain medications and fluids (if needed).

Is this a voucher program? Yes

If so, how will you assure compliance with the program?

We have a process in place to check compliance under our current program that will continue to be followed. We review invoices, keep in contact with our vets and receive the completed vouchers. This allows us to see the results, redemption rates and follow up with clients.

For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?

We have over 10 clinics that are currently in our program. They are able to complete many more surgeries than what we have financial means to cover so this should not be an issue.

Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?

Yes! We have a database where we currently track every voucher given out, dates, vets used, cost, animal info, client info, etc. This allows us to follow up on those not yet redeemed and calculate redemption rates as well.

Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Yes No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Be The Solution	Be the Solution has agreed to write a grant to our foundation to cover the cost of a part-time person to coordinate the transport portion of this program. Additionally, Be the Solution will fund marketing materials such as Billboards, Yard-Signs and Flyers.

Name**Level of Involvement**

Leon
County
Animal
Control

Leon County Animal Control has agreed to coordinate events and oversee the loading and unloading of animals for transport at the County Community Centers. They will also coordinate and participate in outreach in the communities, following the Pets for Life Model. They will also identify areas/individuals in need of transport that would otherwise not be able to alter their animals.

Tallahassee
Animal
Services

Tallahassee Animal Control has agreed to coordinate events and oversee the loading and unloading of animals for transport at the City Community Centers. They will also coordinate and participate in outreach in the communities, following the Pets for Life Model. They will also identify areas/individuals in need of transport that would otherwise not be able to alter their animals.

Other Information

Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.

ASF works closely with Tallahassee Animal Services, Leon County Animal Control and Be The Solution. We all will work together to ensure this program is a success. We are excited to add the S. GA clinic to this program with the transport component. This will be something we plan to continue beyond the grant timeline.

Budget

Total number of sterilization surgeries projected:

Cats: 200 **Dogs:** 225

Total budget requested (Budget should not exceed \$25,000): \$25,000.00

Average cost/surgery projected: \$59.00

Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):

ASF will cover the costs for rabies vaccines, pain meds and fluids. ASF will cover any travel costs associated with transport, as needed.

Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.

ASF fundraises each year with the goal of spaying and neutering 400 animals. To step up the efforts in the target area, ASF will allocate 275 of the 400 ASF funded vouchers to that area. The budgeted amount for this program is the largest portion of our budget for any program. The additional grant money will almost double our efforts. Additionally, Be The Solution will write a grant to us to cover the costs of a part-time person to manage the transport portion of this program.

What percent of the total cost of the program would this projected grant cover?

33%

Timeline

All projects must be completed within 12 months of receipt of funding.

Projected start date: 08/15/17/ **Projected end date:** 07/31/18

Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

Future Funding to Sustain Public Spay/Neuter

***Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

ASF is committed to continue increasing fundraising and grant efforts to focus on free spay/neuter in the Tallahassee area. Our program has been extremely successful and producing results as shelter intakes are lowering. Our strategy is to continue to look for low-cost partners to maximize the number of surgeries we can perform with our funds and to continue the grant and fundraising efforts to continue to use the data to determine where funding for these surgeries are needed most.

Promotion of Florida Animal Friend Spay/Neuter License Plate

***Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors with their final report.**

We will promote the Florida Animal Friend license plate through our website, social media, Billboards, newsletter, flyers and the vouchers themselves. Animal Services will also provide information in their lobby advertising the license plate.