

Grant ID: 1469

**Title of Proposal:** Combee Community Spay/Neuter Project

**Agency Type:** Non-Profit

**Total Funding Requested:** \$25,000.00

**Check Payable To:** TLC PetSnip, Inc.

## Application Information

### Demographics

**Name of Applicant Agency:** TLC PetSnip, Inc.

**Website Address:** www.tlcpetsnip.org

**Person Submitting Proposal:** Dianne Reeger

**Position:** Care Coordinator

**Agency Head:** Terry Sandlak

**Agency Head Email:** terry@tlcpetsnip.org

**Organization Business Address:** 1701 E Gary Rd

**City:** Lakeland

**State:** Florida

**Zip:** 33801

**Phone (xxx-xxx-xxxx):** 863-686-7647

**Fax:**

**Cell:**

**Email Address:** dianne@tlcpetsnip.org

### Agency Details

**Dates of Last Fiscal Year: Begin:** 10/01/13 **End:** 09/30/14

**Organization Income in Last Fiscal Year:** \$277,283.87

**Organization Expenses in Last Fiscal Year:** \$300,985.78

**Number of Paid Employees:** Full Time: 7 Part Time: 1

**Number of Active Volunteers:** 10

**Total Volunteer Hours per Week:** 100.00

**How did you learn of the 2009 Florida Animal Friend grant competition?** Online

**Year(s) of previous Florida Animal Friend grants (if applicable):**

**Previous Florida Animal Friend Applications:** Years Funded: n/a Year(s) denied/incomplete: n/a

**Describe your agency:**

#### Services Provided

- Unlimited Intake Shelter
- Limited Intake Shelter
- Foster Network
- Animal Control
- Spay/Neuter Services

#### Organization Structure:

- City, county, or tribal agency
- Private nonprofit agency
- Other
- TNR Group
- Rescue Group

Other

**List your current board of directors:**

Name	Title	Phone	Occupation	Email
Andrew Elkins	Director	813-389-2654	Owner/Software Engineer	aelkins@cabetechn.com
Becky Smith	Director	770-557-8809	Account Manager	bsmith@yahoo.com
Michael Schroeder, DVM	Director	727-360-5545	Veterinarian	islanddoc@yahoo.com
Sandra Swearingen	Director	913-996-6549	Grant Writer	rsweat51@aol.com
Terry Sandlak	Director	727-686-1467	Executive Director	terry@tlcpetsnip.org

**Applicant Qualifications**

**For your organization, in the last complete fiscal year:**

**0 cats and 0 dogs were admitted.**

**45 cats and 0 dogs were adopted.**

**0 cats and 0 dogs were euthanized.**

**793 cats and 1156 dogs were sterilized.**

**Briefly describe your animal programs:**

**If your program performs adoptions, are all animals sterilized before adoption?**

Yes

**If not all, what percentage of animals are not currently sterilized before adoption?**

n/a

**If not all, how are animals selected for sterilization before adoption?**

n/a

**If not all, describe your sterilization policies and procedures for assuring sterilization after adoption:**

n/a

**Give additional background information on your organization's programs as they relate to this application and the qualifications of the personnel who will be in charge of this program. Show that you have the ability to carry out this program.**

TLC PetSnip, Inc. is a high volume, low cost spay/neuter clinic. We opened August 2, 2013 and to date have performed over 4000 sterilization surgeries. We currently average 30 surgeries a day, 4 days a week. We were awarded a blitz grant from PetSmart Charities for 2015 and have successfully completed 2 of the 5 target groups, with the other 3 targets being scheduled in April, June and August. Executive Director and full-time volunteer, Terry Sandlak, will be in charge of this program. All of our veterinarians and staff are committed to our mission to end the killing of healthy animals as a means of population control. In addition to our Spay/Neuter services, we offer low cost vaccines, heartworm testing, Feline Leukemia/Aids testing and microchipping.

**If you currently have a program for sterilization of cats and/or dogs, describe your current level of funding and productivity and why additional resources are needed?**

Our clinic is funded mainly by the low-cost fees we charge clients and rescue groups for spay/neuter surgeries and by the low-cost vaccine clinics we offer weekly and at special events. We currently have a blitz grant from PetSmart Charities that will be completed September 2015. November 2014, we hired a full-time employee who is responsible for fundraising. We speak with residents of the Combee community on a regular basis who are unable to afford our services, despite our pricing structure being set to just cover our normal operating expenses. We've provided free spay/neuter surgeries in excess of \$5000 to over 165 pets for this community during our last fiscal year.

**Target Population**

<b>Geographical target area (name of city, county, etc.):</b>	East Lake Parker-West North Combee Area, Lakeland, FL 33801
<b>Total human population in target area:</b>	5722

<b>Percent of residents living below poverty in target area:</b>	32.8
<b>Estimated number of pet cats in target area (human population divided by 3.3):</b>	1734
<b>Estimated number of pet dogs in target area (human population divided by 4.0):</b>	1431
<b>Estimated number of feral cats in target area (human population divided by 6.0):</b>	954
<b>Number of cats admitted to animal control shelters in the target area last year (if known)</b>	see comment below
<b>Number of dogs admitted to animal control shelters in the target area last year (if known)</b>	see comment below
<b>Number of cats euthanized in animal control shelters in the target area last year (if known)</b>	see comment below
<b>Number of dogs euthanized in animal control shelters in the target area last year (if known)</b>	see comment below

**Please explain if you believe your target area animal population is significantly different than above.**

We believe our target area is similar to above. Polk County Animal Control did not give numbers for admitted/euthanized by cat and dog. They only gave combined numbers. The total number of cats and dogs admitted in CY 2014 was 22,200 and total number euthanized was 10,905.

**Please explain what you believe are the most substantial sources of dog and cat overpopulation in the target area:**

We believe the most substantial sources of dog and cat overpopulation in our target area is the lack of education of the importance of spay/neuter and the lack of resources to afford even low-cost spay/neuter.

**What kinds of spay/neuter services are currently available in the target area and in what ways are these resources currently insufficient to meet community needs?**

TLC PetSnip has been offering low-cost spay/neuter services since August 2013. Prior to and currently Humane Society of Polk County has a voucher program that provides services to income eligible residents of Polk County. SPCA Florida (Lakeland) also offers spay/neuter services although at a higher pricing structure. Despite these options being available in Polk County, we continue to see a staggering number of unaltered animals both at our low-cost vaccination clinics and around town during networking.

**Florida Animal Friend is highly supportive of proposals that are focused on animal populations that are identified as substantial sources of dog or cat overpopulation rather than being diluted over too broad of a geographic area or diverse animal populations. Describe the specific target animal population of the spay/neuter project proposed for this grant:**

Pets in low-income families  Pit Bull / large breed dogs  TNR managed colonies of feral cats  Community cats (free-roaming and/or owned)  Other Referrals from Polk County Animal Control

TNR Managed Colony Feral Cat Program/Community Cats (Free-Roaming and/or Owned) Program

**Define the precise boundaries of the colony or targeted area, including estimate of square miles.**

n/a

**What is the criteria used for determining the target area(s) and/or eligibility for this program?**

n/a

**Describe whether the targeted area is rural, suburban, or urban. Is it commercial, residential, agricultural, or a designated special land use?**

n/a

**Estimated number of cats in the target colony area : 0**

**Estimated number that are currently sterilized:** 0

**Projected reduction after utilizing the grant:** 0

**For TNR program, describe the ability to maintain lifelong care for remaining cats, commitment level of volunteers/organizations, etc.**

n/a

**Detail any public education/outreach, adoption programs, etc.**

**Do current city/county ordinances address TNR or free-roaming cats?**

No

**Please explain what is allowed:**

**(NOTE: FAF will not fund any program this is inconsistent with local ordinances.)**

**For TNR program, list any groups or government agencies who support this TNR effort:**

n/a

**Describe any effort to lessen the negative impact on local wildlife.**

n/a

**Describe efforts that will be made to mitigate current or potential nuisance issues.**

n/a

**Will the cats be ear-tipped?** No

**Will the cats be microchipped?** No

**Provide any additional information that will help the grant selection committee understand how this program will operate to achieve its goals.**

n/a

## Objectives

**What do you hope to accomplish with these funds (objectives should be specific and quantifiable)?**

Our first objective is to complete 350 sterilizations in targeted area. In addition, we want to increase public awareness of the importance of spay/neuter and responsible pet ownership.

**How does this program increase the number of sterilization surgeries above the existing baseline?**

The majority of residents living in the Combee area can not afford basic household needs, let alone funds to pay for spay/neuter surgeries. With monies from this grant we can provide assistance to those families who want and need the service, while continuing to offer low-cost options to all of our clients.

## Methods

**What criteria will you use to determine eligibility for your program?**

Our first determination will be proof of residence in approved zip codes and/or letter of referral from Polk County Animal Control. Photo ID and proof of residence will be required.

**How will you advertise the program? Explain how the advertising will reach the target audience.**

Advertising will be done via our website, Facebook and local media. Word of mouth will also be utilized as will employees and volunteers going out in the Combee Community to talk with people face-to-face about the importance of Spay/Neuter. We will utilize flyers, posters and leaflets as needed as well as working directly with Polk County Animal Control.

**How will you address barriers to full use of the program such as transportation, illiteracy, and cultural hurdles?**

We have a bi-lingual employee to help with our Spanish speaking population. We will have Spanish flyers to distribute. Our clinic is located in the same zip code as the Combee residents. Since we will also be on foot, distributing literature we will have the opportunity to speak directly with people who may not be able to fully comprehend the written literature.

**Does this project involve the transportation of animals by someone other than the client? If so, describe the vehicles, methods for confinement, personnel training, liability releases used to assure the safety of the animals and handlers.**

n/a

**Veterinary Services**

**Objectives**

**What arrangements have you made with veterinarians to perform the surgeries?**

Our own TLC PetSnip Clinic will be performing all the surgeries. We have three in-house, contract veterinarians.

Are they:  In-house  Private Vet(s)  Combination

**Veterinary Practices**

Practice Name	Address	City	State	Zip	Phone	Lead Practice
Lane Wallett, DVM	1701 E Gary Rd	Lakeland	Florida	33801	863-686-7647	<input type="checkbox"/>
Truman Harrell, DVM	1701 E Gary Rd	Lakeland	Fl	33801	863-686-7647	<input type="checkbox"/>
Tsuyoshi Watanabe, DVM	1701 E Gary Rd	Lakeland	Fl	33801	863-686-7647	<input checked="" type="checkbox"/>

**Fee Range**

What is the fee range to be paid for spay and neuter and what is the distribution to be paid by the client vs. the grant program? Keep in mind that Florida Animal Friend grant funds may only be used for costs directly associated with sterilization surgery (including anesthesia and pain control) and not for other items such as vaccines, testing, licensing, and capital purchases.

	Amount Paid by Client	Amount Paid by Project	Total Amount
<b>Range for Male Cats</b>	<input type="text" value="\$0.00"/>	<input type="text" value="\$30.00"/>	<input type="text" value="\$30.00"/>
<b>Range for Female Cats</b>	<input type="text" value="\$0.00"/>	<input type="text" value="\$40.00"/>	<input type="text" value="\$40.00"/>
<b>Range for Male Dogs</b>	<input type="text" value="\$0.00"/>	<input type="text" value="\$75.00"/>	<input type="text" value="\$75.00"/>
<b>Range for Female Dogs</b>	<input type="text" value="\$0.00"/>	<input type="text" value="\$85.00"/>	<input type="text" value="\$85.00"/>

Please check each item below to indicate additional services offered at the time of surgery, whether the client is required to pay for them, and if so what the fee is. For example, if an examination is required for surgery but is not charged to the client it would be marked: Required  Yes, Fee to client  No

	Required, Optional, or Not Offered	Fee to Client?
<b>Examination</b>	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes
<b>Rabies Vaccination if Due</b>	<input checked="" type="radio"/> Required <input type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$7.00"/>
<b>Other Vaccination if Due</b>	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input type="radio"/> No <input checked="" type="radio"/> Yes <input type="text" value="\$15.00"/>
<b>Pain Medication</b>	<input type="radio"/> Required <input checked="" type="radio"/> Optional <input type="radio"/> Not Available	<input checked="" type="radio"/> No <input type="radio"/> Yes

**Parasite Medication**  Required  Optional  Not Available  No  Yes

**Testing**  Required  Optional  Not Available  No  Yes

**Licensing**  Required  Optional  Not Available  No  Yes

**Ear tipping**  Required  Optional  Not Available  No  Yes

**Other**  Required  Optional  Not Available  No  Yes

**If necessary, please explain the procedures and fees described above:**

Dog neuters range from \$50 to \$115 depending on weight, Dog spays range from \$60 to \$125 depending on weight. Cryptorchid additional fee is \$15. Parasite medication (capstar) is only required if animal has flea infestation upon intake to clinic.

**Is this a voucher program?** No

**If so, how will you assure compliance with the program?**

**For your voucher program, how have you determined the capacity of the veterinarians listed above to handle the projected capacity?**

**Will you have the ability to report the number of vouchers issued and the percentage that result in S/N surgeries?**

## Community Collaboration

To assure the success of your program, are there any local groups (such as rescue groups, animal control agencies, TNR groups, local businesses, local media, social service agencies, etc.) other than your organization and your cooperating veterinarians who are committed to assist?

Yes  No

Please list them and detail their level of involvement with the proposed effort.

Name	Level of Involvement
Polk County Animal Control	High Level - This group already distributes our information to clients registering animals for rabies certificates. They are invested in providing referrals to residents in need of assistance affording spay/neuter options for their pets.
Press Express	Medium Level - We currently have a partnership with Press Express. They do all of our printing and we provide spay/neuter services to their feral cat rescue.

## Other Information

**Provide any additional information that will help the grant selection committee understand how the program will operate to achieve its goals.**

We truly believe that pet overpopulation can only be fixed with affordable spay/neuter options in every community. Since opening our doors August 2013, we have completed over 4000 sterilization surgeries. We have hired a full-time employee to assist with all marketing/advertising and fundraising for TLC PetSnip, Inc. We offer weekly and monthly vaccine clinics which helps offset spay/neuter surgeries that we currently offer for no cost to our clients that need additional assistance.

## Budget

**Total number of sterilization surgeries projected:**

**Cats:** 200 **Dogs:** 150

**Total budget requested (Budget should not exceed \$25,000):** \$25,000.00

**Average cost/surgery projected:** \$72.00

**Describe any expenses that are not included in the grant and how they will be paid for:**

Vaccines, microchips, county license will be paid for by caregiver if mandated or elected. TLC PetSnip will absorb any costs caregivers are unable to provide, other than County Rabies Tag Registration fee. These funds will be available from our Community Outreach Fund, as those resources won't be needed to cover the cost of surgery.

**Describe any expenses that are not included in the grant and how they will be paid for (for example, vaccines, microchipping, ear notching, etc.):**

Vaccines, microchips, county license will be paid for by caregiver if mandated or elected. TLC PetSnip will absorb any costs caregivers are unable to provide, other than County Rabies Tag Registration fee. These funds will be available from our Community Outreach Fund, as those resources won't be needed to cover the cost of surgery.

**Describe any other funding sources for this program, i.e. other grants, targeted fundraising efforts, budget allocation, etc.**

TLC PetSnip, Inc. will solicit additional funding through Facebook, fundraisers and public donations.

**What percent of the total cost of the program would this projected grant cover?**

80

## Timeline

**All projects must be completed within 12 months of receipt of funding. Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project. Requests for time extensions must be made in writing at least 30 days prior to the end of the project. Funding for accepted projects will be available after August 1, 2009.**

**Projected start date:** 10/01/15/ **Projected end date:** 09/30/16

### Unexpended funds

Any unexpended funds must be refunded to Florida Animal Friend within 30 days of the end of the project.

### Requests for extensions

Requests for time extensions are discouraged and not often granted. If it is imperative to request an extension, such request must be made in writing at least 30 days prior to the end of the project. It is FAF's policy to seldom grant more than a 30-60 day extension.

Failure to submit reports and requests within the required time period will impact your agency's future grant applications.

## Future Funding to Sustain Public Spay/Neuter

**\*Explain how the organization plans to fund this program in the future. Having sustainable plans including other grants, local donations and other services generating revenue enhances the chances of receiving this grant.**

We will factor this program into the next fiscal budget after the grant is completed. Future funding sources include fees from clinic activity, wellness clinics, donations, payments by caregivers and other grants.

## Promotion of Florida Animal Friend Spay/Neuter License Plate

**\*Applicants selected for funding are expected to publicize their grant in support of their spay/neuter program and promote the sale of the Animal Friend license plate via press releases, newsletters, website links, social media, etc. Please describe your plan to promote the Florida Animal Friend Spay/Neuter License Plate. Grantees are required to submit documentation of promotional endeavors.**

We have close to 3000 followers on our Facebook page and will promote The Animal Friend License Plate in this media. We will also promote FAF license plates on our Chamber of Commerce Ad and in our WTSP online marketing package. Any flyers or advertisements will reference the source of the funding. We will encourage staff and board members to purchase the spay/neuter plates and ask them to encourage their family, friends and associates to do the same. We will send a press release to all of our local media contacts announcing the grant support and promoting the license plate.